## Press release

## ING

ING Corporate Communications Amsterdam, 6 May 2021

# ING posts 1Q2021 net result of €1,005 million

### 1Q2021 result before tax of €1,463 million; capital position remains strong at 15.5%

- Net interest income up on 4Q2020, supported by the benefit from TLTRO III, which more than offset liability margin pressure.
- Robust growth in fee income of 9.1% year-on-year, especially on investment products.
- 1Q2021 had a low level of risk costs. Expenses were under control, but included some incidental costs due to restructuring.

#### Lending and customer deposits increase

- Net core lending growth of €17.8 billion in 1Q2021 as TLTRO funds were applied to support the economy; net customer deposits grew by €8.1 billion, reflecting ongoing impacts of Covid-19 pandemic and lockdowns.
- Primary customer base was stable at 13.8 million in 102021, reflecting impacts of the pandemic.

### **CEO Statement**

"ING delivered a strong performance in the first quarter of 2021. The sharp rebound in net profit compared to the year-earlier period was driven by a good increase in fee income and lower risk costs," said ING CEO Steven van Rijswijk.

"Our fee-generating business was boosted by the growth of investment products, particularly in Germany and Belgium. ING's lending franchise demonstrated its strength in the first quarter, including through our success in converting European Central Bank TLTRO financing into lending to benefit our customers as they continue to deal with the effects of the Covid-19 pandemic, thereby supporting the recovery. On risk costs, we remain cautious and are taking into account expected delays in credit losses.

"We continued to adapt our business to serve customers better and to ensure we're focusing on the best growth opportunities for the future. We're advancing our digital and mobile-first strategy in response to the strong rise in the use of digital channels by our customers. In the Netherlands, this is resulting in a reduction in the number of branches and an increase in the number of service points, for which we've taken a restructuring provision. We also announced that we'll discontinue retail banking activities in Austria and the Czech Republic in order to focus on markets where we can achieve better scale and profitability.

"During the quarter, ING closed a record of more than 50 green deals in a growing number of sectors as clients increasingly focus on making their businesses sustainable and linking their efforts in this area to their financing. With our strong ESG profile, we're well positioned to support them in these endeavours. This is exemplified by the €10.1 billion revolving credit facility we helped to arrange for AB InBev, the largest-ever sustainability-linked loan.

"Also, to strengthen our focus on becoming a data-driven digital leader in banking, we separated the technology and operations roles at the management board level, appointing a chief technology officer. We also recently welcomed our new ING Group chief risk officer (CRO) and new head of Wholesale Banking (WB) who bring fresh perspectives and diverse backgrounds to our executive and management boards.

"I'd particularly like to thank our employees for their continued commitment, flexibility and hard work to support our customers in these challenging times."

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#### Analyst call

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## Media call

6 May 2021 at 11:00 am CET +31 (0)20 531 5855 (NL) +44 203 365 3210 (UK) Live audio webcast at www.ing.com

## **Business Highlights**

Primary customers

**13.8 mln** in 102021

Mobile interactions 90% in % of total interactions



Customer experience

NPS score: ranked #1 or #2 in 9 out of 14 Retail markets



Sustainability

54 green deals supported by ING

Net result €1,005 mln +50% vs 1Q2020

Cost of risk

**15 bps** of average customer lending vs 42 bps in 1Q2020 CET1 ratio 15.5% unchanged vs YE2020

Reserved profit for future distribution €3,301 mln

ING now offers fully digital end-to-end onboarding for new clients via their mobile phones in the Netherlands and Italy, following earlier introduction in the Philippines, Poland and Romania.

In the Netherlands, over half a million Business Banking customers were successfully migrated to our OneWeb digital banking platform in 1Q2021. Remaining Business Banking customers will be migrated to the platform in 2Q2021, establishing OneWeb as the single web interface for all retail customers in the Netherlands.

ING acted as joint sustainability coordinator in the €10.1 billion revolving credit facility for Belgianbased multinational AB InBev, the largest sustainability-linked loan ever issued and the first for a publicly listed company. AB InBev pledged improvements in the areas of water efficiency, recycled packaging, renewable energy and greenhouse gas emissions. The OneView subscription manager is now available to Belgian customers through the banking app and online, giving them easier control of their finances by allowing them to manage all subscriptions paid for via their ING account, such as electricity, telephone, internet, streaming services and gym memberships. Through the service they can stop a subscription, choose a cheaper option or even switch providers without having to deal with the service providers themselves.

ING acted as joint sustainability coordinator for the \$374 million sustainability-linked loan (SLL) for Singapore-based tanker company Hafnia. The SLL is among the biggest in the sector and ING's first in the sector.

GLP, the global logistics property company, closed a \$658 million sustainability-linked loan, the largest in the logistic sector in APAC (ex-Japan). ING acted as lead sustainability structurer.

Non-financial risk

kyc: continuous adverse media screening Keeping ING safe, secure and compliant is a top priority. As a gatekeeper to the financial system, banks have an important role in the collective fight against financial and economic crimes, such as money laundering and terrorist financing. ING takes this responsibility very seriously, for the safety and security of our customers and society.

Over 4,000 colleagues globally are continuously working hard to

strengthen our execution of KYC and AML processes in a sustainable manner.

In 1Q2021, we rolled out our enhanced adverse media screening tool across ING to help the business better identify customers involved in potential criminal activity. We're on track to finalise implementation in all countries in the first half of the year.

## **Consolidated Results**

	1Q2021	1Q2020	Change	4Q2020	Change
Profit or loss (in € million)					
Net interest income	3,513	3,501	0.3%	3,344	5.1%
Net fee and commission income	854	783	9.1%	771	10.8%
Investment income	39	21	85.7%	6	550.0%
Other income	296	205	44.4%	48	516.7%
Total income	4,702	4,511	4.2%	4,169	12.8%
Expenses excl. regulatory costs	2,429	2,307	5.3%	2,583	-6.0%
Regulatory costs1)	587	526	11.6%	331	77.3%
Operating expenses	3,016	2,833	6.5%	2,914	3.5%
Gross result	1,686	1,678	0.5%	1,255	34.3%
Addition to loan loss provisions <sup>2)</sup>	223	661	-66.3%	208	7.2%
Result before tax	1,463	1,017	43.9%	1,046	39.9%
Taxation	439	329	33.4%	304	44.4%
Non-controlling interests	18	17	5.9%	15	20.0%
Net result	1,005	670	50.0%	727	38.2%
Profitability and efficiency					
Interest margin	1.46%	1.51%		1.41%	
Cost/income ratio	64.1%	62.8%		69.9%	
Risk costs in bps of average customer lending	15	42		14	
Return on equity based on IFRS-EU equity <sup>3)</sup>	7.8%	5.1%		5.6%	
ING Group common equity Tier 1 ratio	15.5%	14.0%		15.5%	
Risk-weighted assets (end of period, in € billion)	311.0	335.4	-7.3%	306.3	1.5%
Customer balances (in € billion)					
Customer lending	623.5	631.6	-1.3%	604.0	3.2%
Customer deposits	628.2	586.2	7.2%	609.6	3.0%
Net core lending growth (in € billion)4)	17.8	12.3		-0.9	
Net customer deposits growth (in € billion)4)	8.1	9.2		7.8	

Regulatory costs comprise bank taxes and contributions to the deposit guarantee schemes ('DGS') and to the (European) single resolution fund ('SRF').
The amount presented in 'Addition to loan loss provisions' is equivalent to risk costs.
Annualised net result divided by average IFRS-EU shareholders' equity excluding reserved profits not included in CET1 capital.
Net core lending growth represents the development in loans and advances to customers excluding provisions for loan losses, adjusted for currency impacts, Treasury and run-off portfolios. Net customer deposits growth represents customer deposits adjusted for currency impacts and Treasury.

**Total income** 

Total income was strong at €4,702 million in 1Q2021, supported by the inclusion of the TLTRO III benefit on net interest income combined with robust growth in fee income. Other income benefited from positive valuation adjustments.

Net interest income, at €3,513 million, included a €233 million ECB funding rate benefit from the TLTRO III programme, which was conditional, as the eligible loan growth target of 0% for the first special reference period defined under TLTRO III was met. The eligible loan growth at the end of March was €13.5 billion. The retroactive adjustment in the funding rate for the period 24 June 2020 until 31 March 2021 led to a €233 million contribution to ING's net interest income in 102021. The remaining benefit over the special interest period (approximately €77 million) will be recognised in 2Q2021.

Excluding the TLTRO III benefit, net interest income would have declined by €221 million compared with 1Q2020, mainly due to lower margins on liabilities, while average liability volumes continued to increase. Although lending margins were stable, net interest income on lending also declined due to lower average volumes. Higher treasury-related interest results more than compensated for lower results from foreign currency ratio hedging (reflecting lower interest rate differentials). Sequentially, net interest income excluding the

TLTRO III benefit would have declined by €63 million, primarily due to continued liability margin pressure and day-count impacts.

The net interest margin increased by five basis points to 1.46% compared with 4Q2020. The realisation of the conditional benefit had a positive effect of 10 basis points on the 1Q2021 net interest margin. This compensated for a decline of two basis points due to an increase in the average balance sheet, mainly reflecting higher cash and balances with central banks and an increase in financial assets at fair value through P&L. The impact of the eligible asset growth on average customer lending was limited as most of the related deals were closed in March 2021. The remaining decline in net interest margin was primarily caused by continued margin pressure on savings and current accounts, as well as lower margins on lending.





Net interest margin

Net interest margin 4-quarter rolling average

## **Consolidated Results**

Net core lending increased by €17.8 billion in 1Q2021, of which €15.1 billion was in Wholesale Banking. Net core lending growth in Retail Banking was €2.7 billion, and consisted of €2.8 billion of growth in residential mortgages (primarily in Germany, Poland and Spain) and €-0.1 billion in other retail lending. Net customer deposits grew by €8.1 billion, of which €3.3 billion was in Wholesale Banking. Net customer deposits in Retail Banking increased by €4.8 billion, driven by lower consumer spending as a result of the lockdowns.

Net fee and commission income amounted to €854 million. Retail Banking benefited from continued higher fee income on investment products in all countries, with the strongest growth in Germany. Fee income on daily banking products was supported by higher fees for payment packages, while the number of payment transactions remained subdued as a result of the Covid-19 pandemic. In Wholesale Banking, yearon-year fee income increased in Financial Markets and Daily Banking & Trade Finance, but this was more than offset by lower syndicated deal activity and currency impacts. Sequentially, Wholesale Banking fee income benefited from higher fees in Financial Markets.

Investment income was higher than in both comparable quarters, rising to  $\notin$  39 million. The increase was supported by higher realised gains on the disposal of debt instruments.

Other income was €296 million, supported by positive valuation adjustments and improved results from most trading desks, whereas 1Q2020 had been affected by market volatility due to uncertainty caused by the Covid-19 pandemic. In 4Q2020, other income included negative hedge ineffectiveness and a €58 million decrease of the indemnity receivable from NN Group (which was compensated by the same amount in the tax line).

### **Operating expenses**

Total operating expenses were €3,016 million, including €587 million of regulatory costs, which are always high in the first quarter of the year. This reflects the requirement to recognise certain annual charges in full in the first guarter, such as the contributions to the European single resolution fund (SRF) and the Belgian deposit guarantee scheme, as well as the Belgian bank tax (while the annual Dutch bank tax is always recorded in the fourth quarter). The €61 million increase compared to 1Q2020 is almost fully related to higher SRF contributions. Furthermore, 1Q2021 total operating expenses included €84 million of incidental items, which reflect redundancy and restructuring costs taken in Retail Banking following the announced restructuring of the branch network and the retail advice organisation in the Netherlands (€73 million) and the announcement to leave the Czech retail banking market (€11 million). In 4Q2020, operating expenses included €223 million of incidental costs.



Excluding regulatory costs and the aforementioned incidental items, expenses increased 1.6% compared with 1Q2020. This primarily reflects higher IT expenses, some litigation provisions, and CLA-related increases. These impacts were largely offset by lower expenses for third-party staff, other cost savings (including lower expenses due to the Covid-19 restrictions) and currency impacts, whereas the year-ago quarter had included a VAT refund in the Corporate Line.

Compared with 4Q2020, which also included a VAT refund in the Corporate Line, expenses excluding regulatory costs and incidental items declined 0.7%. The decline was mainly attributable to lower expenses for IT, advisory and marketing.

#### Addition to loan loss provisions

Net additions to loan loss provisions amounted to  ${\in}223$  million.

Addition to loan loss provisions (in € million)



Risk costs in bps of average customer lending (annualised)

During the first quarter, lockdown restrictions were still in place and uncertainty concerning the ongoing pandemic remained. The update of the macroeconomic model resulted in a  $\in$ 537 million overall release of collective provisions, predominantly in Stage 1 and Stage 2. The effect of the release was offset by applying a  $\in$ 593 million management overlay to reflect an expected delay in credit losses, including those related to payment holidays granted to our clients. The combined impact of releases and management overlays was a  $\in$ 56 million net addition (versus  $\in$ -209 million in 4Q2020).

Total net additions to Stage 3 provisions in 1Q2021 were €189 million, down from €428 million in the previous quarter, which had included €59 million of provisioning related to CHF-indexed mortgages in Poland. Net additions to Stage 1 & 2 provisions (including off-balance sheet) were €34 million in 1Q2021 versus a net release of €219 million in 4Q2020.

## **Consolidated Results**

#### Net result

ING's 1Q2021 net result was  $\leq 1,005$  million, up 50.0% yearon-year, primarily due to lower risk costs, and 38.2% higher than in 4Q2020 due to a strong rebound in income (partly supported by the TLTRO III benefit) that more than offset the higher regulatory costs. The effective tax rate was 30.0% compared with 32.4% in 1Q2020 and 29.0% in 4Q2020.

Return on equity ING Group (in %)



In 1Q2021, ING's return on average IFRS-EU equity improved to 7.8%. On a four-quarter rolling average basis, the return on ING's average IFRS-EU equity increased to 5.4% from 4.8% in the previous four-quarter rolling period. The increase was caused by a higher four-quarter rolling net result, combined with a slight decline in average equity. ING's return on equity is calculated using IFRS-EU shareholders' equity after excluding 'reserved profit not included in CET1 capital', which currently amounts to €3.3 billion. This figure reflects the total of the following: the amount originally reserved for the 2019 final dividend, the amount for the remaining €0.27 per share over the year 2020, as well as 50% of the 1Q2021 resilient net profit, which has been reserved for distribution in line with our policy. For 1Q2021, resilient net profit (which is defined as net profit adjusted for significant items not linked to the normal course of business) is equal to net profit.

## **Consolidated Balance Sheet**

#### Consolidated balance sheet

in € million	31 Mar. 21	31 Dec. 20
Assets		
Cash and balances with central banks	112,703	111,087
Loans and advances to banks	31,033	25,364
Financial assets at fair value through profit or loss	120,602	103,370
- trading assets	50,453	51,356
- non-trading derivatives	2,442	3,583
- designated as at fair value through profit or loss	5,030	4,126
- mandatorily at fair value through profit or loss	62,677	44,305
Financial assets at fair value through OCI	33,738	35,895
- equity securities fair value through OCI	1,924	1,862
- debt securities fair value through OCI	30,851	32,977
- loans and advances fair value through OCI	963	1,056
Securities at amortised cost	49,893	50,587
Loans and advances to customers	617,703	598,176
- customer lending	623,488	603,956
- provision for loan losses	-5,785	-5,779
Investments in associates and joint ventures	1,502	1,475
Property and equipment	2,724	2,841
Intangible assets	1,362	1,394
Other assets	9,091	7,085
Assets held for sale	518	
Total assets	980,870	937,275

#### **Balance sheet**

ING's total balance sheet increased in 1Q2021 by €43.6 billion to €980.9 billion, including €5.6 billion of positive currency impacts. The increase was mainly due to higher customer lending and increased financial assets at fair value through profit or loss (notably reverse repos after the low year-end position, which was largely caused by balancesheet optimisation by clients). Assets held for sale consisted of a bond portfolio following the decision to discontinue the Czech retail banking activities.

On the liability side of the balance sheet, the main growth was in customer deposits, reflecting lower spending by customers due to the Covid-19 pandemic. The increase in deposits from banks mainly relates to an additional €6.0 billion TLTRO III participation in March 2021.

	31 Mar. 21	31 Dec. 20
Liabilities		
Deposits from banks	85,095	78,098
Customer deposits	628,233	609,642
- savings accounts	337,785	336,517
- credit balances on customer accounts	262,631	256,636
- corporate deposits	25,716	15,941
- other	2,101	548
Financial liabilities at fair value through profit or loss	91,990	82,781
- trading liabilities	29,700	32,709
- non-trading derivatives	2,853	1,629
- designated as at fair value through profit or loss	59,437	48,444
Other liabilities	15,042	13,226
Debt securities in issue	90,033	82,065
Subordinated loans	14,494	15,805
Total liabilities	924,887	881,616
Equity		
Shareholders' equity	55,041	54,637
Non-controlling interests	941	1,022
Total equity	55,982	55,659
Total liabilities and equity	980,870	937,275

## Shareholders' equity

Change in shareholders' equity	
in € million	1Q2021
Shareholders' equity beginning of period	54,637
Net result for the period	1,005
(Un)realised gains/losses fair value through OCI	-40
(Un)realised other revaluations	-2
Change in cashflow hedge reserve	-441
Change in liability credit reserve	17
Defined benefit remeasurement	23
Exchange rate differences	300
Change in treasury shares	-2
Change in employee stock options and share plans	8
Dividend	-468
Other changes	5
Total changes	404
Shareholders' equity end of period	55,041

The increase in shareholders' equity mainly reflected the 1Q2021 net result of  $\leq$ 1,005 million and a  $\leq$ 300 million increase of the currency translation reserve (as the euro depreciated against the USD, GBP and other currencies). These increases were partly offset by the  $\leq$ 468 million dividend payment in February 2021 and a  $\leq$ 441 million negative change in the cashflow hedge reserve as a result of interest rate movements in 1Q2021 on part of our hedge portfolio. Shareholders' equity per share increased to  $\leq$ 14.10 on 31 March 2021 from  $\leq$ 14.01 on 31 December 2020.

## Capital, Liquidity and Funding

ING Group: Capital position		
in € million	31 Mar. 2021	31 Dec. 2020
Shareholders' equity (parent)	55,041	54,637
- Reserved profit not included in CET1 capital <sup>1)</sup>	-3,301	-3,266
- Other regulatory adjustments	-3,622	-4,037
Regulatory adjustments	-6,923	-7,303
Available common equity Tier 1 capital	48,118	47,333
Additional Tier 1 securities <sup>2)</sup>	5,801	5,643
Regulatory adjustments additional Tier 1	49	48
Available Tier 1 capital	53,968	53,024
Supplementary capital - Tier 2 bonds <sup>3)</sup>	7,896	9,359
Regulatory adjustments Tier 2	-181	-846
Available BIS capital	61,682	61,537
Risk-weighted assets	311,014	306,324
Common equity Tier 1 ratio	15.5%	15.5%
Tier 1 ratio	17.4%	17.3%
Total capital ratio	19.8%	20.1%
Leverage Ratio	4.6%	4.8%

<sup>11</sup> The reserved profit not included in CET1 capital as per 31 March 2021 was €3,301 million, of which €503 million relates to the 1Q2021 result, €1,044 million to the result of 2020 and €1,754 million to the result of 2019.
<sup>21</sup> Including €4,878 million, which is CRR/CRD IV-compliant (4Q2020: €4,660 million), and €922 million to be replaced as capital recognition is subject to CRR/CRD IV grandfathering rules (4Q2020: €983 million).
<sup>31</sup> Including €7,743 million, which is CRR/CRD IV-compliant (4Q2020: €9,206 million), and €153 million to be replaced as capital recognition is subject to CRR/CRD IV grandfathering rules (4Q2020: €153 million).

### **Capital ratios**

ING Group's CET1 ratio remained stable at 15.5% compared to the previous quarter, as higher CET1 capital was fully offset by higher RWA. ING's CET1 capital increased mainly due to the inclusion of €0.5 billion of interim profits and €0.3 billion of positive FX impacts.

The increase in ING Group's Tier 1 ratio (including grandfathered securities) mirrors trends in the CET1 ratio. The lower total capital ratio (including grandfathered securities) reflects a redemption of €1.5 billion on the first call date of a Tier 2 instrument in February 2021.

The leverage ratio of ING Group according to the Delegated Act (including grandfathered securities) takes into account the impact of grossing up the notional cash pool activities. The slight reduction reflects an increase in the total balance sheet that was only partly offset by higher Tier 1 capital. The leverage ratio is temporarily higher, as the ECB has authorised the exclusion of certain central bank exposures (€91.9 billion) until June 2021. Without the exclusion, the leverage ratio was 4.3% (4Q2020: 4.4%).

### **Risk-weighted assets (RWA)**

The increase in total RWA mainly reflects €2.3 billion of currency impacts and higher credit RWA.

ING Group: Composition of RWA		
in € billion	31 Mar. 2021	31 Dec. 2020
Credit RWA	265.2	259.6
Operational RWA	38.0	37.8
Market RWA	7.9	8.9
Total RWA	311.0	306.3

Excluding currency impacts, credit RWA increased by €3.3 billion, mainly driven by higher lending volumes (€3.7 billion), primarily in Wholesale Banking, and an increase in other onbalance assets (€0.8 billion). The increase was partly offset by a better overall profile of the loan book (€-1.7 billion). The increase in operational RWA was due to a regular update of the data sources of internal and external losses. The decrease in market RWA was mainly driven by reduced exposure.

### Dividend

ING has reserved €503 million of the 1Q2021 interim profit for dividend, reflecting our distribution policy of a 50% pay-out ratio on resilient net profit. Resilient net profit equalled net result as no P&L adjustments were made.

At the end of 1Q2021, ING reserved €3,301 million for distribution outside of CET1 capital. This includes the amount originally reserved for the final 2019 dividend, the remaining amount originally reserved for the 2020 dividend, as well as the amount reserved for dividend from the 1Q2021 interim profit.

ING intends to make distributions after 30 September 2021, subject to any ECB recommendation that prevails at that time.

## Capital, Liquidity and Funding

### **TLAC and MREL requirements**

Total Loss Absorption Capacity (TLAC) requirements apply to ING Group at the consolidated level of the resolution group and are currently set at 21% of RWA and 6% of TLAC Leverage (LR). The available TLAC capacity consists of own funds and senior debt instruments issued by ING Group. As per 31 March 2021, ING Group meets the TLAC requirements.

ING Group: TLAC requirement		
in € million	31 Mar. 2021	31 Dec. 2020
TLAC capacity	86,010	86,527
TLAC (as a percentage of RWA)	27.7%	28.2%
TLAC (as a percentage of leverage exposure)	7.4%	7.9%
TLAC surplus (shortage) based on LR	16,344	20,421
TLAC surplus (shortage) based on RWA	20,604	22,107

In the course of 2021, European banks will receive a new MREL requirement, including intermediate targets, which will be based on RWA and LR. Of those two, the RWA-based requirement is expected to be most constraining for ING.

### Liquidity and funding

ING holds a buffer of High Quality Liquid Assets (HQLA) to ensure sufficient liquidity in times of stress. The adequacy of this buffer is measured by the Liquidity Coverage Ratio (LCR). In 1Q2021, ING's 12-month moving average LCR increased from 137% to 140%. The increase reflects continued customer deposits inflows as well as TLTRO III participation in combination with subdued loan demand in the 12-month measurement period.

LCR 12-month moving average		
in € billion	31 Mar. 2021	31 Dec. 2020
Level 1	145.6	140.5
Level 2A	4.9	5.0
Level 2B	3.5	3.6
Total HQLA	153.9	149.1
Stressed Outflow	194.4	195.8
Stressed Inflow	84.6	87.1
LCR	140%	137%

The funding mix in the first quarter of 2021 stayed largely the same as in the fourth quarter of 2020. A decrease in the share of retail customer deposits in the funding mix has been observed; however, in absolute terms retail customer deposits increased in 1Q2021, but at a lower rate than CD/ CPs and repos did, which resulted in a different distribution across funding sources. Moreover, in the current quarter ING participated in  $\in$ 6 billion of additional TLTRO III.

#### ING Group: Loan-to-deposit ratio and funding m

ind droup. Louir to deposit ratio and rate		
In %	31 Mar. 2021	30 Dec. 2020
Loan-to-deposit ratio	0.98	0.98
Key figures		
Customer deposits (retail)	50%	52%
Customer deposits (corporate)	21%	20%
Lending / repurchase agreement	7%	6%
Interbank	9%	9%
CD/CP	3%	2%
Long-term senior debt	8%	9%
Subordinated debt	2%	2%
Total <sup>1)</sup>	100%	100%

<sup>1)</sup> Liabilities excluding trading securities and IFRS equity.

ING's long-term debt position decreased by €1.6 billion versus 4Q2020. The decrease was mainly caused by €2.7 billion of maturities and the call of a €1.5 billion ING Bank Tier 2 instrument, partly offset by €2.8 billion of debt issuance (of which €1.5 billion is Senior HoldCo and £800 million is Senior HoldCo in Green format, and €0.4 billion is issuance of structured ING Bank notes).

Long-term debt maturity ladder per currency, 31 March 2021								
in€billion	Total	´21	´22	´23	´24	´25	<i>26</i> ′	>′26
EUR	50	6	7	5	1	4	3	24
USD	17	2	4	3	1	0	2	5
Other	9	1	1	1	1	0	1	2
Total	76	9	12	9	3	4	7	32

## Ratings

The ratings and outlooks from S&P, Moody's and Fitch remained unchanged during the quarter.

Main credit ratings of ING on 5 May 2021								
	Моос	ly's	Fitch					
	Rating	Outlook	Rating Outloo		Rating	Outlook		
ING Groep N.V.	A-	Negative	Baal	Stable	A+	Negative		
ING Bank N.V.	A+	Stable	Aa3	Stable	AA-	Negative		

## **Risk Management**

ING Group: Total credit outstandings <sup>1)</sup>											
	Credit outs	standings	Stage 2 Stag		Stage 2	Stage 2 ratio		Stage 3		Stage 3 ratio	
in € million	31 Mar. 2021	31 Dec. 2020									
Residential mortgages	307,904	304,844	12,482	13,353	4.1%	4.4%	4,037	3,895	1.3%	1.3%	
of which Netherlands	112,220	112,357	6,077	6,137	5.4%	5.5%	790	964	0.7%	0.9%	
of which Belgium	41,099	40,961	3,484	3,761	8.5%	9.2%	1,648	1,468	4.0%	3.6%	
of which Germany	80,561	79,360	1,546	1,576	1.9%	2.0%	383	384	0.5%	0.5%	
of which Rest of the world	74,024	72,164	1,375	1,878	1.9%	2.6%	1,217	1,078	1.6%	1.5%	
Consumer lending	25,172	25,302	2,264	2,295	9.0%	9.1%	1,251	1,226	5.0%	4.8%	
Business lending	96,259	96,780	16,180	16,490	16.8%	17.0%	3,401	3,577	3.5%	3.7%	
of which Netherlands	35,894	36,190	6,289	6,222	17.5%	17.2%	922	991	2.6%	2.7%	
of which Belgium	44,091	44,465	8,061	8,065	18.3%	18.1%	1,643	1,752	3.7%	3.9%	
Other retail banking	66,272	61,498	774	760	1.2%	1.2%	209	216	0.3%	0.4%	
Retail Banking	495,608	488,424	31,701	32,898	6.4%	6.7%	8,898	8,914	1.8%	1.8%	
Lending	160,801	151,039	17,214	17,608	10.7%	11.7%	3,390	3,283	2.1%	2.2%	
Daily Banking & Trade Finance	64,236	59,430	2,607	2,480	4.1%	4.2%	396	369	0.6%	0.6%	
Financial Markets	19,667	3,323		4	0.0%	0.1%			0.0%	0.0%	
Treasury & Other	41,567	53,879	279	308	0.7%	0.6%	114	116	0.3%	0.2%	
Wholesale Banking	286,270	267,671	20,100	20,399	7.0%	7.6%	3,900	3,768	1.4%	1.4%	
Total loan book	781,878	756,095	51,801	53,297	6.6%	7.0%	12,799	12,681	1.6%	1.7%	

<sup>1)</sup> Lending and money market credit outstandings, including guarantees and letters of credit but excluding undrawn committed exposures (off balance positions) and Corporate Line.

## Covid-19

The first quarter of 2021 was marked by heightened levels of Covid-19 infections, resulting in continued lockdowns, while at the same time vaccination programmes picked up speed. ING continues to closely monitor the ongoing Covid-19 pandemic.

Based on the potential economic and social implications for the countries and sectors where ING is active, ING has implemented mitigating actions and will adapt them as necessary as we continue to support our customers where we can during these challenging times.

Our staff is still largely working from home, supported by the appropriate tools. A central ING team provides guidance on health and safety measures, travel advice and business continuity. As the situation differs from country to country, ING is following local government guidelines in its response to the Covid-19 pandemic.

### Credit risk management

At the end of March 2021, in line with the European Banking Association (EBA) moratoria guidelines, approximately 171,000 customers were granted payment holidays (down from 196,000 at year-end of 2020 due to reimbursements and prepayments). The total exposure of loans for the 171,000 customers for which a payment holiday was granted amounts to €18.4 billion, of which over 56% are for customers located in the Netherlands and Belgium. At the end of March 2021, the outstanding amount of granted payment holidays not expired corresponded with €1.5 billion. The phasing out of the EBA guidelines on moratoria per 1 April 2021 has no effect on ING's credit profile as we have applied a more conservative approach from the beginning of the payment holiday schemes. Total credit outstandings rose in the first quarter of 2021, mainly due to an additional €6 billion TLTRO III participation and an increase in cash and balances with central banks. Stage 2 outstandings decreased, mainly within residential mortgages, triggered especially by the updated macroeconomic model. Stage 3 outstandings increased slightly, largely related to individual files.

In the first quarter, ING Group's stock of provisions remained stable, as the impact from the updated macroeconomic model was offset by a management overlay. The Stage 3 coverage ratio was stable at 29.4%, compared to 29.9% in the previous quarter. The loan portfolio consists predominantly of asset-based and secured loans, including residential mortgages, project- and asset-based finance, and real estate finance with generally low loan-to-value ratios.

ING Group: Stock of provisions <sup>1)</sup>			
in € million	31 Mar. 2021	31 Dec. 2020	Change
Stage 1 - 12-month ECL	548	581	-33
Stage 2 - Lifetime ECL not credit impaired	1,550	1,476	74
Stage 3 - Lifetime ECL credit impaired	3,765	3,794	-29
Purchased credit impaired	3	3	-0
Total	5,866	5,854	12

<sup>1)</sup> At the end of March 2021, the stock of provisions included provisions for loans and advances to central banks (€5 million), loans and advances to banks (€21 million), financial assets at FVOCI (€15 million), securities at amortised cost (€18 million), provisions for loans and advances to customers (€5,785 million) and provisions for contingent liabilities (credit replacements) recorded under Provisions (€22 million).

## **Risk Management**

### **Market risk**

The average Value-at-Risk (VaR) for the trading portfolio decreased to €21 million from €25 million in 4Q2020, mainly due to a further decrease in xVA hedges.

ING Group: Consolidated VaR trading books							
in € million	Minimum	Maximum	Average	Quarter-end			
Foreign exchange	1	3	2	1			
Equities	2	4	3	4			
Interest rate	7	18	15	7			
Credit spread	4	11	7	4			
Diversification			-5	-8			
Total VaR <sup>1)</sup>	8	26	21	8			

<sup>1)</sup> The total VaR for the columns Minimum and Maximum cannot be calculated by taking the sum of the individual components since the observations for both the individual markets as well as for total VaR may occur on different dates.

### **Non-financial risk**

As previously disclosed, after our September 2018 settlement with Dutch authorities concerning Anti-Money Laundering (AML) matters, and in the context of significantly increased attention on the prevention of financial economic crime, ING has experienced heightened scrutiny by authorities in various countries. The interactions with such regulatory and judicial authorities have included, and can be expected to continue to include, onsite visits, information requests, investigations and other enquiries. Such interactions, as well as ING's internal assessments in connection with its global enhancement programme, have in some cases resulted in satisfactory outcomes. Some have also resulted in, and may continue to result in, findings, or other conclusions which may require appropriate remedial actions by ING, or may have other consequences, such as the finding by the financial regulator in France in March 2021, following its inspection in 2018, reprimanding ING and imposing a fine. We intend to continue to work in close cooperation with authorities as we work to improve our management of non-financial risks.

ING is also aware, including as a result of media reports, that other parties may, among other things, seek to commence legal proceedings against ING in connection with the subject matter of the settlement and have filed or may file requests for disciplinary proceedings against ING employees based on the Dutch "Banker's oath". We will continue our efforts to enhance the management of compliance risks and embed stronger awareness across the whole organisation. These steps are part of the global KYC programme and set of initiatives, which include enhancing KYC files and working on various structural improvements in compliance policies, tooling, monitoring, governance, knowledge and behaviour.

## Segment Reporting: Retail Banking

	Re	Retail Benelux		Netherlands			Belgium		
In € million	1Q2021	1Q2020	4Q2020	1Q2021	1Q2020	4Q2020	1Q2021	1Q2020	4Q202
Profit or loss									
Net interest income	1,300	1,356	1,307	842	880	877	457	476	430
Net fee and commission income	295	277	281	173	168	175	121	110	10
Investment income	25	17	1	23	1	2	2	16	(
Other income	108	83	66	47	90	29	62	-7	36
Total income	1,728	1,734	1,655	1,086	1,139	1,083	642	595	572
Expenses excl. regulatory costs	895	851	893	537	480	507	358	370	38
Regulatory costs	323	276	135	114	86	110	209	190	2
Operating expenses	1,218	1,127	1,029	651	566	616	567	560	412
Gross result	510	607	627	435	573	466	74	34	160
Addition to loan loss provisions	107	145	66	-10	19	-29	117	126	95
Result before tax	403	462	561	445	554	495	-43	-92	66
Profitability and efficiency									
Net core lending growth (in € billion)	-0.1	1.0	-2.6	0.2	-0.1	-1.2	-0.4	1.1	-1.4
Net customer deposits growth (in € billion)	4.5	2.0	4.2	5.1	1.5	3.0	-0.5	0.5	1.7
Cost/income ratio	70.5%	65.0%	62.1%	59.9%	49.7%	56.9%	88.4%	94.2%	72.0%
Risk costs in bps of average customer lending	17	23	11	-3	5	-7	52	55	42
Return on equity based on 12.5% CET1 <sup>1)</sup>	11.4%	11.8%	15.9%	25.0%	26.2%	27.2%	-2.7%	-5.5%	3.99
Risk-weighted assets (end of period, in € billion)	82.6	94.7	82.5	41.9	50.4	42.1	40.7	44.3	40.5

<sup>1)</sup> After-tax return divided by average equity based on 12.5% of RWA (annualised).

### **Retail Netherlands**

Net interest income benefited from the recognition of a  $\in 23$  million TLTRO III benefit. However, this benefit was more than offset by continued margin pressure on customer deposits combined with lower interest results from lending products, reflecting some margin pressure and lower business lending volumes. Fee income increased year-on-year, primarily driven by higher fees from investment products.

Net core lending increased by  $\notin 0.2$  billion, fully attributable to higher mortgage volumes, which more than offset a small decline in business lending. Net customer deposits grew by  $\notin 5.1$  billion, almost equally divided over savings and current accounts.

Operating expenses included €73 million of redundancy and restructuring costs related to the announced restructuring of the branch network and the retail advice organisation in the Netherlands, as well as higher regulatory costs due to a higher contribution to the European single resolution fund. Expenses in 4Q2020 had included €29 million of provisions. Adjusted for incidental items and regulatory costs, expenses decreased on both comparable quarters. Year-on-year, the decline was mainly due to lower staff, IT and travel costs. Sequentially, the decline was mainly the result of lower costs for marketing, IT, payment transfers and professional services.

Risk costs showed a net release of €10 million, as releases in the mortgage portfolio more than offset some additions for business lending.

### **Retail Belgium (including Luxembourg)**

Net interest income benefited from the recognition of a  $\in$ 38 million TLTRO III benefit, while margin pressure on customer deposits continued. Compared with 1Q2020, interest results from lending products were impacted by lower volumes and some margin pressure. The growth in fee income was driven by the continued strong performance of investment products. Other income in 1Q2021 was supported by positive treasury-related fair value adjustments.

Net core lending decreased by  $\notin 0.4$  billion in 1Q2021, due to a  $\notin 0.5$  billion reduction in business lending. Net customer deposits declined by  $\notin 0.5$  billion, predominantly due to lower current account balances.

Operating expenses included the annual Belgian regulatory costs, which are booked in full in the first quarter of each year. Year-on year, expenses excluding regulatory costs were lower, mainly reflecting lower staff and marketing expenses. Sequentially, expenses excluding regulatory costs and incidental items (4Q2020 included €40 million of restructuring costs) increased 3.2%. This was mainly related to accelerated depreciation for branches and the change in 4Q2020 in the allocation of group overhead.

Risk costs were  $\in$ 117 million in 1Q2021, and included  $\in$ 75 million of additional collective provisions reflecting updated provisions on vulnerable sectors and clients affected by the Covid-19 pandemic. The remaining risk costs were mainly related to collective Stage 3 provisioning, as well as some individual files in business lending.

## Segment Reporting: Retail Banking

		ail Challenge rowth Marke			Germany		Oth & G	er Challenge rowth Marke	rs ts
In € million	1Q2021	1Q2020	4Q2020	1Q2021	1Q2020	4Q2020	1Q2021	1Q2020	4Q2020
Profit or loss									
Net interest income	1,057	1,105	1,069	378	396	391	679	709	678
Net fee and commission income	278	210	235	148	106	125	130	103	11(
Investment income	6	1	2	6	0	1	0	1	1
Other income	62	111	48	15	31	11	47	80	31
Total income	1,403	1,426	1,354	548	533	528	855	894	826
Expenses excl. regulatory costs	780	746	810	256	255	250	524	491	560
Regulatory costs	117	120	109	33	40	22	84	80	8
Operating expenses	897	866	919	289	295	272	608	571	647
Gross result	505	561	435	259	238	256	247	323	179
Addition to loan loss provisions	85	140	193	3	6	17	82	134	176
Result before tax	420	421	243	255	232	239	165	189	3
Profitability and efficiency									
Net core lending growth (in € billion)	2.8	1.9	2.4	1.3	0.6	1.7	1.5	1.3	0.7
Net customer deposits growth (in € billion)	0.2	1.2	4.5	1.7	-1.2	2.9	-1.5	2.3	1.1
Cost/income ratio	64.0%	60.7%	67.9%	52.8%	55.4%	51.5%	71.1%	63.9%	78.3%
Risk costs in bps of average customer lending	18	30	41	1	3	7	33	55	73
Return on equity based on 12.5% CET1 <sup>1)</sup>	11.8%	12.2%	5.8%	18.3%	19.4%	16.7%	7.9%	8.3%	-0.9%
Risk-weighted assets (end of period, in € billion)	78.5	79.9	77.5	29.8	28.5	29.5	48.7	51.4	48.

<sup>1)</sup> After-tax return divided by average equity based on 12.5% of RWA (annualised).

### **Retail Germany (including Austria)**

Net interest income was supported by higher lending margins and volumes compared with the year-ago quarter and the recognition of a  $\in$ 6 million TLTRO III benefit, which partly offset continued margin pressure on customer deposits. Fee income on investment products increased again strongly, reflecting higher assets under management, new account openings and a higher number of brokerage trades in volatile markets. Fee income was further supported by higher daily banking fees due to the introduction of account maintenance fees in 2020 and higher mortgage fees on the back of strong production volumes at Interhyp.

Net core lending grew by €1.3 billion, of which €1.2 billion was in residential mortgages. Total net customer deposits grew by €1.7 billion, almost equally divided over current accounts and savings. The growth in net customer deposits was driven by Germany, while Austria reported a net outflow.

Operating expenses were lower year-on-year due to lower regulatory costs. Expenses excluding regulatory costs remained flat, despite continued business growth. Sequentially, operating expenses included higher regulatory costs due to the annual recognition in the first quarter of the contribution to the European single resolution fund. Expenses excluding regulatory costs increased due to higher group overhead expenses after the change in allocation in 4Q2020.

Risk costs totalled  ${\in}3$  million and were mainly related to mortgages.

### **Retail Other Challengers & Growth Markets**

Net interest income was supported by higher volumes and margins in mortgages and business lending, and higher treasury-related revenues, including a €3 million TLTRO III benefit. This partly offset negative currency impacts, particularly in Turkey, versus the previous year and the impact of continued margin pressure on customer deposits. Fee income increased, mainly reflecting the growth in investment products and daily banking fees in most of the countries.

Net core lending rose by  $\leq 1.5$  billion in 1Q2021, mainly due to growth in mortgages in Poland and Spain. Net customer deposits decreased by  $\leq 1.5$  billion, mainly in Spain and Australia, consistent with management actions that had been taken to manage savings inflows, whereas in the Czech Republic customer deposits declined following the announcement to leave the retail banking market.

In 1Q2021, expenses included  $\leq$ 11 million of restructuring costs following the announcement on the Czech Republic, as well as a  $\leq$ 11 million legal provision in Spain. Sequentially, expenses decreased as the previous quarter had included  $\leq$ 49 million of incidental items and a lower capitalisation of costs, mainly related to the decision to stop the Maggie project. Adjusted for the aforementioned items, expenses excluding regulatory costs declined 1.8% compared to 4Q2020.

Risk costs were  $\in$ 82 million, with 1Q2021 additions mainly in Poland, Spain and Romania. In 4Q2020, risk costs had included  $\in$ 59 million for potential losses on CHF-indexed mortgages in Poland.

## Segment Reporting: Wholesale Banking

In € million	1Q2021	1Q2020	4Q2020
Profit or loss			
Net interest income	1,038	937	945
Net fee and commission income	278	297	255
Investment income	8	4	
Other income	173	33	4(
Total income	1,497	1,270	1,242
Expenses excl. regulatory costs	640	669	746
Regulatory costs	148	130	92
Operating expenses	787	799	838
Gross result	709	471	405
Addition to loan loss provisions	30	373	-50
Result before tax	679	98	454
of which:			
Lending	478	84	510
Daily Banking & Trade Finance	89	46	74
Financial Markets	80	-78	-20
Treasury & Other	32	46	-110
Profitability and efficiency			
Net core lending growth (in € billion)	15.1	9.4	-0.7
Net customer deposits growth (in € billion)	3.3	6.0	-0.2
Cost/income ratio	52.6%	62.9%	67.4%
Risk costs in bps of average customer lending	7	80	-12
Return on equity based on 12.5% CET1 <sup>1)</sup>	11.7%	1.3%	7.6%
Risk-weighted assets (end of period, in € billion)	147.2	158.2	143.8

<sup>1)</sup> After-tax return divided by average equity based on 12.5% of RWA (annualised).

Net interest income was supported by a  $\in 83$  million TLTRO III benefit, while year-on-year improved lending margins and higher interest results in Treasury & Other more than compensated for a decrease in average customer lending and lower margins on customer deposits.

Fee income decreased year-on-year, reflecting lower syndicated deal activity in Lending, whereas fee income in Trade & Commodity Finance (TCF) started to recover. This was partly compensated by higher fees on initiatives in Payments & Cash Management (PCM) and sizeable deals in Global Capital Markets (GCM). Sequentially, fee income increased, mainly due to Financial Markets, reflecting the aforementioned deals in GCM and higher fees in FM Trading.

Year-on-year other income reflects higher Financial Markets income and positive valuation adjustments, while the year-ago quarter had included negative valuation adjustments in both Financial Markets and Lending. Sequentially, other income increased across all product groups.

Net core lending grew by €15.1 billion in 1Q2021 (mainly driven by TLTRO III eligible deals), of which €7.5 billion was attributable to Financial Markets, mainly reflecting short-term funding to clients. Lending increased by €5.8 billion and Daily Banking & Trade Finance by €1.7 billion (primarily in Working Capital Solutions). Net customer deposits increased by €3.3 billion as PCM deposits increased from lower year-end levels.

Regulatory costs reflected a higher contribution to the single

resolution fund. Expenses in 1Q2021 included €11 million of legal provisions, while 4Q2020 had included €124 million of restructuring provisions and impairments. Expenses excluding regulatory costs, the aforementioned items and currency impacts decreased 3.5%, reflecting continued cost-efficiency measures, lower personnel-related expenses and lower travel costs due to the Covid-19 restrictions. Sequentially, adjusted expenses increased 0.8%.

Risk costs amounted to  $\leq$ 30 million, reflecting a low level of individual Stage 3 provisions, primarily attributable to some files in the Netherlands and Germany.

The 1Q2021 result before tax of Lending improved significantly year-on-year. This is because 1Q2020 had been affected by negative valuation adjustments and higher risk costs, while 1Q2021 included €43 million of the TLTRO III benefit. Excluding valuation adjustments and the TLTRO III benefit, income declined slightly, mainly due to lower average outstandings and lower syndicated deal activity. Sequentially, income excluding the TLTRO III benefit was supported by positive valuation adjustments. Expenses excluding regulatory costs reflect lower staff-related and travel expenses, as well as favourable currency impacts.

The 1Q2021 result before tax of Daily Banking & Trade Finance benefited from lower risk costs. Income was supported by a  $\xi$ 7 million TLTRO III benefit and higher TCF income (higher average oil prices and improved margins), while year-on-year this was offset by central bank rate cuts, which impacted PCM. Expenses

## Segment Reporting: Wholesale Banking

excluding regulatory costs decreased year-on-year, primarily due to lower staff-related expenses. Sequentially, expenses excluding regulatory costs were lower as 4Q2020 had included a  $\in$ 29 million impairment.

The result before tax of Financial Markets benefited year-onyear from positive valuation adjustments and a  $\in$ 29 million TLTRO III benefit. Sequentially, income was supported by improved results from most trading desks, especially in Interest Rate and Non-Linear products as well as in Global Securities Finance.

The quarterly result before tax of Treasury & Other declined year-on-year, reflecting strong hedge results and net capital gains in 1Q2020. Expenses primarily reflect lower personnelrelated expenses. Sequentially, income increased, mainly in Treasury. Expenses declined as 4Q2020 had been impacted by €95 million of incidental items.

## Segment Reporting: Corporate Line

Corporate Line: Consolidated profit or loss account			
In € million	1Q2021	1Q2020	4Q2020
Profit or loss			
Net interest income	118	103	24
Net fee and commission income	4	-1	0
Investment income	0	0	0
Other income	-47	-22	-106
Total income	75	80	-83
Expenses excl. regulatory costs	113	42	134
Regulatory costs	0	0	-5
Operating expenses	113	42	129
Gross result	-39	39	-212
Addition to loan loss provisions	0	3	0
Result before tax	-39	36	-212
of which:			
Income on capital surplus	3	-20	-26
Foreign currency ratio hedging	81	120	64
Other Group Treasury	-13	-35	-82
Group Treasury	71	66	-44
Other Corporate Line	-109	-30	-168

Total income in the Corporate Line was  $\notin$ 75 million and included a  $\notin$ 79 million positive net interest income recognition related to the TLTRO III benefit. The remaining benefit from TLTRO III has been fully recognised in the net interest income of the respective business segments and related products in 1Q2021.

Compared with 1Q2020, income in the Corporate Line declined slightly, mainly due to lower interest results from foreign currency ratio hedging (reflecting lower interest rate differentials) and negative unwinding results, which offset the TLTRO III benefit. Other income in 4Q2020 included  $\in$ -58 million related to the decrease of the NN Group indemnity receivable following the final settlement of a tax dispute in Australia (recorded under other income and offset by the same amount in the tax line) and the negative impact of the buy-back of unsecured notes and the call of a Tier 2 instrument.

Operating expenses in 1Q2021 included a lower VAT refund compared with both comparable quarters. The decrease versus 4Q2020 expenses was due to a change in the allocation of group overhead expenses in the fourth quarter of last year. The change was made for the full-year 2020 and increased Corporate Line expenses in the fourth quarter by approximately  $\in$ 52 million; this was offset by a lower allocation of group overhead expenses in the business lines.

Share information					
	1Q2021	4Q2020	3Q2020	2Q2020	1Q2020
Shares (in millions, end of period)					
Total number of shares	3,904.0	3,900.7	3,900.6	3,900.6	3,900.5
- Treasury shares	0.7	0.6	1.5	0.5	1.3
- Shares outstanding	3,903.4	3,900.1	3,899.2	3,900.1	3,899.2
Average number of shares	3,900.4	3,899.8	3,900.0	3,899.5	3,896.3
Share price (in euros)					
End of period	10.43	7.64	6.06	6.20	4.78
High	10.61	8.60	7.17	7.27	11.08
Low	7.30	5.76	5.87	4.53	4.30
Net result per share (in euros)	0.26	0.19	0.20	0.08	0.17
Shareholders' equity per share (end of period in euros)	14.10	14.01	13.90	13.92	13.93
Dividend per share (in euros)	-	0.12	-	-	
Price/earnings ratio1)	14.4	12.0	9.0	7.6	4.3
Price/book ratio	0.74	0.55	0.44	0.45	0.34
<sup>1)</sup> Four-quarter rolling average					

#### Financial calendar

Publication results 2Q2021: Publication results 3Q2021:

Friday, 6 August 2021 Thursday, 4 November 2021 All dates are provisional

### **ING profile**

ING is a global financial institution with a strong European base, offering banking services through its operating company ING Bank. The purpose of ING Bank is empowering people to stay a step ahead in life and in business. ING Bank's more than 57,000 employees offer retail and wholesale banking services to customers in over 40 countries.

ING Group shares are listed on the exchanges of Amsterdam (INGA NA, INGA.AS), Brussels and on the New York Stock Exchange (ADRs: ING US, ING.N).

Sustainability forms an integral part of ING's strategy, evidenced by ING's leading position in sector benchmarks by Sustainalytics and MSCI. ING ranks first in our marketcap group by Sustainalytics as of July 2020. ING's ESG rating by MSCI was upgraded to 'AA' in December 2020. ING Group shares are included in major sustainability and Environmental, Social and Governance (ESG) index products of leading providers STOXX, Morningstar and FTSE Russell. In January 2021, ING received an ESG evaluation score of 83 ('strong') from S&P Global Ratings.

### **Further information**

All publications related to ING's 1Q2021 results can be found at www.ing.com/1q2021, including a video with CEO Steven van Rijswijk. The 'Steven on Air' video is also available on YouTube.

Additional financial information is available at www.ing.com/qr:

- ING Group historical trend data
- ING Group analyst presentation (also available via SlideShare)

For further information on ING, please visit www.ing.com. Frequent news updates can be found in the Newsroom or via the @ING\_news Twitter feed. Photos, videos of ING operations, buildings and its executives are available for download at Flickr. ING presentations are available at SlideShare.

#### Important legal information

Elements of this press release contain or may contain information about ING Groep N.V. and/ or ING Bank N.V. within the meaning of Article 7(1) to (4) of EU Regulation No 596/2014.

ING Group's annual accounts are prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS-EU'). In preparing the financial information in this document, except as described otherwise, the same accounting principles are applied as in the 2020 ING Group consolidated annual accounts. All figures in this document are unaudited. Small differences are possible in the tables due to rounding.

2020 ING Group consolidited annual accounts. All figures in this document are unaudited. Small differences are possible in the tables due to rounding. Certain of the statements contained herein are not historical facts, including, without limitation, certain statements made of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainities that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results, performance or events may differ materially from those in such statements due to a number of factors, including, without limitation: (1) changes in general economic conditions and customer behaviour, in particular economic conditions in ING's core markets, including changes affecting currency exchange rates (2) the effects of the Covid-19 pandemic and related response measures, including lockdowns and travel restrictions, on economic conditions in countries in which ING operates, on ING's business and operations and on ING's employees, customers and counterparties (3) changes affecting interest rate levels (4) any default of a major market participant and related market disruption (5) changes in performance of financial markets, including in Europe and developing markets (6) political instability and fiscal uncertainty in Europe and the United States (7) discontruction of o changes in benchmark! Indices (8) inflation and deflation in our principal markets (9) changes in bors more and counterparty creditworthiness (10) failures of banks falling under the scope of state compensation schemes (11) non-compliance with or changes in laws and regulations, including those concerning financial services, financial cosmic crimes and tax laws, and the interpretation and application thereof (12) geopolitical risks, political instabilities and policies and actions of governmental and regulatory restrictions on dividents and distributions, (c

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