Technical Appendix:

Global Reporting Initiative (GRI) Table
Sustainability Accounting Standards Board (SASB) Table
Environmental Programme
UNEP FI PRB
Global Reporting Initiative (GRI) Table

<table>
<thead>
<tr>
<th>Standard</th>
<th>Disclosure</th>
<th>Chapter and section reference in ING Group Annual Report 2022 (unless stated otherwise)</th>
<th>Direct Answer or Reason for Omission</th>
</tr>
</thead>
<tbody>
<tr>
<td>Statement of use</td>
<td>ING has reported the information cited in this GRI content index for the period 1 January to 31 December 2022 in accordance with the GRI Standards 2021.</td>
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<tr>
<td>GRI 1 used</td>
<td>GRI 1: Foundation 2021</td>
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<tr>
<td><strong>GRI 2: General Disclosures 2021</strong></td>
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<tr>
<td><strong>GRI Standard Title</strong></td>
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Introduction - ING at a glance (p. 5 and p. 6)  
Our leadership and corporate governance - ING’s legal and management structure (p. 65) | |
| 2-2 | Entities included in the organization’s sustainability reporting | Consolidated financial statements, note 35: Information on geographical areas (p. 246 and p. 247) | |
| 2-3 | Reporting period, frequency and contact point | Introduction - About this report – Approach to integrated reporting (p. 3)  
Strategy and performance - Sustainability at the heart – Climate action (p. 24)  
Strategy and performance - Sustainability at the heart – Climate action – Terra approach (p. 27) | |
| 2-4 | Restatements of information | We have no restatements of information from previous reporting periods to report. | |
| 2-5 | External assurance | Introduction - About this report – Report content and materiality - Assurance (p. 4)
Our leadership and corporate governance – External auditor (p. 75)
Other information and appendices - Assurance report of the independent auditor (p. 310)
https://www.ing.com/About-us/Corporategovernance/Auditors.htm |
| 2-6 | Activities, value chain, and other business relationships | Introduction - ING at a glance - How we create value (p. 6 and p. 7)
Strategy and performance - Superior Customer Experience (p. 20 – p. 23) |
| 2-7 | Employees | Strategy & performance – How we are making the difference - Unlocking our people's full potential (p. 41 – p. 44)
Strategy & performance - How we are making the difference - ING’s workforce the numbers (p. 45) |
<p>| 2-8 | Workers who are not employees | ING does not disclose the total number of workers who are not employees and whose work is controlled by the organization, since this information and related metrics are not used internally. We disclose information on our employees in the ‘Unlocking our people's full potential’ chapter on page 41 of the Annual Report 2022 and further. |</p>
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<th>3. Governance</th>
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| **2-9** | Governance structure and composition | Our leadership and corporate governance – Our leadership, members of the Supervisory Board (p. 54)  
Our leadership and corporate governance - Supervisory Board report (p. 55 - p. 64)  
Our leadership and corporate governance – Corporate governance (p. 66 - p. 70) |
| **2-10** | Nomination and selection of the highest governance body | Our leadership and corporate governance - Supervisory Board report - Nomination and Corporate Governance Committee (p. 61)  
Our leadership and corporate governance – Corporate governance - Supervisory Board (p. 67 - p. 69)  
Our leadership and corporate governance – Corporate governance - General Meeting (p. 70) |
| **2-11** | Chair of the highest governance body | Our leadership and corporate governance – Our chairman's statement (p. 51 and p. 52)  
Our leadership and Corporate Governance - Our leadership, members of the Supervisory Board (p. 54)  
Our leadership and corporate governance - Supervisory Board report (p. 55 - p. 64) |
| **2-12** | Role of the highest governance body in overseeing the management of impacts | Introduction - About this report (p. 3 and p. 4)  
Strategy and performance – The world around us - Stakeholder engagement (p. 14 and p. 15)  
Strategy and performance - Sustainability at the heart (p. 24 - p. 35)  
Strategy and performance – Sustainability at the heart - ESG governance (p.35) |
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| 2-13 | Delegation of responsibility for managing impacts | Our leadership and corporate governance - Our chairman's statement - From ESG to diversity and inclusion (p. 52)  
Our leadership and corporate governance – Supervisory Board report - (Internal) Supervisory Board meetings (p. 54 - p. 59) |
| 2-14 | Role of the highest governance body in sustainability reporting | Our leadership and corporate governance - Supervisory Board report - ESG Committee (p. 62)  
Risk Management – Risk governance (p. 106 – p. 108)  
Risk Management – Risk culture (p. 108 – p. 110)  
Risk Management – Risk cycle process (p. 110 – p. 111) |
| 2-15 | Conflicts of interest                            | Our leadership and corporate governance:  
• Supervisory Board report - Nomination and Corporate Governance Committee (p. 61)  
• Corporate governance -Transactions involving actual or potential conflicts of interest (p. 68 and p. 69)  
• Relevant positions pursuant to CRD IV / conflicting interests (p. 69)  
Risk Management - Conduct compliance and ethics (p.180 and p. 181) |
| 2-16 | Communication of critical concerns.              | Risk management - Environmental, social and governance risk (p. 166- p. 173)  
Consolidated financial statements, note 45: Legal proceedings (p. 285 – p. 287) |
| 2-17 | Collective knowledge of the highest governance body | Our leadership and corporate governance – Our leadership, members of the supervisory board (p. 54)  
Our leadership and corporate governance – Supervisory Board report – Permanent education including exchange with the business (p. 57) |
| 2-18 | Evaluation of the performance of the highest governance body | Our leadership and corporate governance – Supervisory Board report – Internal Supervisory Board meetings (p. 58) |
| 2-19 | Remuneration policies | Our leadership and corporate governance – Supervisory Board report – Remuneration Committee (p. 61) |
| 2-20 | Process to determine remuneration | |
| 2-21 | Annual total compensation ratio | Our leadership and corporate governance – Remuneration Report (p. 76 – p. 99) |
| 4. Strategy, policies and practices | |
| 2-22 | Statement on sustainable development strategy | Strategy and performance – In conversation with our CEO (p. 12 and p. 13)  
Our leadership and corporate governance – Our chairman’s statement (p. 50 and p. 51) |
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| 2-23 | Policy commitments | - | Strategy and performance – Sustainability at the heart – Climate action (p. 24 - p. 31)  
Strategy and performance – Sustainability at the heart - Collaboration (p. 31)  
Strategy and performance – Sustainability at the heart – Managing climate-related, environmental and social risk – (p. 31 - p. 33)  
Strategy and performance – Sustainability at the heart - ESG governance (p. 35) |
Risk Management – Environmental, social and governance risk (p. 166 - p. 168)  
Risk management - Compliance risk (p. 176 – p. 181) |
| 2-25 | Processes to remediate negative impacts | - | Strategy and performance (p. 12 – p. 44)  
Risk Management – Environmental, social and governance risk (p. 166 - p. 173)  
Risk management - Compliance risk (p.176-181)  
We refer to our GRI 3 assessment in this Technical Appendix for more details and references. |
| 2-26 | Mechanisms for seeking advice and raising concerns | - | Strategy and performance – How we are making the difference - Data privacy, protection and ethics (p. 40)  
Risk management - Compliance risk (p.176 and p. 177)  
Risk management – Compliance risk - Conduct compliance and ethics (p.180 – p. 181) |
| 2-27 | Compliance with laws and regulations | Our leadership and Corporate Governance - Executive Board statement (p. 100)  
Consolidated financial statements, note 45: Legal proceedings (p. 285 – p. 287) |
| 5. Stakeholder engagement | | |
| 2-28 | Membership associations | Strategy and performance – The world around us - Stakeholder engagement (p. 14)  
Strategy and performance - Sustainability at the heart (p. 24 – P. 27)  
Strategy and performance - Collaboration (p. 31) |
| 2-29 | Approach to stakeholder engagement | Introduction – About this report (p. 3)  
Strategy and performance - The world around us (p. 14 and p. 15)  
Our leadership and corporate governance – Remuneration report Executive Board and Supervisory Board (p. 78) |
| 2-30 | Collective bargaining agreements | In 2022, substantially all of the Group’s Dutch employees have been subject to a collective labour agreement covering ING in the Netherlands. Our ambition is to report global percentages on this topic, but this is not yet available for 2022. Our aim is to include this information next year. |
**GRI 3: Material topics 2022**

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<thead>
<tr>
<th>3-1</th>
<th>Process to determine material topics</th>
<th>Introduction - About this report (p. 3 and p. 4)</th>
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</thead>
<tbody>
<tr>
<td></td>
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<td>Strategy and performance – The world around us (p. 14 – p. 15)</td>
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<tr>
<td>3-2</td>
<td>List of material topics</td>
<td>Strategy and performance – The world around us - Materiality matrix (p. 16)</td>
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*Background on omissions reported:*

In 2021, GRI published an update to its 2016 Universal Standards. Using the Universal Standards 2021 is a requirement for all reporting published on 1 January 2023 or later. Regarding GRI 3 “Material Topics 2021”, we have followed and disclosed, in accordance with GRI 3-1, a detailed process to determine our material topics. In accordance with GRI 3-2, these material topics have been listed in our ING Group Annual Report 2022.

The new GRI 3-3 2021 requires an extensive process where per business activity an identification of impacts, positive and negative, opportunities and risks is performed. We have included references to these positive and negative impacts in relation to GRI 3-3 in this technical appendix. Because we are of the opinion that our reporting with respect to the positive and negative impacts can be further enhanced and completed, we have reported an omission on certain identified material topics. ING will further enhance its reporting in 2023.

### Material topic: Energy Transition

**Definition:** The process of shifting the global energy system from fossil-fuel based energy production to low carbon and renewable energy production, in which we support our clients to make this transition.

<table>
<thead>
<tr>
<th>3-3</th>
<th>Management of material topics</th>
<th>Strategy and performance - Sustainability at heart (p. 24 – p. 36)</th>
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<tbody>
<tr>
<td></td>
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<td>For more detailed information on our energy transition, we refer to our integrated climate report 2022 <a href="https://www.ing.com/MediaEditPage/2022-Climate-Report.htm">https://www.ing.com/MediaEditPage/2022-Climate-Report.htm</a></td>
</tr>
</tbody>
</table>
| 3-3a | Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights. | Strategy and performance – Sustainability at the heart (p. 24 – p. 33)  
- Climate action  
- Terra approach  
- Managing climate-related Climate, environmental and social risk  
Risk Management - Credit Risk (p. 117)  
Risk Management - Environmental, social and governance risk (p. 166) |
| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. | Omission reported * |
| 3-3c | Describe its policies or commitments regarding the material topic. | |
| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
   i - actions to prevent or mitigate potential negative impacts;  
   ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
   iii- actions to manage actual and potential positive impacts. | Strategy and performance – supporting the energy transition (p. 25)  
Risk Management - Environmental, social and governance risk (p. 166) |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
   i. processes used to track the effectiveness of the actions;  
   ii. goals, targets, and indicators used to evaluate progress;  
   iii. the effectiveness of the actions, including progress toward the goals and targets;  
   iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | Reference is made to the integrated climate report - transition pathways displayed on (p. 55 and further)  
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. | Strategy and performance - sustainability at the heart (p. 24 – p. 36)  
Risk Management - Environmental, social and governance risk (p. 166 – p. 173) |
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<tr>
<td><strong>Material topic: Environmental and social due diligence</strong></td>
<td><strong>Definition:</strong> Including social and environmental risks in our client screening and engagement to ensure that the companies we finance have a minimal negative social and/or environmental impact, for example in relation to human rights, biodiversity, climate change and tax.</td>
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</table>
| 3-3 | **Management of material topics** | Strategy and performance - Sustainability at heart (p. 24 – p. 36)  
Risk management - Environmental, social and governance risk (p. 166 – p. 173) |
| 3-3a | Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights. | Strategy and performance – Sustainability at heart - Environment and Social Risk (p. 31)  
Risk Management – Environmental, social and governance risk (p. 166 – p. 173)  
Risk Management – Non-financial risk (p. 174 – p. 176) |
| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. | Reference is made to the integrated climate report – Our approach to managing climate risk (p. 37 – p. 40)  
Reference is made to the integrated climate report – The ESR Framework (p. 41 – p. 43)  
| 3-3c | Describe its policies or commitments regarding the material topic. | Omission reported * |
| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
1 - actions to prevent or mitigate potential negative impacts;  
2 - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
3 - actions to manage actual and potential positive impacts. |
|---|---|
| | Risk Management – Compliance risk - Conduct compliance and ethics (p. 180 and p. 181)  
Reference is made to the Human rights review report 2021/2022:  
https://www.ing.com/MediaEditPage/2022-Human-Rights-Review.htm |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
1. processes used to track the effectiveness of the actions;  
2. goals, targets, and indicators used to evaluate progress;  
3. the effectiveness of the actions, including progress toward the goals and targets;  
4. lessons learned and how these have been incorporated into the organization's operational policies and procedures. |
| | Material topic: Sustainable finance  
**Definition:** Financing clients who are driving social and environmental progress, for example by financing climate-resilient, low-carbon and circular solutions.  
**Management of material topics** |
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. |
| | Omission reported * |

<table>
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<tr>
<th>3-3</th>
<th><strong>Management of material topics</strong></th>
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<tbody>
<tr>
<td>3-5a</td>
<td>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights</td>
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</table>
| | Strategy and performance - In conversation with our CEO (p. 12 and p. 13)  
Strategy and performance - Sustainability at heart (24 and further)  
Risk management – Environmental, social and governance risk (p. 166 – p. 173)  
Risk management – Non-financial risk (p. 174 and p. 175) |
| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. | Risk management – Credit risk (p. 117 – p. 148)  
Risk management – Environmental, social and governance risk (p. 166 – p. 173) |
| 3-3c | Describe its policies or commitments regarding the material topic. | Strategy and performance - Sustainability at heart (p. 24 – p. 34) |
| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
i - actions to prevent or mitigate potential negative impacts;  
ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
iii- actions to manage actual and potential positive impacts. | Environmental and social risk management:  
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
i. processes used to track the effectiveness of the actions;  
ii. goals, targets, and indicators used to evaluate progress;  
iii. the effectiveness of the actions, including progress toward the goals and targets;  
iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | Strategy and performance - Sustainability at heart (p. 24-p. 35)  
Reference is made to the integrated climate report – Sustainable finance (p. 83 – p. 85):  
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. | Climate adoption:  
https://www.ing.com/Sustainability/Sustainable-business/Climate-adaptation.htm |
| 3-3 | **Management of material topics** | Strategy and performance – The world around us (p. 14 and p. 15)  
Strategy and performance - Our strategy (p. 19)  
Strategy and performance - How we are making the difference - Staying safe and secure (p. 39 - p. 40)  
Risk management - Compliance risk (p. 176 – p. 181) |
| 3-3a | **Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.** | Risk Management - Risk Culture (p. 108 – p. 110)  
Risk Management – Environmental, social and governance risk - Developments 2022 (p. 166 - p. 173) |
| 3-3b | **Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships and describe the activities or business relationships.** | Our leadership and corporate governance – Supervisory Board report (p. 55 and further)  
Risk Management - (p. 103 and p. 104) |
| 3-3c | **Describe its policies or commitments regarding the material topic.** | Strategy and performance - How we are making the difference - Staying safe and secure (p. 39 - p. 40)  
Risk Management - Risk Culture (p. 108 – p. 110) |
| 3-3d | Describe actions taken to manage the topic and related impacts, including: i - actions to prevent or mitigate potential negative impacts; ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation; iii- actions to manage actual and potential positive impacts. | Risk Management – Environmental, social and governance risk - Developments 2022 (p. 166 and p. 167) | Risk Management - Compliance risks (p. 176 – p. 181) |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken: i. processes used to track the effectiveness of the actions; ii. goals, targets, and indicators used to evaluate progress; iii. the effectiveness of the actions, including progress toward the goals and targets; iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | Risk Management - Risk Culture (p. 108 – p. 110) | Risk management - KYC (p. 179) |
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. | Risk Management - Compliance Risks (p. 176 – p. 181) |  |
| 205-1 Anti-corruption | Operations assessed for risks related to corruption | Risk Management – Financial crime risk (p. 104 and further) | Risk Management - Compliance Risks (p. 176 - p. 179) |
| 206-1 Anti-competitive Behaviour | Legal actions for anti-competitive behaviour, anti-trust, and monopoly practices | Our leadership and corporate governance – Executive Board statement (p. 100). |  |
| Environmental Compliance | Non-compliance with environmental laws and regulations | Identified legal actions and/or non-compliance with environmental laws and/or regulations, if any, are disclosed in the Consolidated financial statements, note 45: Legal proceedings (p. 285 – p. 287). |

**Material topic: Risk management**

**Definition:** Using our integrated risk management framework to manage all relevant financial and non-financial risks, including but not limited to top and emerging risks such as pandemics, climate risks, financial economic crime and geopolitical risks.

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<thead>
<tr>
<th>3-3</th>
<th>Management of material topics</th>
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<tbody>
<tr>
<td>3-3a</td>
<td>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights;</td>
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<tr>
<td>3-3b</td>
<td>Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships.</td>
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<tr>
<td>3-3c</td>
<td>Describe its policies or commitments regarding the material topic.</td>
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| 3-3d | Describe actions taken to manage the topic and related impacts, including:  

i. actions to prevent or mitigate potential negative impacts;  

ii. actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  

iii. actions to manage actual and potential positive impacts. |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  

i. processes used to track the effectiveness of the actions;  

ii. goals, targets, and indicators used to evaluate progress;  

iii. the effectiveness of the actions, including progress toward the goals and targets;  

iv. lessons learned and how these have been incorporated into the organization’s operational policies and procedures. |

- Strategy and performance - How we are making the difference - Staying safe and secure (p. 39 – p. 40)  
- Risk management (p. 103 – p. 185)  
- Risk Management – Environmental, social and governance risk (p. 166 - p. 173)  
- Risk Management - Risk Governance (p. 106 – p. 108)  
- Risk Management - Risk Governance (p. 108 – p. 110)
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<thead>
<tr>
<th>3-3f</th>
<th>Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective.</th>
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**Material topic: Data privacy and security**

**Definition:** Protecting customers' confidential information and managing threats from cyber-attacks or malware and wrongful exploitation of private or official data.

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<tr>
<th>3-3</th>
<th><strong>Management of material topics</strong></th>
<th>Strategy and performance - How we are making the difference – Staying safe and secure (p. 39 – p. 40)</th>
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**3-3a**

Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.

Strategy and performance - Our operating environment (p. 17)

Risk Management - Financial Crime Risk / Cybercrime (p. 105)

Risk management - Non-financial risk (p. 174– p. 175)

Risk management – Compliance risk (p. 176 – p. 181)

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<tr>
<th>3-3b</th>
<th>Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships.</th>
<th>Strategy and performance - How we are making the difference – Staying safe and secure (p. 39 – p. 40)</th>
</tr>
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</table>

| 3-3c | Describe its policies or commitments regarding the material topic. | Risk Management - Financial Crime Risk / Cybercrime (p. 105) |

Risk management - Non-financial risk (p. 174– p. 175)

Risk management – Compliance risk (p. 176 – p. 181)

| 3-3d | Describe actions taken to manage the topic and related impacts, including:

i - actions to prevent or mitigate potential negative impacts;

ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;

iii - actions to manage actual and potential positive impacts. | Risk Management - Financial Crime Risk / Cybercrime (p. 105) |

Risk management - Non-financial risk (p. 174– p. 175)

Risk management – Compliance risk (p. 176 – p. 181)
3-3e | Report the following information about tracking the effectiveness of the actions taken:  
  i. processes used to track the effectiveness of the actions;  
  ii. goals, targets, and indicators used to evaluate progress;  
  iii. the effectiveness of the actions, including progress toward the goals and targets;  
  iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | Strategy and performance - Our operating environment (p 17),  
Risk Management - Financial Crime Risk / Cybercrime (p. 105)  
Risk management - Non-financial risk (p. 174- p. 175) |

3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. |  |

### Material topic: Fair and transparent products

**Definition:** Providing fair and transparent information about the products and services that we offer and supporting customers with the right knowledge and tools to make informed decisions.

| 3-3 | Management of material topics | Introduction – ING at a glance – How we create value (p. 6 - p. 8)  
Strategy and performance - The world around us (p. 14 and p. 15)  
Strategy and performance - Superior customer experience (p. 20 – p. 23) |
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<tr>
<td>3-3a</td>
<td>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.</td>
<td>Strategy and performance – Sustainability at the heart – Climate action (p. 24 – p. 30)</td>
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<tr>
<td>3-3b</td>
<td>Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships.</td>
<td>Identified legal actions and/or non-compliance with environmental laws and/or regulations, if any, are disclosed in the Consolidated financial statements, note 45: Legal proceedings (p. 285 – p. 287)</td>
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<td>3-3c</td>
<td>Describe its policies or commitments regarding the material topic.</td>
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| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
|      | i - actions to prevent or mitigate potential negative impacts;  
|      | ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
|      | iii- actions to manage actual and potential positive impacts. |

Risk Management – Conduct compliance and ethics (p. 180 and p. 181)  
Risk Management – Risk culture (p. 108 – p. 110)  
Risk Management - Credit risk (p. 117 – p. 119)

| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
|      | i. processes used to track the effectiveness of the actions;  
|      | ii. goals, targets, and indicators used to evaluate progress;  
|      | iii. the effectiveness of the actions, including progress toward the goals and targets;  
|      | iv. lessons learned and how these have been incorporated into the organization’s operational policies and procedures. |

| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. |

### Material topic: Financial performance
**Definition:** Being a financially healthy, stable, resilient, and competitive company.

| 3-3 | Management of material topics |
| 3-3a | Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights. |

| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. |

| 3-3c | Describe its policies or commitments regarding the material topic. |
| 3-3d | Describe actions taken to manage the topic and related impacts, including: i - actions to prevent or mitigate potential negative impacts; ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation; iii- actions to manage actual and potential positive impacts. | Introduction – About this report, ING at glance and ING shares (p. 3 – p. 9)  
Strategy and Performance (p. 12 – p. 46)  
Consolidated financial statements (p. 188 – p. 296)  
Our leadership and corporate governance (p. 51 - p. 102)  
Risk Management (p. 103 – p. 185) |
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</thead>
<tbody>
<tr>
<td>3-3e</td>
<td>Report the following information about tracking the effectiveness of the actions taken: i. processes used to track the effectiveness of the actions; ii. goals, targets, and indicators used to evaluate progress; iii. the effectiveness of the actions, including progress toward the goals and targets; iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures.</td>
<td></td>
</tr>
<tr>
<td>3-3f</td>
<td>Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective.</td>
<td></td>
</tr>
</tbody>
</table>

201-1 - Economic Performance

Direct economic value generated and distributed

Consolidated financial statements (p. 188 – p. 296)  
Note 34 and Note 35 – Segment Reporting (p. 241 – p. 248)

201-2 - Economic Performance

Financial implications and other risks and opportunities due to climate change

- Strategy and performance – Sustainability at the heart (p. 24 – p. 36)  
- Risk Management – Stress testing (p. 112 and p. 113)  
- Risk Management – Climate and environmental risks in IFRS 9 models (p. 134)  
- Risk Management – Environmental, social and governance risk (p. 166 – p. 173)
| 201-3 – Economic Performance | Defined benefit plan obligations and other retirement plans | Notes 1.19 - Other liabilities (p. 215 and p. 216)  
Note 36 - Pensions and other post-employment benefits (p. 248 – p. 251) |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>201-4 – Economic Performance</td>
<td>Financial assistance received from government</td>
<td>ING has not received any government assistance or contributions in 2022. This disclosure requirement is therefore not applicable.</td>
</tr>
</tbody>
</table>

**Material topic: Financial inclusion**

**Definition:** Ensuring accessibility and equality of opportunities to access financial services for all possible customers.

### 3-3 Management of material topics

<table>
<thead>
<tr>
<th>3-3a</th>
<th>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.</th>
<th>Strategy and performance - Sustainability at heart - financial health and inclusion (p. 33 and p. 34)</th>
</tr>
</thead>
</table>
| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. | Accessibility and Financial inclusion: Human rights review report 2022 (p. 13 – p. 40):  
https://www.ing.com/MediaEditPage/2022-Human-Rights-Review.htm |
| 3-3c | Describe its policies or commitments regarding the material topic. | Omission reported * |
| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
i - actions to prevent or mitigate potential negative impacts;  
ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
iii - actions to manage actual and potential positive impacts. | Accessibility:  
https://www.ing.com/Accessibility.htm |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
   i. processes used to track the effectiveness of the actions;  
   ii. goals, targets, and indicators used to evaluate progress;  
   iii. the effectiveness of the actions, including progress toward the goals and targets;  
   iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | Strategy and performance – Staying safe and secure - Digital access (p. 39) |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>3-3f</td>
<td>describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective.</td>
<td></td>
</tr>
</tbody>
</table>

**Material topic: Diversity, inclusion and equity**

**Definition:** Creating an inclusive work culture with diverse teams, in which people can be themselves and are treated equally.

<table>
<thead>
<tr>
<th>3-3</th>
<th>Management of material topics</th>
<th>Strategy and performance - The world around us - Understanding what matters most (p. 14)</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-3a</td>
<td>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.</td>
<td>Strategy and performance - How we are making the difference - Unlocking our people's full potential (p. 41 - p. 44)</td>
</tr>
<tr>
<td>3-3b</td>
<td>Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships;</td>
<td>Human rights review report 2022 – Our workforce (p. 30 -43) <a href="https://www.ing.com/MediaEditPage/2022-Human-Rights-Review.htm">https://www.ing.com/MediaEditPage/2022-Human-Rights-Review.htm</a></td>
</tr>
<tr>
<td>3-3c</td>
<td>Describe its policies or commitments regarding the material topic.</td>
<td></td>
</tr>
</tbody>
</table>

Omission reported *
| 3-3d       | Describe actions taken to manage the topic and related impacts, including:  
|           | i - actions to prevent or mitigate potential negative impacts;  
|           | ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
|           | iii - actions to manage actual and potential positive impacts. | Strategy and performance - How we are making the difference - Unlocking our people's full potential (p. 41 and p. 44) |
| 3-3e       | Report the following information about tracking the effectiveness of the actions taken:  
|           | i. processes used to track the effectiveness of the actions;  
|           | ii. goals, targets, and indicators used to evaluate progress;  
|           | iii. the effectiveness of the actions, including progress toward the goals and targets;  
|           | iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. | |
| 3-3f       | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. | |
| 401-1 Employment | New employee hires and employee turnover | Strategy and Performance - How we are making the difference:  
|           | - Unlocking our people's full potential (p. 41 – p. 44)  
|           | - ING’s workforce (p. 45) | |
| 405-1 Diversity and Equal Opportunity | Diversity of governance bodies and employees | |
| 405-2 Diversity and Equal Opportunity | Ratio of basic salary and remuneration of women to men | Strategy and Performance – How we are making the difference - Unlocking our people's full potential - Gender pay gap analysis (p. 43)  
|           | Omission reported *  
<p>|           | The gender pay gap, in line with the geographical breakdown requirements specified by GRI, have not been disclosed due to data privacy constraints. | |</p>
<table>
<thead>
<tr>
<th>Material topic: Customer experience</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Definition:</strong> Making banking personal, instant, seamless, relevant and accessible to enhance the customer experience.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>3-3</th>
<th>Management of material topics</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>3-3a</strong></td>
<td>Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights.</td>
</tr>
<tr>
<td><strong>3-3b</strong></td>
<td>Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships.</td>
</tr>
<tr>
<td><strong>3-3c</strong></td>
<td>Describe its policies or commitments regarding the material topic.</td>
</tr>
</tbody>
</table>
| **3-3d** | Describe actions taken to manage the topic and related impacts, including:  
  i - actions to prevent or mitigate potential negative impacts;  
  ii - actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
  iii - actions to manage actual and potential positive impacts. |

---

**406-1 Non-discrimination**  
Incidents of discrimination and corrective actions taken  
Strategy and performance – How we are making the difference - Data privacy, protection and ethics (p. 40)  
Risk Management – Compliance risk - Conduct compliance and ethics (p. 180 and p. 181)  

**Omission reported * The total number of incidents during the reporting period on discrimination have not been disclosed in accordance with GRI due to data privacy constraints.**
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
  i. processes used to track the effectiveness of the actions;  
  ii. goals, targets, and indicators used to evaluate progress;  
  iii. the effectiveness of the actions, including progress toward the goals and targets;  
  iv. lessons learned and how these have been incorporated into the organization’s operational policies and procedures. |
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. |

**Material topic: Digitalisation**

**Definition:** Developing digital products and technologies and creating end-to-end digitalized products and processes to better serve our clients.

| 3-3 | Management of material topics | Introduction – Value Creation Model (p. 7 and p. 8)  
  Strategy and performance – How we are making the difference (p. 37 – p. 40) |
| 3-3a | Describe the actual and potential, negative and positive impacts on the economy, environment, and people, including impacts on their human rights. | Strategy and performance - Our operating environment (p. 17 and p. 18)  
  Strategy and performance - Superior customer experience (p. 20 – p. 22) |
| 3-3b | Report whether the organization is involved with the negative impacts through its activities or as a result of its business relationships, and describe the activities or business relationships. | Strategy and performance - How we are making the difference (p. 37 – p. 40) |
| 3-3c | Describe its policies or commitments regarding the material topic. | Risk Management - Cybercrime (p. 105) |

*Omission reported*
| 3-3d | Describe actions taken to manage the topic and related impacts, including:  
  i. actions to prevent or mitigate potential negative impacts;  
  ii. actions to address actual negative impacts, including actions to provide for or cooperate in their remediation;  
  iii. actions to manage actual and potential positive impacts. | Risk Management – Cybercrime and fraud (p. 175)  
Risk Management - Innovation, analytics and digitalisation (p. 181)  
Digital access:  
https://www.ing.com/Accessibility.htm  
https://www.ing.com/MediaEditPage/2022-Human-Rights-Review.htm |
| 3-3e | Report the following information about tracking the effectiveness of the actions taken:  
  i. processes used to track the effectiveness of the actions;  
  ii. goals, targets, and indicators used to evaluate progress;  
  iii. the effectiveness of the actions, including progress toward the goals and targets;  
  iv. lessons learned and how these have been incorporated into the organization's operational policies and procedures. |  |
| 3-3f | Describe how engagement with stakeholders has informed the actions taken and how it has informed whether the actions have been effective. |  |
## Sustainability Accounting Standards Board (SASB) Table

<table>
<thead>
<tr>
<th>Disclosure topic</th>
<th>Accounting Metric</th>
<th>Metric Code</th>
<th>Disclosure Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Systemic Risk Management</td>
<td>Global Systemically Important Bank (G-SIB) score, by category</td>
<td>FN-CB-550a.1</td>
<td>ING Bank Additional Pillar III Report 2022</td>
</tr>
<tr>
<td></td>
<td>Description of approach to incorporation of results of mandatory and voluntary stress tests into capital adequacy planning, long-term corporate strategy, and other business activities</td>
<td></td>
<td>ING Group Annual Report 2022 - Risk Management - Risk Governance (p. 106)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING Group Annual Report 2022 - Risk Management - Stress Testing (p. 112)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING Group Annual Report 2022 - Environmental, social and governance risk - Climate-related and environmental risk management (p. 166 - p. 173)</td>
</tr>
<tr>
<td>Disclosure topic</td>
<td>Accounting Metric</td>
<td>Metric Code</td>
<td>Disclosure Reference</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>--------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Incorporation of ESG Factors in Credit Analysis</td>
<td>Commercial and industrial credit exposure by industry</td>
<td>FN-CB410a.0</td>
<td>ING Group Annual Report 2022 - Risk Management - Credit risk (p. 117 – p. 148)</td>
</tr>
<tr>
<td></td>
<td>Description of approach to incorporation of environmental, social and governance (ESG) factors in credit analysis</td>
<td>FN-CB410a.1</td>
<td>ING Group Annual Report 2022 - Strategy and performance - Sustainability at the heart (p. 24 – p. 40)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING Group Annual Report 2022 - Risk Management - Environmental, social and governance risk (p. 166 – p. 173)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Our stance on ESG topics - <a href="https://www.ing.com/Sustainability/Our-Stance.htm">https://www.ing.com/Sustainability/Our-Stance.htm</a></td>
</tr>
<tr>
<td>Data security</td>
<td>(1) Number of data breaches, (2) percentage involving personally identifiable information (PII), (3) number of account holders affected</td>
<td>FN-CB-230a.1</td>
<td>ING Group Annual Report 2022 - How we are making the difference - Staying safe and secure (p. 39 and p. 40)</td>
</tr>
<tr>
<td></td>
<td>Description of approach to identifying and addressing data security risks</td>
<td>FN-CF230a.2</td>
<td>ING Group Annual Report 2022 - How we are making the difference - Staying safe and secure (p. 39 and p. 40)</td>
</tr>
<tr>
<td>Disclosure topic</td>
<td>Accounting Metric</td>
<td>Metric Code</td>
<td>Disclosure Reference</td>
</tr>
<tr>
<td>----------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Financial Inclusion and Capacity Building</td>
<td>(1) Number and (2) amount of loans outstanding qualified to programs designed to promote small business and community development</td>
<td>FN-CB240a.1</td>
<td>ING Group Annual Report 2022: Strategy and performance - Sustainability at the heart - Financial health and inclusion (p. 33 and p. 34).</td>
</tr>
<tr>
<td></td>
<td>(1) Number and (2) amount of past due and nonaccrual loans qualified to programs designed to promote small business and community development</td>
<td>FN-CB240a.2</td>
<td>Strategy and performance - Sustainability at the heart (p. 24 - p. 36)</td>
</tr>
<tr>
<td></td>
<td>Number of no-cost retail checking accounts provided to previously unbanked or underbanked customers</td>
<td>FN-CB240a.3</td>
<td>Strategy and performance – How we are making the difference (p. 37 - p. 45)</td>
</tr>
<tr>
<td></td>
<td>Number of participants in financial literacy initiatives for unbanked, underbanked, or underserved customers</td>
<td>FN-CB240a.4</td>
<td></td>
</tr>
<tr>
<td>Business ethics</td>
<td>Total amount of monetary losses as a result of legal proceedings associated with fraud, insider trading, anti-trust, anticompetitive behaviour, market manipulation, malpractice, or other related financial industry laws or regulations</td>
<td>FN-CB510a.1</td>
<td>ING Group Annual Report 2022 - Consolidated financial statements – note 45 Legal proceedings (p. 285)</td>
</tr>
<tr>
<td></td>
<td>Description of whistleblower policies and procedures</td>
<td>FN-CB510a.2</td>
<td>ING Group Additional Pillar III Report 2022</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING whistleblower policy – ing.com</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING Group Annual Report 2022 - Risk Management – Conduct compliance and ethics (p. 180 and p. 181)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ING complaints procedure - <a href="https://www.ing.com/Sustainability/The-world-around-us-1/Equator-Principles.htm">https://www.ing.com/Sustainability/The-world-around-us-1/Equator-Principles.htm</a></td>
</tr>
</tbody>
</table>
Environmental programme

We measure and manage the impact of our operations through our environmental programme. The environmental impact of our operations mainly consists of energy use in buildings and IT systems, business travel, waste and water.

<table>
<thead>
<tr>
<th>Carbon emissions</th>
<th>2022</th>
<th>2021⁵</th>
<th>2020⁵</th>
<th>2014⁵</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coverage (% of employees)⁶</td>
<td>98</td>
<td>95</td>
<td>98</td>
<td>91</td>
</tr>
<tr>
<td>Kilotonne CO2e</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total carbon (including extrapolations)</td>
<td>29</td>
<td>26</td>
<td>29</td>
<td>106</td>
</tr>
<tr>
<td>Total CO2e (actuals)¹</td>
<td>28</td>
<td>25</td>
<td>29</td>
<td>97</td>
</tr>
<tr>
<td>Total CO2e scope 1 (actuals)²</td>
<td>8</td>
<td>10</td>
<td>11</td>
<td>25</td>
</tr>
<tr>
<td>Total CO2e scope 2 (market-based)³</td>
<td>9</td>
<td>9</td>
<td>8</td>
<td>49</td>
</tr>
<tr>
<td>Total carbon scope 3⁴</td>
<td>11</td>
<td>7</td>
<td>9</td>
<td>23</td>
</tr>
</tbody>
</table>

1. The total actual carbon is the sum of scope 1, 2 and 3 actual emissions. The total can deviate from the sum of all categories due to rounding-up to kilotonnes. To date, we only account for carbon dioxide (CO2), methane (CH4) and nitrous oxide (N2O).
2. Scope 1 comprises emissions from our use of natural gas and fuel oil.
3. Scope 2 comprises emissions from our use of non-renewable electricity and district heating.
4. Scope 3 comprises emissions from our business travel by air and car. This includes travel for business purpose only and excludes emissions from employee commuting.
5. Figures for 2021, 2020, and 2014 contain adjustments based on historical restatements.
6. Actuals figures above were derived from data that was collected from 98.2 percent of reporting locations; an estimate was made for the remaining 1.8 percent to inform Total Carbon.
### Scope 1

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coverage (% of employees)</td>
<td>98</td>
<td>89</td>
<td>98</td>
<td>91</td>
</tr>
<tr>
<td><strong>Kilotonne CO2e</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Natural gas</td>
<td>7</td>
<td>10</td>
<td>11</td>
<td>26</td>
</tr>
<tr>
<td>Fuel oil</td>
<td>0.2</td>
<td>0.4</td>
<td>0.4</td>
<td>1.6</td>
</tr>
</tbody>
</table>

### Scope 2

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coverage (% of employees)</td>
<td>98</td>
<td>98</td>
<td>97</td>
<td>91</td>
</tr>
<tr>
<td><strong>Kilotonne CO2e</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electricity</td>
<td>0.5</td>
<td>0.5</td>
<td>0.1</td>
<td>46.6</td>
</tr>
<tr>
<td>District heating</td>
<td>9</td>
<td>9</td>
<td>8</td>
<td>7</td>
</tr>
</tbody>
</table>

7. Electricity emissions now include emissions for countries where unbundled EACs sourced outside of RE100 market boundary criteria.

### Scope 3

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coverage (% of employees)</td>
<td>97</td>
<td>98</td>
<td>99</td>
<td>90</td>
</tr>
<tr>
<td><strong>Kilotonne CO2e</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel</td>
<td>12</td>
<td>7</td>
<td>9</td>
<td>25</td>
</tr>
</tbody>
</table>
### Renewable Electricity Sourcing

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
<th>2020</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renewable electricity (MWh)</td>
<td>176</td>
<td>176</td>
<td>195</td>
<td>277</td>
</tr>
<tr>
<td>Self-generation</td>
<td>1</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Physical PPA</td>
<td>2</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Financial/virtual PPA</td>
<td>33</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Project-specific supply contract</td>
<td>4</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Retail supply contract</td>
<td>114</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Unbundled EACs</td>
<td>23</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

7. In 2022, we further aligned with the reporting guidance of the RE100, a technical group that sets industry standards around corporate use of renewable electricity. Therefore, renewable electricity is categorized into different sourcing types.

### Notes on Methodology

- We use the operational control method to delineate our organisational boundary. Currently this includes the primary subsidiaries of ING Bank excluding Intertyp business in Germany. The reporting also excludes fixed asset investments, franchises, incorporated and non-incorporated joint-ventures and partnerships.
- The scope of reporting for the base year remains 2014. The base year will be recalculated on best effort basis to ensure consistency and relevance of reported data in case of: 1) Structural changes in the organisation, including significant scope changes, changes in calculation methodology, improvement in the accuracy of emission factors or activity data. 2) The discovery of data/calculation errors, that significantly impact the base year emissions data, using a three percent threshold on the last 2 years.
- For natural gas and heating oil, we use emissions factors from DEFRA. For electricity generation, we use emission factors from the International Energy Agency. For district heating we use country specific factors, informed by GaBi, and in the case of Poland by the country office (which provides an average factor of each location and the different district heating factors that apply across the geography).
- For air travel, we gather information on short-haul (<450km), medium-haul (450-1600km), and long-haul (>1600km) distances, and apply emission factors from the DEFRA. We currently apply emission factors for air travel using an average fare-class.
- Emissions from car travel include lease car, private car and available information on taxi travel undertaken for business related activities. As lease cars are also used by employees for private purposes, we assume that 30 percent of all kilometres driven in lease cars are for business purposes. For car travel, we apply bespoke emission factors provided for by the suppliers of lease vehicles and if not provided in some markets, DEFRA emission factors are used. We currently apply emission factors for car travel using an average of car types.
- Sometimes, data may not be complete for all emission categories. In case of incomplete or missing data that falls short of a country’s entire scope some figures may be based on assumptions. These assumptions would be based on available actual data, the local context for consumption, the number of FTE’s and the size of the local operations.
Principle 1: Alignment

We will align our business strategy to be consistent with and contribute to individuals’ needs and society’s goals, as expressed in the Sustainable Development Goals, the Paris Climate Agreement and relevant national and regional frameworks.

Response: ING is a Netherlands-based global financial institution with a strong European base. Our 57,000+ employees serve around 38 million customers, corporate clients and financial institutions in over 40 countries. In our retail banking business, which includes the business banking segment, we offer (individuals, small to medium-sized business and mid-corporates) a full range of products and services covering payments, savings, insurance, investments and secured and unsecured lending. In wholesale banking, we provide corporate clients and financial institutions with advisory value propositions such as specialized lending, tailored corporate finance, sustainable and sustainability-linked financing, and debt and equity market solutions, as well as payments and cash management and trade and treasury services.

Strategy alignment

Does your corporate strategy identify and reflect sustainability as strategic priority/ies for your bank?

Please describe how your bank has aligned and/or is planning to align its strategy to be consistent with the Sustainable Development Goals (SDGs), the Paris Climate Agreement, and relevant national and regional frameworks.

Response

Through ING’s approach to sustainability in the areas of climate action and financial health, and through the customers and projects we finance, we contribute to following the

Links and references:

ING Group 2022 Annual Report → ING at a Glance
ING.COM → About Us → Profile → ING at a glance
Sustainable Development Goals (SDGs) of the United Nations: decent work and economic growth (goal 8), reduced inequalities (goal 10), responsible consumption and production (goal 12) and climate action (goal 13).

Our climate approach is closely aligned with the climate goals of the Paris Agreement, as well as the objectives of the European Commission’s Green Deal. In August 2021, we joined the NetZero Baking Alliance and through our Terra approach, now aim to steer our loan book towards in line with a scenario keeping the rise in global temperatures to 1.5 degrees Celsius rather than well below 2 degrees to achieve net-zero greenhouse gas emissions well before 2050 rather than by 2070. ING endorses the recommendations of the Financial Stability Board’s (FSB) Task Force on Climate-Related Financial Disclosures (TCFD). As of 2022 ING has aligned its climate reporting structure with the TCFD format in order to support standardisation and comparability across the financial sector. To see how this is done, refer to our integrated climate report on ING.COM.

ING’s ESR policy framework helps us make transparent choices about how, where and with whom we do business. In 2021, we updated the ESR Framework as part of the three-year mandatory comprehensive review cycle. Moreover, to ensure ING meets the requirements and expectations of regulators and society on ESG activities the bank has decided to create a new “ESG Risk Centre of Expertise” in the course of 2022. The team will be responsible for mapping, assessing, and implementing regulation around environment, society, and governance (ESG).

ING ultimately contributes to the SDGs by making choices in financing, what we don’t finance, what we do finance, and what we finance under certain conditions. The ESR policy framework guides us on the ‘no’ and the “certain conditions” part, our sustainability objectives such as the one on climate alignment guide what we do finance (the “redirecting financing flows” from the Paris Agreement, article 2C) and also our Sustainable Finance ambitions feed into this by financing sustainable change.
**Principle 2: Impact and Target Setting**

We will continuously increase our positive impacts while reducing the negative impacts on, and managing the risks to, people and environment resulting from our activities, products and services. To this end, we will set and publish targets where we can have the most significant impacts.

### 2.1 Impact Analysis (Key Step 1)

Show that your bank has performed an impact analysis of its portfolio/s to identify its most significant impact areas and determine priority areas for target-setting. The impact analysis shall be updated regularly\(^1\) and fulfil the following requirements/elements (a-d)\(^2\):

**a) Scope:** What is the scope of your bank’s impact analysis? Please describe which parts of the bank's core business areas, products/services across the main geographies that the bank operates in (as described under 1.1) have been considered in the impact analysis. Please also describe which areas have not yet been included, and why.

**b) Portfolio composition:** Has your bank considered the composition of its portfolio (in %) in the analysis? Please provide proportional composition of your portfolio globally and per geographical scope

- i) by sectors & industries\(^3\) for business, corporate and investment banking portfolios (i.e., sector exposure or industry breakdown in %), and/or
- ii) by products & services and by types of customers for consumer and retail banking portfolios.

If your bank has taken another approach to determine the bank’s scale of exposure, please elaborate, to show how you have considered where the bank’s core business/major activities lie in terms of industries or sectors.

---

1 That means that where the initial impact analysis has been carried out in a previous period, the information should be updated accordingly, the scope expanded as well as the quality of the impact analysis improved over time.

2 Further guidance can be found in the [Interactive Guidance on impact analysis and target setting](#).

3 ‘Key sectors’ relative to different impact areas, i.e., those sectors whose positive and negative impacts are particularly strong, are particularly relevant here.
**c) Context:** What are the main challenges and priorities related to sustainable development in the main countries/regions in which your bank and/or your clients operate? Please describe how these have been considered, including what stakeholders you have engaged to help inform this element of the impact analysis.

*This step aims to put your bank’s portfolio impacts into the context of society’s needs.*

Based on these first 3 elements of an impact analysis, what positive and negative impact areas has your bank identified? Which (at least two) significant impact areas did you prioritize to pursue your target setting strategy (see 2.2)? Please disclose.

**d) For these (min. two prioritized impact areas): Performance measurement:** Has your bank identified which sectors & industries as well as types of customers financed or invested in are causing the strongest actual positive or negative impacts? Please describe how you assessed the performance of these, using appropriate indicators related to significant impact areas that apply to your bank’s context.

In determining priority areas for target-setting among its areas of most significant impact, you should consider the bank’s current performance levels, i.e., qualitative and/or quantitative indicators and/or proxies of the social, economic and environmental impacts resulting from the bank’s activities and provision of products and services. If you have identified climate and/or financial health & inclusion as your most significant impact areas, please also refer to the applicable indicators in the Annex.

If your bank has taken another approach to assess the intensity of impact resulting from the bank’s activities and provision of products and services, please describe this.

*The outcome of this step will then also provide the baseline (incl. indicators) you can use for setting targets in two areas of most significant impact.*

**Response**

On our main geographies, we disclose those in ING at a glance (our market, p. 6). Our business lines and products are disclosed in the Value Creation Model (p. 7). In the Annual Report 2022. Our portfolio composition is presented in the risk management section (see page 119 of AR 2022), also as per below:

<table>
<thead>
<tr>
<th>Links and references</th>
</tr>
</thead>
<tbody>
<tr>
<td>ING Group 2022 Annual Report → The world around us (materiality analysis / matrix)</td>
</tr>
<tr>
<td>ING Group 2022 Annual Report → How we create value</td>
</tr>
<tr>
<td>ING Group 2022 Annual Report → Risk Section</td>
</tr>
</tbody>
</table>

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4 Global priorities might alternatively be considered for banks with highly diversified and international portfolios.

5 To prioritize the areas of most significant impact, a qualitative overlay to the quantitative analysis as described in a), b) and c) will be important, e.g., through stakeholder engagement and further geographic contextualisation.
Our product scope per business line is presented at page 9 (within the VCM) of AR 2022:

To determine our positive and negative impact analysis (the impact assessment), we use the new GRI 3-3 criteria to our materiality analysis 2022. Please find our GRI mapping table on how we applied the 3-3 criteria in our materiality analysis, analysing our positive and negative impacts per each material topic, in our technical appendix (appendix to the Annual Report 2022). The scope of our materiality analysis was on the entire ING group. More info on process and results can be found on page 14 – 16 of the AR 2022, or as below:
Each year, ING Group N.V. (hereafter ING) performs a materiality assessment, gathering input from customers, investors, NGOs, and other external stakeholders. The outcomes of the materiality assessment are used as input for the Integrated Annual Report (IAR). ING follows a
three-year cycle, with an extensive materiality analysis every 3 years and ‘light’ updates in-between. As per the cycle, the last extensive materiality assessment ING has performed was in 2021 to get detailed insight on the topics that are most relevant to internal and external stakeholders. In 2022, ING conducted a light update of materiality assessment results. ING recalibrated the material topics through light desk research and conducted a desktop-based update, using external and internal inputs in line with last year’s process. Additional internal insights were gathered through internal interviews (6 interviews). The results have been discussed with the steering group during a working session.

This assessment has been done according to the GRI 2021 standards. Furthermore, the concept of ‘impact’ has a specific focus, which will be obligatory under the new EU Corporate Sustainability Reporting Directive (CSRD) from 2023 onwards. We already applied this concept of ‘impact’ in our 2022 materiality analysis, to be prepared for CSRD. This approach on the concept of ‘impact’ also bridges to what UNEP FI PRB requires by doing an ‘impact analysis’.

We identified 3 significant impact areas, partly based on our materiality analysis (there was no specific process followed to determine the significant impact area’s) which also work as base to this UNEP FI PRB reporting, which are: 1) climate change, 2) human rights and 3) financial health & inclusion.

We apply strict social, ethical and environmental criteria in our financing and investment policies. Every client and transaction are assessed, monitored and evaluated against the requirements of our environmental and social risk (ESR) framework. This is not part of our impact analysis but focuses on how we screen our clients and transactions according to ESG criteria.

In 2022 we have continued to develop a tool for measuring progress on human rights commitments within our portfolio. In 2021, we received feedback on the methodology test from our different business lines, showing that we needed to add information on a sector level. Since then, we have made several improvements to the tool including an update of the data points and improving data matching between the three databases and ING’s client portfolio. A new survey was carried out among client relationship managers to raise more awareness regarding the tool and identify how it could be further improved. The latest survey identified issues that client relationship managers face as part of their day-to-day activities, such as lack
of access to ESG data and ESG ratings and the fact that ESG and client data is often scattered across multiple systems. In response to these findings, we created a human rights dashboard, consolidating external and internal data in one place, combining third-party ESG client ratings, internal (ING) ESG client ratings, and our lending exposure to the client. ING Analytics is currently researching ways to implement this tool as part of ING’s existing processes, and also analysing how to add Environmental and Governance topics to the model. We are currently looking at further completing our human rights performance measurement, also in anticipation to our 2023 Human rights report.

In 2022 we continued to enhance the tools used to identify and assess climate and environmental risks in our portfolio. We created extensive climate and environmental (C&E) risk heatmaps for both Wholesale Banking and Retail Banking. This to demonstrate our performance vis-à-vis climate risk identification and mitigation (part of how we tackle climate change).

Our Terra approach (which is ING’s strategy on climate alignment) is how we aim to steer the most carbon intensive parts of our loan book towards net-zero by 2050. These are power generation, fossil fuels, automotive, shipping, aviation, steel, cement, residential mortgages and commercial real estate. To measure progress, Terra uses the most appropriate methodology available per sector, given that each has its own transition pathway.

While ING’s Terra approach makes use of various methodologies, there is one that applies to most of the sectors in scope. This is the methodology ING co-created with the 2˚ Investing Initiative (2DII), a global think tank developing climate metrics in financial markets.

It’s called PACTA for Banks. It looks at the technology shift that’s needed across certain sectors to slow global warming and then measures this against the actual technology clients are using – or plan on using in the future.

Next to this, there are limitations, assumptions and estimations regarding our climate alignment strategy (Terra) which are further disclose in the Climate Report.

Detailed technology roadmaps for each sector are being developed by independent
organisations like the International Energy Agency. These are used as benchmarks. We then compare the data from the sector roadmaps to the data on the technology our clients are using today and planning on using in the future.

This client data comes from global databases that track public and private companies of various sizes around the world. This makes it easy for clients, as they aren’t required to provide any data themselves.

In the automotive sector, for example, we measure the current mix of our clients’ production of internal combustion engine vehicles compared to zero-emission vehicles and how clients plan to shift this balance over time. We can then compare this with what science-based transition pathways prescribe for the automotive sector in order to reach the net-zero by 2050 goal. The analysis doesn’t only tell us what needs to shift, but also how much and by when. This is where financing comes in – and where ING can have an impact.

For our progress on Financial Health and specifically on Scope (2.1a) and Performance Measurement (2.1d), please refer to the pdf “ING’s financial health approach – supplementary materials, 9 March 2023” published on ing.com.

With regards to impact analysis, Human Rights and Financial Health has been described in accordance with UNEP FI PRB criteria, but those are not yet final and will be further described in our coming 2023 topic specific disclosures.

Last, but not least; our impact on (UN) sustainable development. This in light of our global impact we have on sustainable development, and not considering the national context. As a large bank serving customers in over 40 countries, we contribute directly and indirectly to virtually all SDGs through the clients and projects we finance. We choose to focus on the SDGs that we can impact the most, using our business strategy and purpose to guide us. Through our approach to sustainability in the areas of climate action, financial health and human rights, and through the customers and projects we finance, we mainly contribute to the following SDGs: decent work and economic growth (SDG 8), reduced inequalities (SDG 10), responsible consumption and production (SDG 12) and climate action (SDG 13). In doing so, we work
with other financial institutions, multinational enterprises and industry organisations to advance our understanding of the SDGs and capture impact opportunities.

### Self-assessment summary:
Which of the following components of impact analysis has your bank completed, in order to identify the areas in which your bank has its most significant (potential) positive and negative impacts?\(^6\)

<table>
<thead>
<tr>
<th>Component</th>
<th>Yes</th>
<th>In progress</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scope</td>
<td>☒</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Portfolio composition</td>
<td>☒</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Context</td>
<td>☒</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Performance measurement</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

Which most significant impact areas have you identified for your bank, as a result of the impact analysis?

1. Climate change mitigation & climate change adaptation
2. Human rights
3. Financial health & inclusion

How recent is the data used for and disclosed in the impact analysis?

<table>
<thead>
<tr>
<th>Timeframe</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 6 months prior to publication</td>
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<tr>
<td>Up to 12 months prior to publication</td>
<td></td>
</tr>
<tr>
<td>Up to 18 months prior to publication</td>
<td></td>
</tr>
<tr>
<td>Longer than 18 months prior to publication</td>
<td></td>
</tr>
</tbody>
</table>

Open text field to describe potential challenges, aspects not covered by the above etc.: (optional)

---

\(^6\) You can respond “Yes” to a question if you have completed one of the described steps, e.g., the initial impact analysis has been carried out, a pilot has been conducted.
### 2.2 Target Setting (Key Step 2)

Show that your bank has set and published a minimum of two targets which address at least two different areas of most significant impact that you identified in your impact analysis.

The targets have to be Specific, Measurable (qualitative or quantitative), Achievable, Relevant and Time-bound (SMART). Please disclose the following elements of target setting (a-d), for each target separately:

**a) Alignment:** which international, regional or national policy frameworks to align your bank’s portfolio with have you identified as relevant? Show that the selected indicators and targets are linked to and drive alignment with and greater contribution to appropriate Sustainable Development Goals, the goals of the Paris Agreement, and other relevant international, national or regional frameworks. 
You can build upon the context items under 2.1.

**b) Baseline:** Have you determined a baseline for selected indicators and assessed the current level of alignment? Please disclose the indicators used as well as the year of the baseline.

You can build upon the performance measurement undertaken in 2.1 to determine the baseline for your target.

A package of indicators has been developed for climate change mitigation and financial health & inclusion to guide and support banks in their target setting and implementation journey. The overview of indicators can be found in the Annex of this template.

If your bank has prioritized climate mitigation and/or financial health & inclusion as (one of) your most significant impact areas, it is strongly recommended to report on the indicators in the Annex, using an overview table like below including the impact area, all relevant indicators and the corresponding indicator codes:

<table>
<thead>
<tr>
<th>Impact area</th>
<th>Indicator code</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate change mitigation</td>
<td>...</td>
<td></td>
</tr>
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<td></td>
<td>...</td>
<td></td>
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<tr>
<td></td>
<td>...</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Impact area</th>
<th>Indicator code</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial health &amp; inclusion</td>
<td>...</td>
<td></td>
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<td></td>
<td>...</td>
<td></td>
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<tr>
<td></td>
<td>...</td>
<td></td>
</tr>
</tbody>
</table>
In case you have identified other and/or additional indicators as relevant to determine the baseline and assess the level of alignment towards impact driven targets, please disclose these.

c) **SMART targets** (incl. key performance indicators (KPIs)\(^9\)): Please disclose the targets for your first and your second area of most significant impact, if already in place (as well as further impact areas, if in place). Which KPIs are you using to monitor progress towards reaching the target? Please disclose.

d) **Action plan:** which actions including milestones have you defined to meet the set targets? Please describe.

Please also show that your bank has analysed and acknowledged significant (potential) indirect impacts of the set targets within the impact area or on other impact areas and that it has set out relevant actions to avoid, mitigate, or compensate potential negative impacts.

<table>
<thead>
<tr>
<th>Response</th>
<th>Links and references</th>
</tr>
</thead>
</table>
| To promote immediate action towards decarbonisation and to adhere with our Net-Zero Banking Alliance commitment, in 2022 we set intermediate 2030 targets for all Terra sectors. With the Terra approach, ING currently measures the emissions associated with the clients active in the most carbon-intensive sectors and uses this information to benchmark its clients' activities against the relevant decarbonisation scenarios. Of the nine intermediate targets, eight are aligned with net-zero scenarios. A target for shipping will be set as soon as one is adopted under the Poseidon Principles, a financial industry framework for assessing climate alignment for the shipping sector. When it comes to our KPIs, baseline (years) and SMART | ING Group 2022 Annual Report → Sustainability at the heart
ING Group 2022 Annual Report → How we are making the difference
ING.COM → Sustainability → Sustainability direction → Climate action → Integrated climate report
ING.COM → Sustainability → Sustainability Direction → Sustainable business → Financial health |

\(^7\) Operational targets (relating to for example water consumption in office buildings, gender equality on the bank's management board or business-trip related greenhouse gas emissions) are not in scope of the PRB.

\(^8\) Your bank should consider the main challenges and priorities in terms of sustainable development in your main country/ies of operation for the purpose of setting targets. These can be found in National Development Plans and strategies, international goals such as the SDGs or the Paris Climate Agreement, and regional frameworks. Aligning means there should be a clear link between the bank's targets and these frameworks and priorities, therefore showing how the target supports and drives contributions to the national and global goals.

\(^9\) Key Performance Indicators are chosen indicators by the bank for the purpose of monitoring progress towards targets.
targets for our Terra approach, please refer to our 2022 Climate Report, p. 19 (approach), p. 23 (steering our portfolio), p. 44 (metrics and targets) and p. 47 (Terra – steering our portfolio).

On ‘Climate Change’ our targets are communicated in our 2022 Climate Report, as below:

Our strategy to steer our loan book to reach net zero by 2050 or sooner is operationalised through our Terra approach. We have refined and optimised aspects of our approach through, for instance, joining and leading working groups on steel and aluminium with the aim to develop sector-specific methodologies that can be used to measure and steer financial institutions’ portfolios. Regarding our climate alignment, we are on track with five of our nine Terra sectors, with power generation (-23%) and upstream oil and gas (-15.2%) showing strong performance. Commercial real estate (-9.2%), automotive (-0.8%), and shipping (-6.0%) are all also on track for their respective climate alignment pathways. Residential real estate (3.2%) and cement (4.2%) are within 5% of their alignment pathway, while steel (5.4%) and aviation (57.3%) are not on track. The latter’s performance continues to be affected by the impacts of the coronavirus pandemic, although it is beginning to trend back to its decarbonisation pathway as the sector recovers.

To promote immediate action towards decarbonisation and to adhere with our Net-Zero Banking Alliance (NZBA) commitment, we set intermediate 2030 targets for all of these Terra sectors. Of the nine intermediate targets, eight are aligned with net-zero scenarios. A target for shipping will be set as soon as one is adopted under the Poseidon Principles, a financial industry framework for assessing climate alignment for the shipping sector.

In sum up, in March 2022, we announced that we will restrict dedicated upstream finance (lending or capital markets) for oil and gas fields approved for development after 31 December 2021. While increasing our investments in renewables, we will gradually reduce funding to upstream oil and gas by 12% by 2025 and 19% by 2030 from a baseline year of 2019.

We are aware that in terms of setting our climate alignment baselines years, there is a misalignment with the UNEP FI PRB criteria: the baseline years have been set more than 2 years prior to the target-setting. In some cases, such as with the targets set on our own operations (environmental programme), this has also been impacted due to the circumstances in past
Covid years. For our progress on Financial Health and specifically on Baseline (2.2b) and SMART targets (2.2c), please refer to the pdf “ING’s financial health approach – supplementary materials, 9 March 2023” published on ing.com. The impact areas on financial health and human rights are still in progress, also in terms of target setting, and more development on these will take place in 2023 and going forward. Targets on Human Rights are being developed and currently in progress. Further updating on this will also be covered in coming Human rights report.

**Self-assessment summary**

Which of the following components of target setting in line with the PRB requirements has your bank completed or is currently in a process of assessing for your...

<table>
<thead>
<tr>
<th></th>
<th>... first area of most significant impact: Climate Change</th>
<th>... second area of most significant impact: Financial Health &amp; inclusion</th>
<th>Human Rights</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Alignment</strong></td>
<td>☒ Yes</td>
<td>☐ Yes</td>
<td>☐ Yes</td>
</tr>
<tr>
<td></td>
<td>☐ In progress</td>
<td>☒ In progress</td>
<td>☐ In progress</td>
</tr>
<tr>
<td></td>
<td>☐ No</td>
<td>☐ No</td>
<td>☐ No</td>
</tr>
<tr>
<td><strong>Baseline</strong></td>
<td>☒ Yes</td>
<td>☐ Yes</td>
<td>☐ Yes</td>
</tr>
<tr>
<td></td>
<td>☐ In progress</td>
<td>☒ In progress</td>
<td>☐ In progress</td>
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<tr>
<td></td>
<td>☐ No</td>
<td>☐ No</td>
<td>☐ No</td>
</tr>
<tr>
<td><strong>SMART targets</strong></td>
<td>☒ Yes</td>
<td>☐ Yes</td>
<td>☐ Yes</td>
</tr>
<tr>
<td></td>
<td>☐ In progress</td>
<td>☒ In progress</td>
<td>☐ In progress</td>
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<tr>
<td></td>
<td>☐ No</td>
<td>☐ No</td>
<td>☐ No</td>
</tr>
<tr>
<td><strong>Action plan</strong></td>
<td>☐ Yes</td>
<td>☒ Yes</td>
<td>☐ Yes</td>
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<tr>
<td></td>
<td>☒ In progress</td>
<td>☒ In progress</td>
<td>☐ Yes</td>
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<td></td>
<td>☐ No</td>
<td>☐ No</td>
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</tbody>
</table>
### 2.3 Target implementation and monitoring (Key Step 2)

**For each target separately:**
Show that your bank has implemented the actions it had previously defined to meet the set target.

Report on your bank’s progress since the last report towards achieving each of the set targets and the impact your progress resulted in, using the indicators and KPIs to monitor progress you have defined under 2.2.

**Or, in case of changes to implementation plans (relevant for 2nd and subsequent reports only):** describe the potential changes (changes to priority impact areas, changes to indicators, acceleration/review of targets, introduction of new milestones or revisions of action plans) and explain why those changes have become necessary.

<table>
<thead>
<tr>
<th>Response</th>
<th>Links and references</th>
</tr>
</thead>
<tbody>
<tr>
<td>We will continue to monitor and report our progress towards aligning our portfolio with our updated climate commitment of 1.5 degrees or net zero in 2050 (following the NZBA). To measure our progress, Terra uses the most appropriate methodology available per sector, given that each has its own transition pathway, and that some sectors are further along on their journeys. In terms of action plans, as these remain in progress, the implementation and monitoring updates are outside the scope of PRB and will be further detailed/contextualized in our coming 2023 Climate Report.</td>
<td><strong>ING Group 2022 Annual Report</strong> → How we are making the difference&lt;br&gt;<strong>ING.COM</strong> → Sustainability → Sustainability direction → Climate action → Integrated climate report&lt;br&gt;<strong>ING.COM</strong> → Sustainability → Sustainability Direction → Sustainable business → Financial health&lt;br&gt;<strong>ING.COM</strong> → Sustainability → Financial Health → “ING’s Financial Health Approach”</td>
</tr>
<tr>
<td>And, to align our energy portfolio with the International Energy Agency’s (IEA) Net-Zero by 2050 Roadmap, we aim to grow new financing of renewable energy by 50% by year-end 2025 versus year-end 2021. ING does not provide dedicated upstream finance (lending or capital markets) for new oil and gas fields approved for development after 31 December 2021.</td>
<td></td>
</tr>
<tr>
<td>Out of scope on 2.3. but relevant to our strategy on how we (mitigate) climate change and human rights; is our approach to climate and environmental risk, where there have been several developments. Firstly, our climate risk heatmapping assessment for Wholesale Banking is now complete and covers all Wholesale Banking sectors. These heatmaps categorise physical and transition risk drivers per sector based on a score of low, medium, or high. Another development was to expand the scope and granularity of our pilot project assessing physical</td>
<td></td>
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</tbody>
</table>
climate risk within our mortgage portfolio to cover 99% of our residential mortgages book. This assessment found that at an aggregated level, ING’s global mortgage portfolio is in the very low risk category (12/100) and <1% of our global mortgages outstanding score as high risk. Finally, we targeted the integration of biodiversity into our sustainable finance frameworks and strengthened biodiversity considerations into risk assessments. ING’s process for identifying, assessing, and managing climate risks continues to develop. For example, we have updated our credit risk rating policy to include specific requirements for climate-related and environmental risks. This included the introduction of a mechanism to limit the growth of subsectors that have a higher exposure to climate-related and environmental risks, which became binding for Wholesale Banking sectors this year.

For our progress specifically on Financial Health and specifically our journey towards Target implementation and monitoring (2.3), please refer to the pdf “ING’s financial health approach – supplementary materials, 9 March 2023” published on ing.com. There is progress here, but we cannot fully demonstrate our target implementation yet as the target setting is currently still in progress.
Principle 3: Clients and Customers

We will work responsibly with our clients and our customers to encourage sustainable practices and enable economic activities that create shared prosperity for current and future generations.

3.1 Client engagement

Does your bank have a policy or engagement process with clients and customers\(^{10}\) in place to encourage sustainable practices?

☑ Yes    ☐ In progress    ☐ No

Does your bank have a policy for sectors in which you have identified the highest (potential) negative impacts?

☑ Yes    ☐ In progress    ☐ No

Describe how your bank has worked with and/or is planning to work with its clients and customers to encourage sustainable practices and enable sustainable economic activities\(^{11}\). It should include information on relevant policies, actions planned/implemented to support clients’ transition, selected indicators on client engagement and, where possible, the impacts achieved.

This should be based on and in line with the impact analysis, target-setting and action plans put in place by the bank (see P2).

Response

Terra is an engagement-driven approach supporting existing clients’ transition pathways. ING can engage business clients using the Terra Climate Alignment Dashboards (CAD).

Our ESR policy outlines minimum requirements for new clients and improvement targets for existing clients. In 2022, the ESR Framework was updated to reflect several minor amendments following the last comprehensive review cycle that took place in June 2021. The new release includes among other amendments to the restrictions applied in the tobacco value chain, additional clarity on some of the requirements for the ESR client assessment process concerning specific group of companies as well as the required ESR due diligence for public

Links and references

ING Group 2021 Annual Report → Our strategy
ING Group 2021 Annual Report → Sustainability at the heart
ING Group 2021 Annual Report → How we make the difference
ING.COM → Sustainability → Sustainability direction → Climate action → Integrated climate report ING.COM → Sustainability → Sustainable business → Environmental and social risk policies
A client engagement process is a process of supporting clients towards transitioning their business models in line with sustainability goals by strategically accompanying them through a variety of customer relationship channels.

Sustainable economic activities promote the transition to a low-carbon, more resource-efficient and sustainable economy.

<table>
<thead>
<tr>
<th>3.2 Business opportunities</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Describe what strategic business opportunities in relation to the increase of positive and the reduction of negative impacts your bank has identified and/or how you have worked on these in the reporting period. Provide information on existing products and services, information on sustainable products developed in terms of value (USD or local currency) and/or as a % of your portfolio, and which SDGs or impact areas you are striving to make a positive impact on (e.g., green mortgages – climate, social bonds – financial inclusion, etc.).</td>
<td></td>
</tr>
</tbody>
</table>

Response

ING engages Wholesale Banking clients in sectors with material impacts on the environment and society. An overview of these sectors is available in our ESR framework.

ING maintains a Wholesale Banking engagement platform on sustainable finance.

We think we can make our biggest impact on improving financial health in three ways: through financial inclusion; by helping people manage their everyday finances; and helping them plan for the future and protect their dreams.

Links and references

ING Group 2021 Annual Report → Our business
ING.COM → Sustainability → Sustainable business → Environmental and social risk policies
ING.COM → Sustainability → Sustainability Direction → Financial health

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10 A client engagement process is a process of supporting clients towards transitioning their business models in line with sustainability goals by strategically accompanying them through a variety of customer relationship channels.

11 Sustainable economic activities promote the transition to a low-carbon, more resource-efficient and sustainable economy.
**Principle 4: Stakeholders**

We will proactively and responsibly consult, engage and partner with relevant stakeholders to achieve society’s goals.

### 4.1 Stakeholder identification and consultation

*Does your bank have a process to identify and regularly consult, engage, collaborate and partner with stakeholders (or stakeholder groups\(^{12}\)) you have identified as relevant in relation to the impact analysis and target setting process?*

- ☒ Yes
- ☐ In progress
- ☐ No

Please describe which stakeholders (or groups/types of stakeholders) you have identified, consulted, engaged, collaborated or partnered with for the purpose of implementing the Principles and improving your bank’s impacts. This should include a high-level overview of how your bank has identified relevant stakeholders, what issues were addressed/results achieved and how they fed into the action planning process.

**Response**

We contribute to international initiatives such as various work tracks within the United Nations Environment Programme Finance Initiative (UNEP FI), the Net-Zero Banking Alliance, the Science-Based Targets Initiative and the UN Secretary-General’s Special Advocate for Inclusive Finance for Development (UNSGSA). ING is a member of platforms such as the Equator Principles Association and we seek external alignment and validation of our sustainability priorities by endorsing international frameworks such as the UN Global Compact and applying standards such as the Organisation for Economic Cooperation and Development (OECD) Guidelines for Multinational Enterprises and the UN Guiding Principles on Business and Human Rights. An overview of partnerships, memberships and endorsements is available at ing.com

**Links and references**

ING.COM → Sustainability → The world around us → How we engage; • ING.COM → Sustainability → The world around us → Memberships; • ING.COM → Sustainability → The world around us → UN Environment Programme FI

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\(^{12}\) Such as regulators, investors, governments, suppliers, customers and clients, academia, civil society institutions, communities, representatives of indigenous population and non-profit organizations
**Principle 5: Governance & Culture**

We will implement our commitment to these Principles through effective governance and a culture of responsible banking.

### 5.1 Governance Structure for Implementation of the Principles

| Does your bank have a governance system in place that incorporates the PRB? |
|-----------------------------|-----------------------------|
| ☒ Yes                       | ☐ In progress               |
| ☐ No                        |                             |

Please describe the relevant governance structures, policies and procedures your bank has in place/is planning to put in place to manage significant positive and negative (potential) impacts and support the effective implementation of the Principles. This includes information about

- which committee has responsibility over the sustainability strategy as well as targets approval and monitoring (including information about the highest level of governance the PRB is subjected to),
- details about the chair of the committee and the process and frequency for the board having oversight of PRB implementation (including remedial action in the event of targets or milestones not being achieved or unexpected negative impacts being detected), as well as
- remuneration practices linked to sustainability targets.

In March 2022, we updated our ESG governance approach, integrating and aligning ESG governance with existing business-as-usual governance of the bank. This allows us to steer holistically across ESG on themes like climate, biodiversity, human rights and financial health. As a result, ESG is now a regular topic on the MBB agenda. Our global head of Sustainability reports directly to ING’s CEO. For our most significant impact areas, climate alignment (Terra and Climate Risk), Human Rights and Financial Health, we have broader governance established (see Climate report, Human rights review report and Financial Health update on ing.com), but not fully in accordance with the criteria on that as established by the PRB (impact metrics and target setting). This is due to the fact that next to UNEP FI PRB, our governance is also built on other commitment requirements such as NZBA. Currently, we do not have a specific governance dedicated to UNEP FI PRB.

### Links and references

- ING Group 2022 Annual Report → Sustainability at the Heart
- ING.COM → Sustainability → Sustainability Direction → Sustainability governance
Sustainability/ESG leads in major countries have a functional line to the global head of Sustainability to create a stronger connection between global and local actions.

The ESG Committee, set up in 2022, assists the SB with matters relating to ESG, including but not limited to, the development and integration of ESG across the company and its strategy. The ESG Committee also assists the SB by monitoring and advising on relevant ESG developments. In addition, we have created an ESG Sounding Board comprised of senior leaders from across the organisation and including representatives from Legal, Investor Relations and Corporate Strategy. The Sounding Board helps guiding the development and implementation of our strategy for ESG topics as well as monitoring and reporting on our progress.

We follow the recommendations of the Taskforce for Climate-related Financial Disclosure in our governance and reporting. We believe this new approach increases our effectiveness, efficiency and accountability as we strive to be a banking leader in building a sustainable future for customers, our company, society, and the environment.

### 5.2 Promoting a culture of responsible banking:

Describe the initiatives and measures of your bank to foster a culture of responsible banking among its employees (e.g., capacity building, e-learning, sustainability trainings for client-facing roles, inclusion in remuneration structures and performance management and leadership communication, amongst others).

#### Response

ING’s ESG performance determines part of the Executive Team’s variable compensation. The ESR team provides training (both in-person and via webinars) to hundreds of colleagues around the world every year in risk, front office, KYC and compliance teams, so that ESR knowledge is built on and spread. Moreover, all employees are encouraged to contribute to sustainable impact through sustainability-focused training which are available on ING’s learning platform (MyLearning). ING also encourages colleagues to follow the “sustainability boost”, which is a three-day learning programme to activate employees to contribute to our sustainability objectives. In addition, employees are motivated to include a sustainability

#### Links and references

ING Group 2022 Annual Report → Environmental, social and governance risk
ING Group 2022 Annual Report → How we are making the difference
ING.COM → About us → Corporate Governance → Remuneration → Executive Board remuneration (policy) ing.com → Investor relations → Presentations → ESG presentation 2022
5.3 Policies and due diligence processes

Does your bank have policies in place that address environmental and social risks within your portfolio? Please describe.

Please describe what due diligence processes your bank has installed to identify and manage environmental and social risks associated with your portfolio. This can include aspects such as identification of significant/salient risks, environmental and social risks mitigation and definition of action plans, monitoring and reporting on risks and any existing grievance mechanism, as well as the governance structures you have in place to oversee these risks.

Response

Oversight of the Principles for Responsible Banking implementation has been integrated into our sustainability governance, meaning that it is now a board-level mandate. ING has signed commitment of the Net-Zero Banking Alliance whose implementation is ultimately covered by the same governance structure; in 2022 our governance structure was updated to integrate and align our ESG governance with the existing business-as-usual governance of the bank. This new governance setup allows us to steer holistically across ESG themes like climate, biodiversity, human rights, and financial health.

Links and references

ING.COM → Sustainability → Sustainability Direction → Sustainability governance

Self-assessment summary

Does the CEO or other C-suite officers have regular oversight over the implementation of the Principles through the bank’s governance system?

☒ Yes ☐ No

Does the governance system entail structures to oversee PRB implementation (e.g., incl. impact analysis and target setting, actions to achieve these targets and processes of remedial action in the event targets/milestones are not achieved or unexpected neg. impacts are detected)?

☒ Yes ☐ No

Does your bank have measures in place to promote a culture of sustainability among employees (as described in 5.2)?

☒ Yes ☐ In progress ☐ No

13 Applicable examples of types of policies are: exclusion policies for certain sectors/activities; zero-deforestation policies; zero-tolerance policies; gender-related policies; social due diligence policies; stakeholder engagement policies; whistle-blower policies etc., or any applicable national guidelines related to social risks.
## Principle 6: Transparency & Accountability

We will periodically review our individual and collective implementation of these Principles and be transparent about and accountable for our positive and negative impacts and our contribution to society’s goals.

### 6.1 Assurance

Has this publicly disclosed information on your PRB commitments been assured by an independent assurer?

- ☒ Yes
- ☐ Partially
- ☐ No

If applicable, please include the link or description of the assurance statement.

<table>
<thead>
<tr>
<th>Response</th>
<th>Links and references</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Assurance statement by KPMG in the Annual report 2022</td>
</tr>
</tbody>
</table>

### 6.2 Reporting on other frameworks

Does your bank disclose sustainability information in any of the listed below standards and frameworks?

- ☒ GRI
- ☒ SASB
- ☐ CDP
- ☒ IFRS Sustainability Disclosure Standards (to be published)
- ☒ TCFD
- ☐ Other: ....
### 6.3 Outlook

What are the next steps your bank will undertake in next 12 month-reporting period (particularly on impact analysis\(^\text{14}\), target setting\(^\text{15}\) and governance structure for implementing the PRB)? Please describe briefly.

<table>
<thead>
<tr>
<th>Response</th>
<th>Links and references</th>
</tr>
</thead>
<tbody>
<tr>
<td>In 2023, we intend to conduct an extensive materiality assessment, including an impact analysis, based on the new GRI reporting standards plus the UNEP FI PRB requirements on impact assessment.</td>
<td></td>
</tr>
</tbody>
</table>

### 6.4 Challenges

Here is a short section to find out about challenges your bank is possibly facing regarding the implementation of the Principles for Responsible Banking. Your feedback will be helpful to contextualise the collective progress of PRB signatory banks.

What challenges have you prioritized to address when implementing the Principles for Responsible Banking? Please choose what you consider the top three challenges your bank has prioritized to address in the last 12 months (optional question).

If desired, you can elaborate on challenges and how you are tackling these:

- [ ] Embedding PRB oversight into governance
- [ ] Gaining or maintaining momentum in the bank
- [x] Getting started: where to start and what to focus on in the beginning
- [ ] Customer engagement
- [ ] Stakeholder engagement
- [ ] Data availability
- [ ] Data quality

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\(^{14}\) For example, outlining plans for increasing the scope by including areas that have not yet been covered, or planned steps in terms of portfolio composition, context, and performance measurement

\(^{15}\) For example, outlining plans for baseline measurement, developing targets for (more) impact areas, setting interim targets, developing action plans etc.
<table>
<thead>
<tr>
<th>☒ Conducting an impact analysis</th>
<th>☐ Access to resources</th>
</tr>
</thead>
<tbody>
<tr>
<td>☐ Assessing negative environmental and social impacts</td>
<td>☐ Reporting</td>
</tr>
<tr>
<td>☒ Choosing the right performance measurement methodology/ies</td>
<td>☐ Assurance</td>
</tr>
<tr>
<td>☐ Setting targets</td>
<td>☐ Prioritizing actions internally</td>
</tr>
<tr>
<td>☐ Other: ...</td>
<td></td>
</tr>
</tbody>
</table>

If desired, you can elaborate on challenges and how you are tackling these:
ERM CVS
Assurance Statement for ING 2022 UNEP FI
(SIGNED 09 MARCH 2023)
Our qualified conclusion
In our opinion, except for the matter described in the “Basis for qualified conclusion” paragraph below, nothing has come to our attention that indicates that the 2022 information for the disclosures listed under “Scope” above is not fairly presented in the Report, in all material respects, in accordance with the reporting criteria.

Basis for qualified conclusion
ING has disclosed, in section 2.1 of the Report, that it lacks a formal process for determining the significant impact areas for setting targets. This is not in accordance with the requirements of the reporting criteria.

Emphasis of matter
We draw attention to:
- the description of baseline years set for targets in section 2.2 of the Report, and
- the lack of specific governance covering PRG self-assessment and reporting, as disclosed by ING in section 5.1 of the Report.

This information should be taken into account by users of the Report, but does not affect our conclusion.

Our assurance activities
Considering the level of assurance and our assessment of the risk of material misstatement, a multi-disciplinary team of sustainability and assurance specialists performed a range of procedures that included, but was not restricted to, the following:
- Discussing with ING’s key information holders the internal policies, reporting process and data regarding the preparation and disclosure of their UN PRI self-assessment.
- Reviewing a sample of qualitative and quantitative documentation to confirm information has been reported in alignment with the reporting criteria.
- Reviewing agreement between claims made within the selected information to other disclosures subject to separate third-party assurance.
- Reviewing the presentation of information relevant to the scope of our work in the Report to ensure consistency with our findings.

The limitations of our engagement
The reliability of the assured information is subject to inherent uncertainties, given the available methods for determining, calculating or estimating the underlying information. It is important to understand our assurance conclusions in this context.

We have not independently reviewed or verified the following:
- The accuracy of ING’s baseline or current year performance for KPIs disclosed or referenced in the Report. We did not review any samples of documentary evidence supporting the underlying data.
- The accuracy of information presented in the Report outside the scope of the reporting criteria. Information outside the scope of the reporting criteria includes, but is not limited to, ING’s climate risk stress testing assessment and ING’s ESR framework.
- The accuracy of financial data regarding ING’s portfolio composition. Our work in this regard was limited to confirming agreement between the data included in the Report and ING’s 2022 Annual Report which we understand is professionally audited by a financial accountant.

Our independence, integrity and quality control
ERMCVS is an independent certification and verification body accredited by UKAS to ISO 17021:2015. Accordingly we maintain a comprehensive system of quality control, including documented policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements. Our quality management system is at least as demanding as the relevant sections of ISoQM 1 and ISoQM 2 (2022).

ERMCVS applies a Code of Conduct and related policies to ensure that its employees maintain integrity, objectivity, professional competence and high ethical standards in their work. Our processes are designed and implemented to ensure that the work we undertake is objective, impartial and free from bias and conflict of interest. Our certified management system covers independence, and ethical requirements that are at least as demanding as the relevant sections of Parts A & B of the ISoEA Code relating to assurance engagements.

The team that undertook this assurance engagement has extensive experience in conducting assurance on environmental, social, ethical and health and safety information, systems and processes, and provides no consultancy related services to ING in any respect.

Our observations
We have provided ING with a separate Management Report with our detailed findings and recommendations. Without affecting the conclusion presented above, we make the following observations:
- ING’s Climate Change targets, as disclosed or referenced in section 2.2 of the Report, are set in relation to baseline years that are up to over 2 years separated from the year in which the targets have been set. The reporting criteria only allows for a separation of up to 2 years.
- As described in section 5.1 of the Report, ING lacks a clear governance structure for impact analysis, target setting and monitoring. ERMCVS could not confirm that ING’s senior management has a clear view of the same.
- ING has not disclosed if it will obtain assurance over the performance measurement metrics referred to in section 2.1 of the Report.
- ING’s target in relation to renewable energy, as disclosed in section 2.2 of the Report, is not sufficiently detailed to be considered a SMART target.

Gareth Manning
Partner, Corporate Assurance
London, United Kingdom
09 March 2023
ERMCVS Certification and Verification Services Limited
www.ermcvs.com | info@ermcvs.com