

ING Credit Update 2Q2020

ING Investor Relations

6 August 2020



do your thing

Key points

- In line with our purpose, we continue to take actions to support our customers, employees and society in coping with the effects of the Covid-19 pandemic. At the same time, countering financial and economic crime remains a priority
- The current environment underscores the strength of our digital business model, with continued primary customer growth, ensuring stable NII and operational cost control
- In 2Q2020 mortgage lending continued to grow, while in Wholesale Banking protective drawings of 1Q2020 partially reversed. Overall net core lending growth was €-7.0 bln. Customer deposits increased by €20.9 bln
- Pre-provision result was resilient, supported by disciplined pricing, positive valuation adjustments and cost control, despite margin pressure on customer deposits and impairments on goodwill
- Risk costs increased, mainly driven by €421 mln of collective provisioning reflecting the worsened macro-economic indicators due to the Covid-19 pandemic, while Stage 3 risk costs included a sizable suspected external fraud case
- Looking forward, we expect that for 2020 the majority of provisioning is behind us and for the second half of 2020 we expect risk costs to be below the level recorded in the first half year, under the assumption that the macro-economic indicators will remain unchanged
- 2Q2020 CET1 ratio was strong at 15.0%, with lower RWA reflecting successful capital management actions, capital relief measures and lower lending volume. Including the 2019 dividend reserve the pro-forma CET1 ratio was 15.5%
- We are very well positioned to face the challenges posed by the Covid-19 pandemic with a robust capital position, a strong funding structure and a continued low Stage 3 ratio

We continue to support our employees, our customers and society to deal with the effects of the Covid-19 pandemic

Our employees

- Around 75% of our employees are working from home
- Frequent global survey to measure employee sentiment and identify potential issues
- Gradual return to office with precautionary measures to ensure employees can work safely

Our private customers

- A large part of our branch network is open to support customers to make the move to digital banking
- Payment holidays for private customers
- Supporting safe payment behavior by increasing the limit for contactless payments

Our business customers

- Continued regular contact with our customers to discuss their business outlook
- Payment holidays and credit facilities under government guarantee schemes for SME and mid-corporate customers
- Tailored solutions for larger corporate clients

Our society

- Matching employee donations to charities
- Working with Unicef to raise funds to aid the most vulnerable children and their caregivers
- Donating laptops to enable home schooling

Payment holidays

- We have granted payment holidays to ~189,000 customers, amounting to €18.1 bln lending credit outstanding, or 2.5% of our total loan book*
- Monitoring is done through our early warning system, risk assessments and regular personal contact

Government guaranteed loans

- We have granted €248 mln in loans, based on risk assessments
- Monitoring is done through our early warning system and regular personal contact

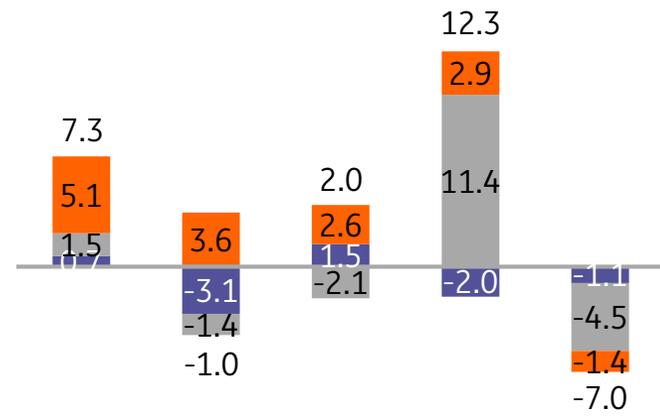
Liquidity support

- €5.4 bln of liquidity has been provided under credit facilities for larger corporate clients
- Monitoring is done through regular personal contact

* Lending credit outstandings excluding TLTRO III

The Covid-19 effects on net core lending growth, composition of fees and IFRS 9 loan loss provisioning

Net core lending growth (in € bln)

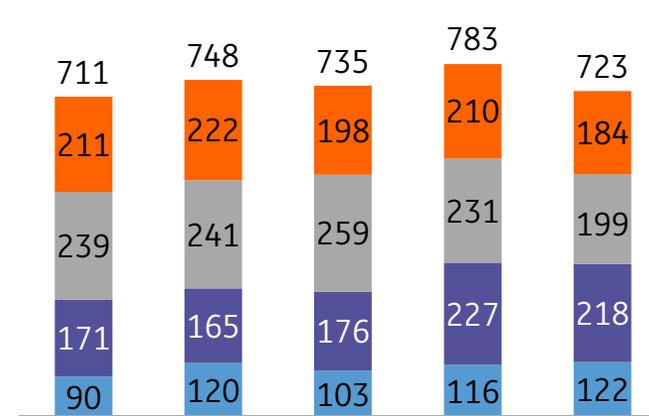


2Q2019 3Q2019 4Q2019 1Q2020 2Q2020

■ Retail ■ WB excl DB&TF
■ WB DB&TF

- Retail experienced strong mortgage demand, while in business lending demand was lower
- Protective drawings of revolving credit facilities in WB decreased after an initial spike in 1Q2020
- WB Daily Banking & Trade Finance (DB&TF) saw lower Working Capital Solutions lending and low oil prices in Trade & Commodity Finance (TCF)

Fee & commission income (in € mln)

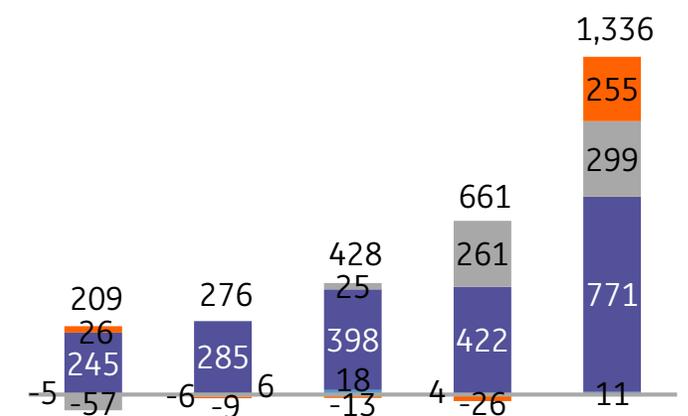


2Q2019 3Q2019 4Q2019 1Q2020 2Q2020

■ Daily Banking ■ Lending
■ Investment products ■ Other

- Investment products benefitted from a shift of savings to investments and a higher number of trades driven by market volatility
- In Lending, we took a conservative approach towards the syndicated loan market and saw less TCF activity in WB
- Daily Banking was affected by fewer transactions and travel, partly offset by increased payment package fees

Loan loss provisions (in € mln)



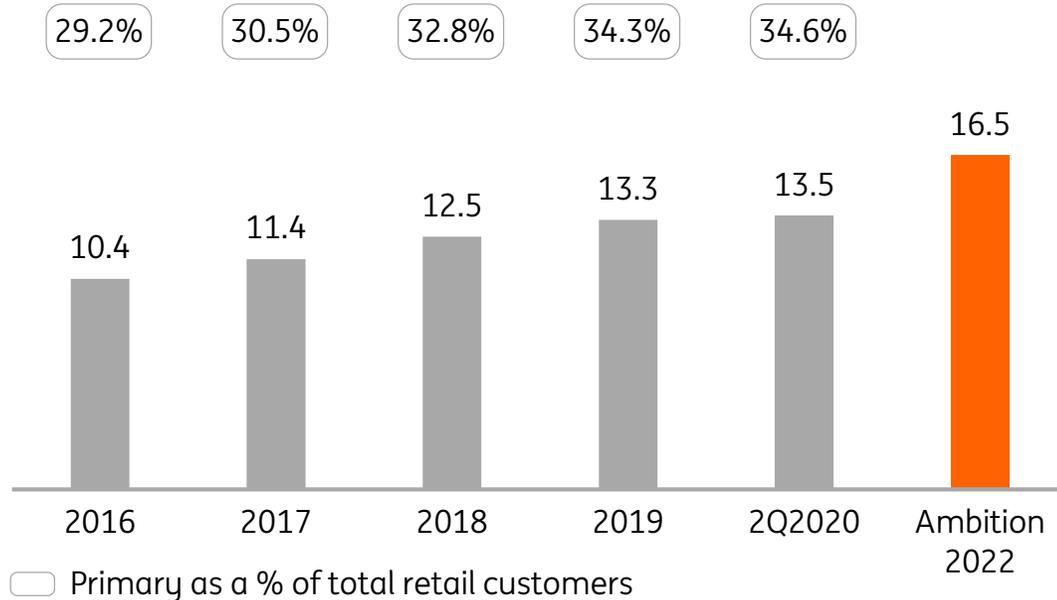
2Q2019 3Q2019 4Q2019 1Q2020 2Q2020

■ Stage 1 ■ Stage 2
■ Stage 3 ■ Off-balance

- Higher Stage 1 and Stage 2 provisions reflect worsened macro-economic indicators since the end of March due to the Covid-19 pandemic
- Elevated Stage 3 provisions were partly driven by companies impacted by the Covid-19 pandemic and a sizable provision for a suspected external fraud case

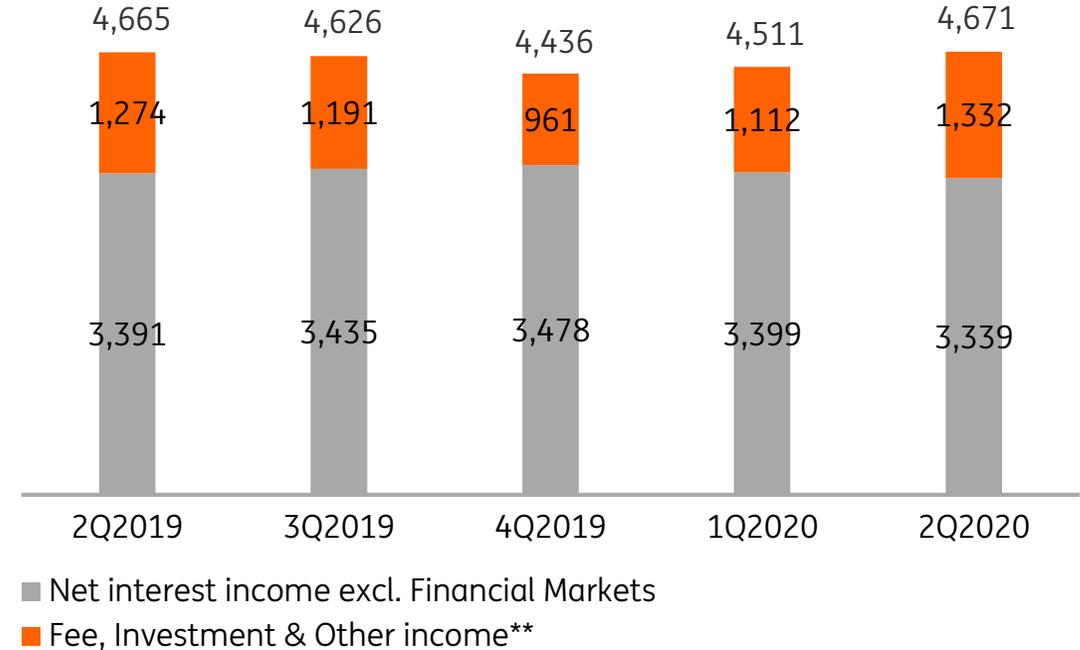
Continued primary customers growth and stable topline results underscore the strength of our business model

Primary customer* base (in mln)



- Our primary customer base increased by 156,000 this quarter, reaching 13.5 mln at the end of 2Q2020
- Growth was especially strong in Germany, demonstrating the strength of our digital proposition during the Covid-19 pandemic

Income (in € mln)



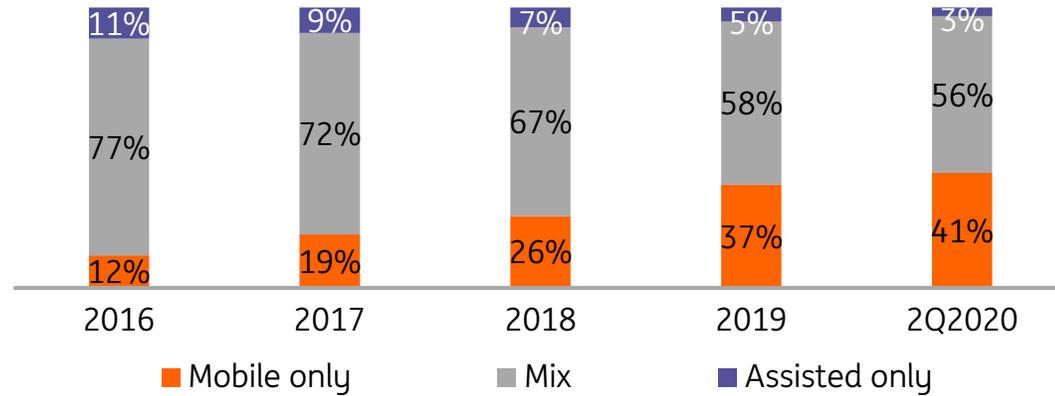
- Topline income increased YoY and QoQ
- Net interest income (excluding Financial Markets) remained stable, despite pressure from low interest rates, including significant core rate reductions in non-eurozone countries

* Definition: active payment customers with recurring income and at least one extra active product category

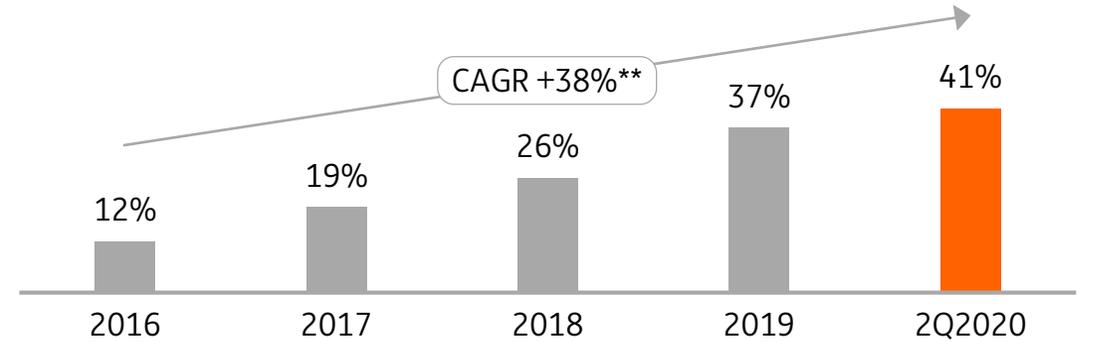
** Including NII Financial Markets

Rapid adoption of our digital, mobile first strategy

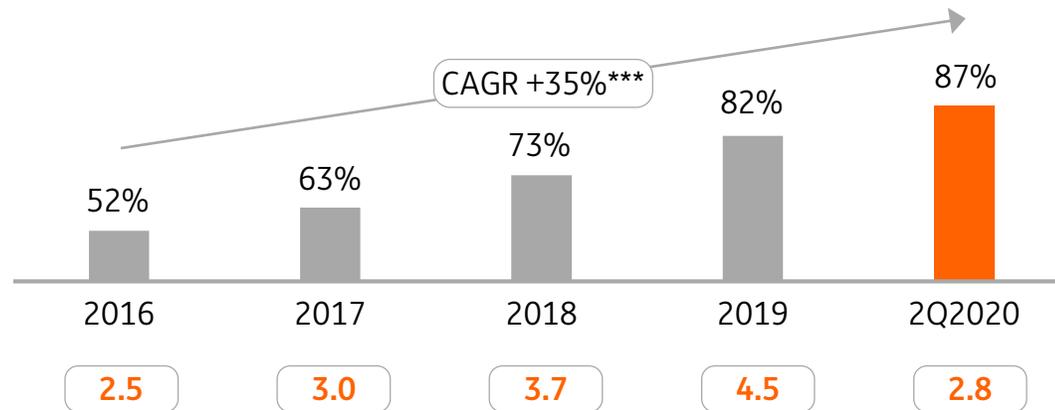
Channel mix among active customers who contact us



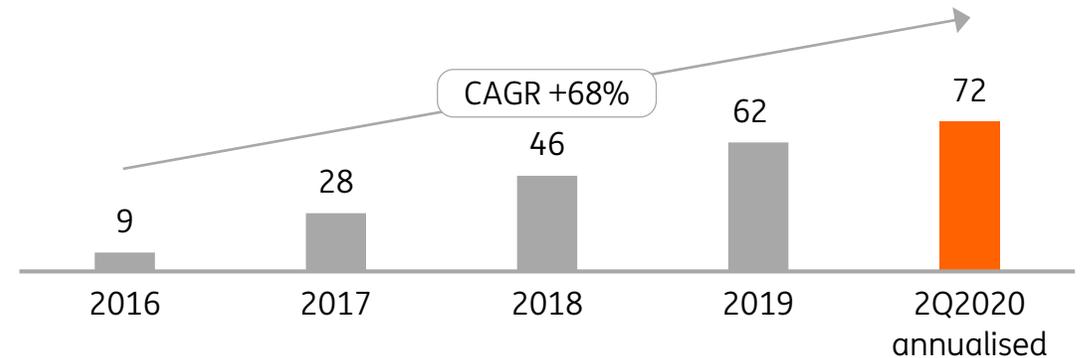
% of mobile-only active customers*



% mobile in interactions with ING



Annual mobile non-deposit sales per 1,000 active customers



□ Number of total interactions YTD with ING (in bln)

* Definition: Retail customers who used the channel to contact us at least once in the last quarter

** CAGR for number of mobile-only customers among active customers who contact us; for 2Q2020 based on an annualised number of interactions

*** CAGR for number of mobile interactions with ING (annualised for 2020)

We continue to strengthen our digital customer experience

Continued focus to improve our digital customer experience

- In Belgium, we are migrating our customers to our new digital channels, enhancing their digital experience
 - **OneApp**: after a pilot, we started with the phased migration of all private individual customers to the new ING Belgium Banking app
 - **OneWeb**: all active HomeBank users have been migrated to the new digital banking channel
- In the Netherlands, a **new chatbot** helps customers finding the right products for their needs, boosting digital sales of loans
- In Poland, customers can **open an account entirely mobile**, with biometrics used for ID verification. After requesting a plastic bank card, customers can immediately start using a new digital card for mobile payments

Supporting our customers doing their business

- In the Netherlands and Belgium, we have started migrating our business customers to our **new digital banking channel OneWeb**
- In Poland, business customers can use an **open API** to connect their account with external sales systems to automatically generate invoices
- In Poland, we made **Roboplatform** available to business customers. Roboplatform is a tool we developed inhouse, which helps our customers to use robotics to automate processes
- In Germany, we are the first bank to offer a **digital lending solution** to SMEs who are selling their products on Amazon's seller portal

Business profile and strategy

Think Forward has been accelerated through structural changes

Think Forward strategy on a page



Transformation and platform programmes



Well-diversified business mix with many profitable growth drivers

Retail Banking

- Focus on earning the primary relationship
- We use technology to offer a differentiating experience to our customers
- Distribution increasingly through mobile devices which requires simple product offering

Market Leaders

Netherlands,
Belgium / Luxembourg

Challengers

Australia, Czech Republic,
France, Germany / Austria,
Italy, Spain

Growth Markets

Philippines, Poland, Romania,
Turkey, Asian bank stakes

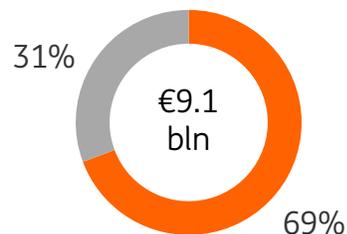
Wholesale Banking International Network

Wholesale Banking

- Our business model is similar throughout our global WB franchise of more than 40 countries
- With a sector and client-driven strategy, our global franchises serve corporates, multinational corporations, financial institutions, governments and supranational bodies

Total income*

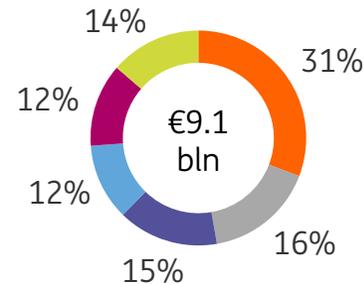
1H2020



- Retail Banking
- Wholesale Banking

Total income*

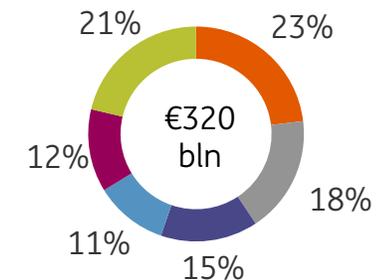
1H2020



- Netherlands
- Belgium
- Germany
- Other Challengers
- Growth Markets
- WB Rest of World

RWA (end of period)*

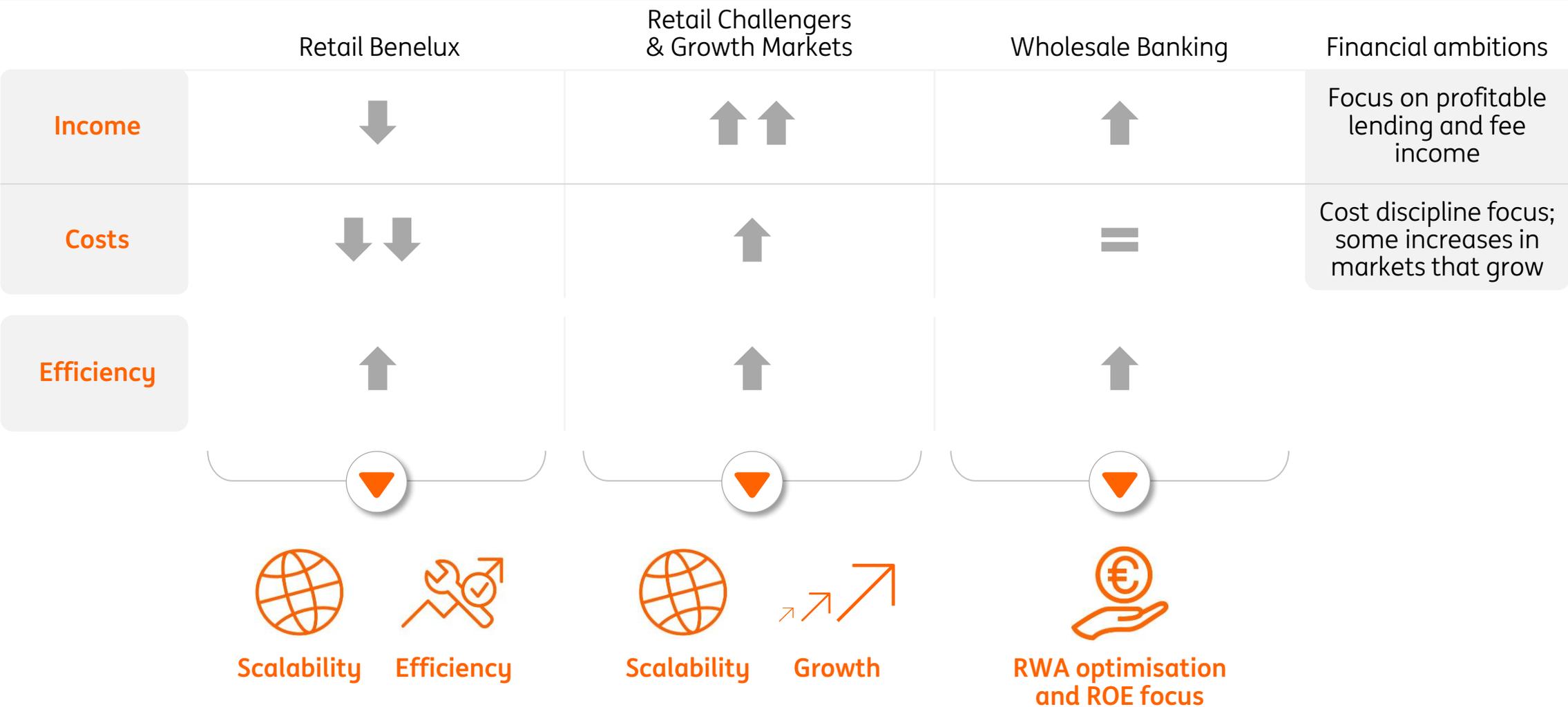
1H2020



* Segment "Other" not shown on the slide. For this segment (Corporate Line and Real Estate run-off portfolio), the total income was €123 mln in 1H2020 and RWA was €2.7 bln as per 30 June 2020

Consistent focus on creating operating leverage

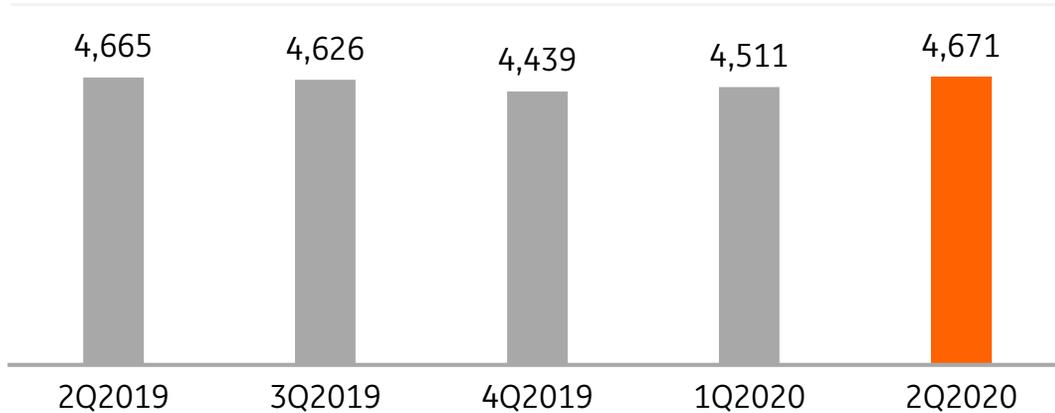
Roadmap from current market positions



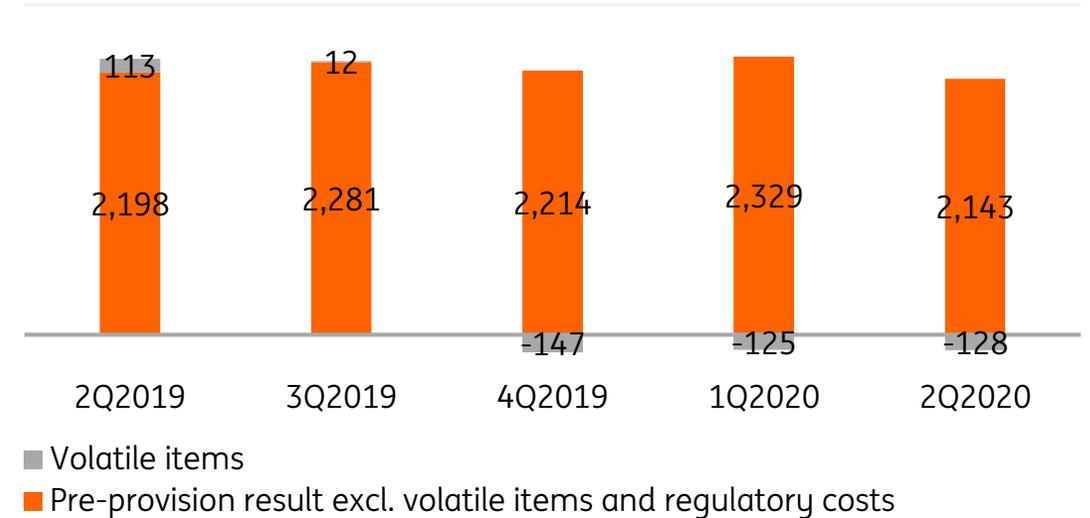
2Q2020 results

Resilient pre-provision result despite pressure on liability income

Income (in € mln)



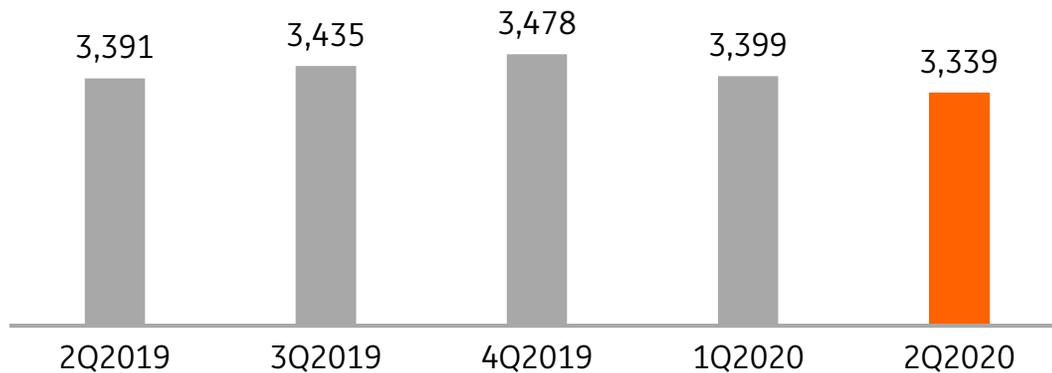
Pre-provision result excl. volatile items and regulatory costs (in € mln)



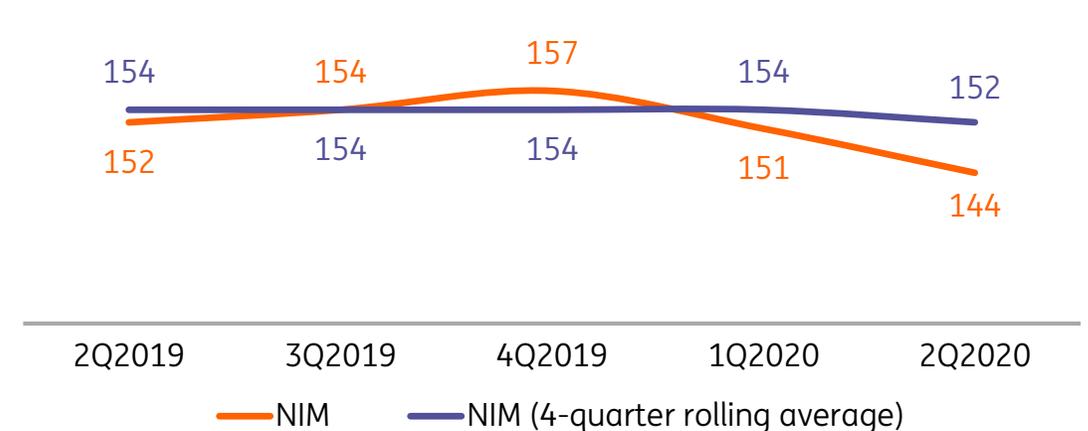
- Income was €6 mln higher compared to 2Q2019 supported by increased Treasury-related income, positive fair value adjustments and discipline in lending margins. This increase in income was largely offset by lower interest results on customer deposits and lower results from FX ratio hedging, while 2Q2019 included a €79 mln one-off receivable related to the insolvency of a financial institution
- Sequentially, income was €160 mln higher as positive fair value adjustments were only partially offset by lower interest results and fees, which were exceptionally high in the previous quarter
- 2Q2020 pre-provision result, excluding volatile items and regulatory costs, was €55 mln lower YoY, reflecting lower income (after excluding volatile items) and slightly lower expenses
- QoQ pre-provision result excluding volatile items and regulatory costs was €186 mln lower, reflecting lower income (after excluding volatile items), while costs were higher as the previous quarter included a significantly higher VAT refund

NII remains stable; 4-quarter rolling NIM at 152 bps

Net interest income excl. Financial Markets (FM) (in € mln)



Net Interest Margin (in bps)



- Net interest income, excluding Financial Markets, was 1.5% lower compared to 2Q2019. Higher interest results related to Treasury and customer lending were more than offset by continued pressure on customer deposit margins, while customer deposits continue to increase, as well as lower income from FX ratio hedging in the Corporate Line
- Sequentially, NII excluding Financial Markets decreased 1.8%, driven by the abovementioned reasons
- NIM was 144 bps, down seven basis points from 1Q2020, despite a higher margin on mortgage lending. The decrease was mainly attributable to an increase in the average balance sheet, driven by a high inflow of customer deposits and €55 bln TLTRO III uptake at the end of June. Furthermore, (volatile) interest results in Financial Markets were lower and we saw margin pressure on customer deposits and, to a lesser extent, on non-mortgage lending

2Q2020 net core lending reflecting lower demand

Customer lending ING Group 2Q2020 (in € bln)



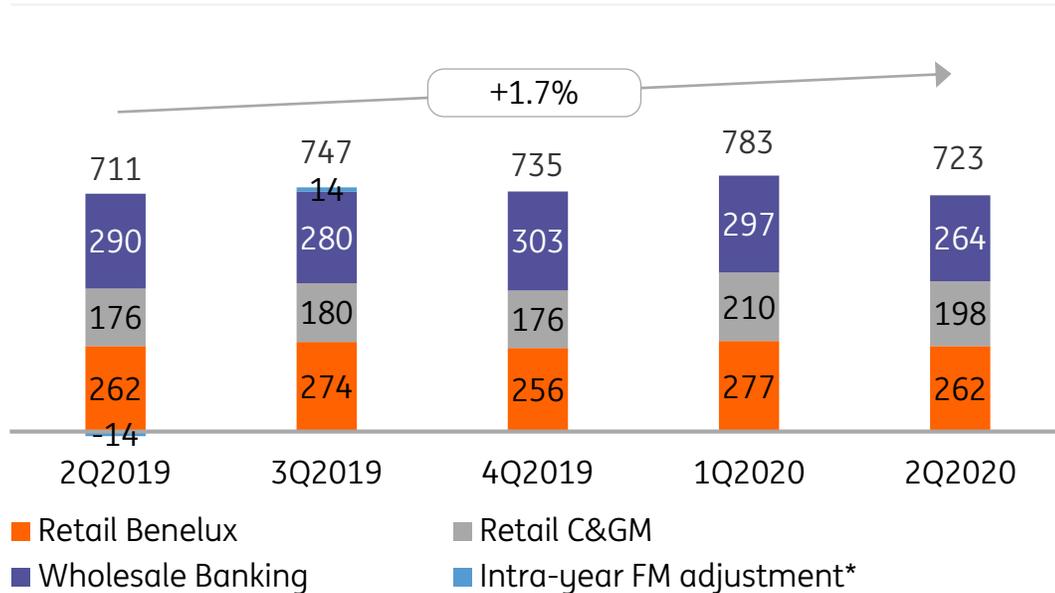
- Our core lending franchise was down by €7.0 bln in 2Q2020
 - Retail Banking decreased by €1.4 bln. Mortgages were €1.2 bln higher, due to continued growth in Challengers & Growth Markets, while other lending decreased by €2.6 bln, mainly driven by lower demand in business lending in Retail Benelux
 - Wholesale Banking decreased by €5.6 bln, mainly in Lending due to repayments on clients' increased utilisation of revolving credit facilities in 1Q2020
- Net customer deposits increased by €20.9 bln

* C&GM is Challengers & Growth Markets; WB Other includes Financial Markets

** FX impact was €1.7 bln and Other €0.3 bln

Fee income up YoY despite lower deal flow in WB and reduced payment fees due to lockdowns and less travel

Net fee and commission income* (in € mln)

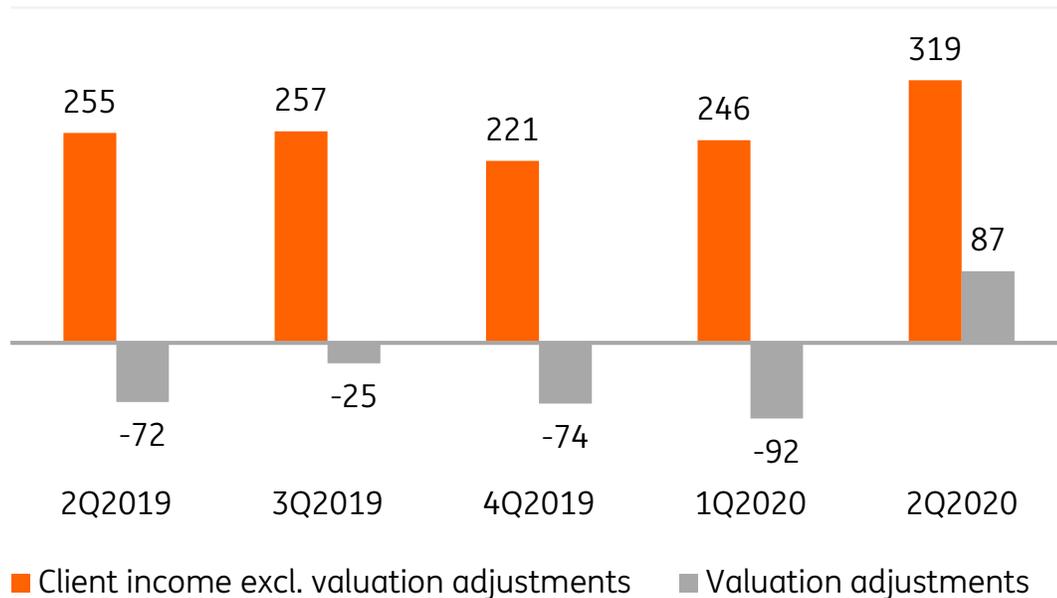


- Fees increased by €12 mln compared to 2Q2019. This was due to Retail Banking, as higher fees on investment products were only partially offset by lower Daily Banking fees, reflecting a reduced number of payment transactions and less travel due to the Covid-19 pandemic. Fee income in Wholesale Banking was down, reflecting lower syndicated deal activity in Lending and lower fee income in TCF, mainly due to lower average oil prices
- Sequentially, fee income was €60 mln lower. In Retail Banking, fees decreased after a high level in the first quarter. This was mainly driven by the abovementioned lower Daily Banking fees as well as lower, although still relatively high, fees on investments products. In Wholesale Banking fees were lower, mainly due to abovementioned reasons

* In 3Q2019, an increase in fees of €14 mln in Wholesale Banking was caused by the reclassification of commissions paid in 2Q2019 to Other Income

Strong quarter in FM driven by client business and positive valuation adjustments

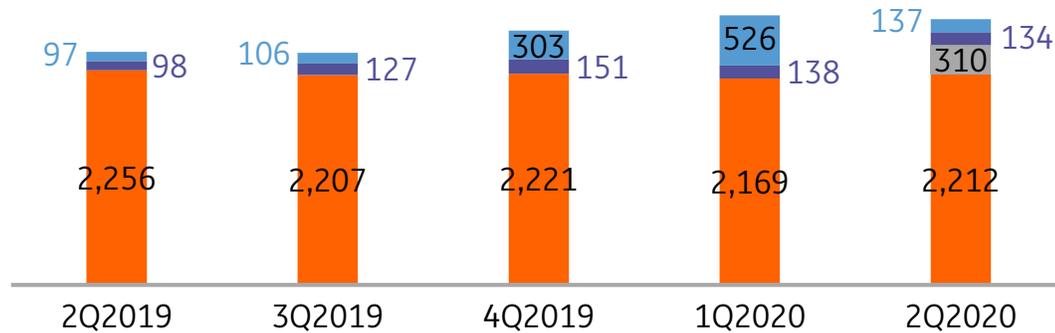
Income Financial Markets (in € mln)



- Excluding valuation adjustments, FM income was €64 mln higher YoY, mainly due to a strong quarter in Rates and Global Capital Markets
- QoQ income was €73 mln higher, mainly reflecting higher income in Rates and Credit Trading, following losses due to abrupt downward market movements in the previous quarter
- Net valuation adjustments in FM were €87 mln. This was driven by markets normalising after the market volatility at the end of the previous quarter, resulting in a reversal of the negative valuation adjustments in 1Q2020

Operating expenses under control

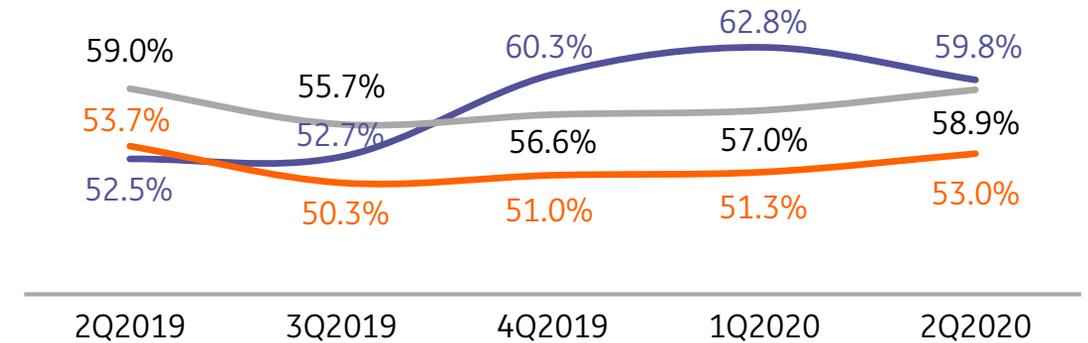
Expenses (in € mln)



- Regulatory costs*
- KYC related costs
- Goodwill impairment
- Expenses excluding KYC, regulatory costs and goodwill impairment

- Expenses excl. KYC related costs, regulatory costs and goodwill impairments, were €44 mln lower YoY, as cost savings and lower performance-related expenses offset CLA-related salary increases, while the year-ago quarter included a €36 mln restructuring provision
- QoQ, expenses excl. KYC related costs, regulatory costs and goodwill impairments, were €43 mln higher as cost savings and lower performance-related expenses were more than offset by a significantly lower VAT refund
- Regulatory costs were €40 mln higher YoY, mainly due to a catch-up on Single Resolution Fund contributions. QoQ regulatory costs were €389 mln lower, reflecting seasonality in regulatory costs

Cost/income ratio**



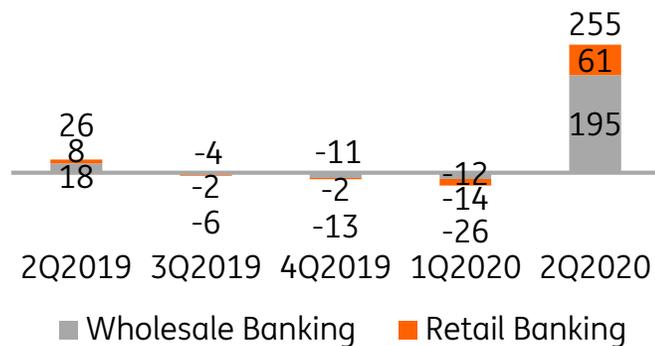
- Cost/income ratio
- Cost/income ratio (4-quarter rolling average)
- Cost/income ratio excl. regulatory costs (4-quarter rolling average)

* Formal build-up phase of Deposit Guarantee Schemes (DGS) and Single Resolution Fund (SRF) should be completed by 2024

** As per 1Q2020, key figures are based on IFRS results as adopted by the European Union (IFRS-EU) and not on underlying anymore. Historical key figures have been adjusted

IFRS 9 provisioning affected by the Covid-19 pandemic and related macro-economic indicators

Stage 1 provisioning (in € mln)



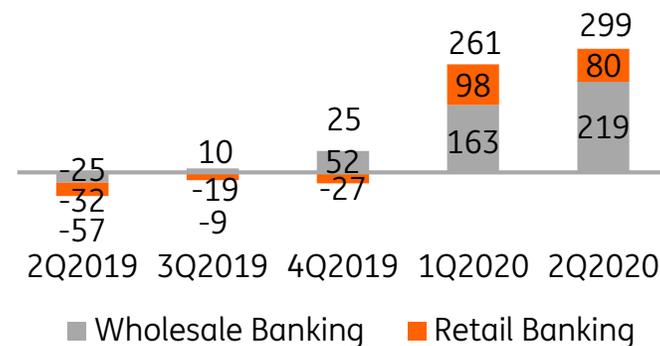
Stage 1 – Performing assets

- Performing assets, no increased credit risk
- 12-month expected loss

Main drivers 2Q2020

- Collective provisioning triggered by 12-month macro-economic indicators, which mainly capture a deterioration with limited benefit from an expected recovery

Stage 2 provisioning (in € mln)



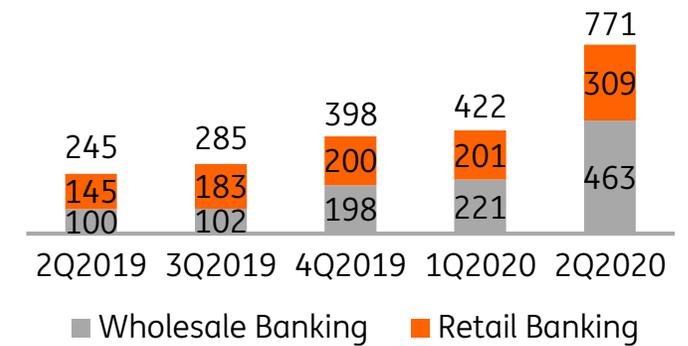
Stage 2 – Underperforming assets

- Performing assets with increased credit risk
- Lifetime expected loss

Main drivers 2Q2020

- Collective provisioning triggered by longer term macro-economic indicators, which also capture expected macro-economic recovery
- Collective provisioning related to payment holidays
- Individual provisioning related to Watch list exposures and rating downgrades

Stage 3 provisioning (in € mln)



Stage 3 – Non-performing assets

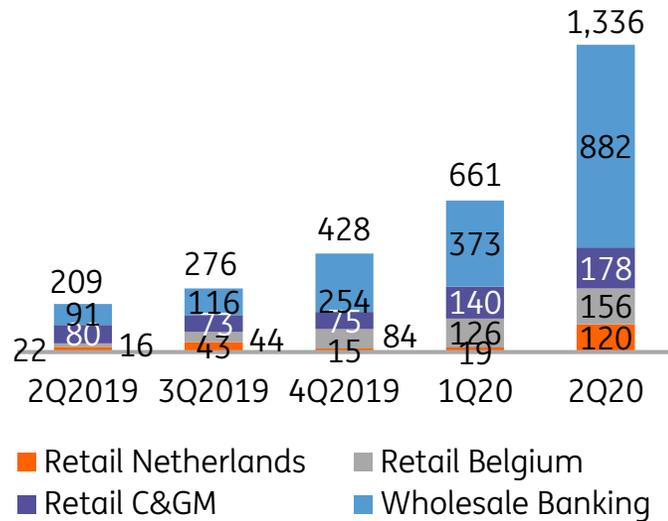
- Non-performing assets with significantly increased credit risk
- Lifetime expected loss

Main drivers 2Q2020

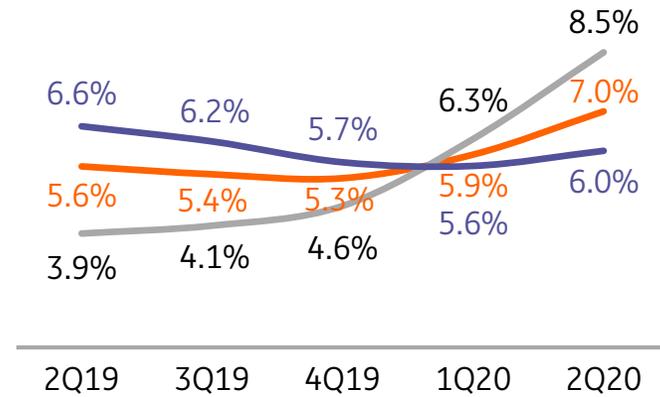
- New individual files in WB and business lending, partly triggered by the Covid-19 pandemic and low oil prices
- Existing individual files in WB with deteriorated indicators, partly triggered by the Covid-19 pandemic
- Sizable suspected external fraud case

Risk costs impacted by collective provisioning related to Covid-19 pandemic

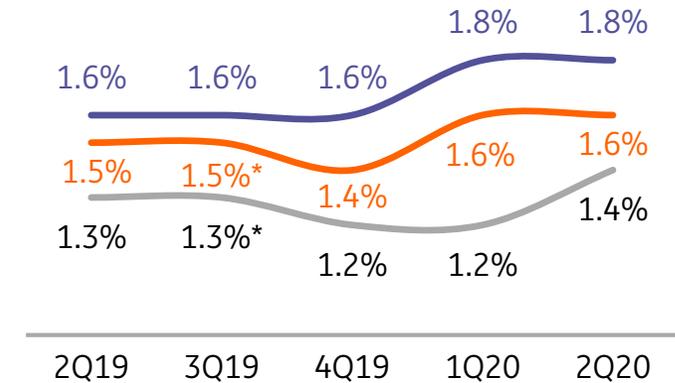
Risk costs per business line (in € mln)



Stage 2 ratio



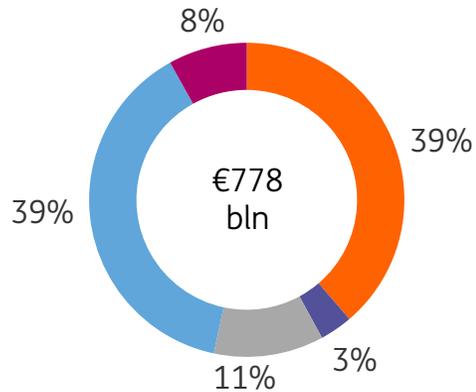
Stage 3 ratio



- 2Q2020 risk costs were €1,336 mln, or 85 bps of average customer lending, above the through-the-cycle average of approx. 25 bps. Risk costs were impacted by €421 mln collective Stage 1 and 2 provisions, due to worsened macro-economic indicators and prudent provisioning for payment holidays, allocated to the segments with RB Benelux €110 mln, Retail C&GM €59 mln and WB €252 mln
- In Retail Benelux risk costs were further driven by some larger individual files in mid-corporates. In Retail C&GM collective provisions increased, mainly in Poland, Spain and Turkey. Risk costs in WB reflected several larger individual additions on both existing and new files, mainly in Germany, the Americas, Asia and the Netherlands, including a sizable provision for a suspected external fraud case
- The Stage 2 ratio increased to 7.0%, mainly driven by higher Watch list exposures and rating downgrades in WB. The Stage 3 ratio remained unchanged at 1.6%, or 1.8% excluding TLTRO III. The Stage 3 ratio in WB slightly increased to 1.4%
- See Asset quality section of the presentation for further details on the asset quality of selected portfolios

* Stage 3 credit-impaired as per 30 September 2019 adjusted downwards by €548 mln

We remain comfortable with our senior and well-collateralised lending book



- Residential mortgages
- Consumer Lending
- Business Lending
- Wholesale Banking
- Other*

Residential Mortgages €301 bln

- Average LTV of 60% with low Stage 3 ratio at 1.1%
- Risk metrics remained strong, also supported by government schemes

Consumer Lending €26 bln

- Relatively small book, risk metrics slightly deteriorated

Business Lending €88 bln

- No increased usage of limits observed, limited exposure to sectors most at risk**:
 - Agriculture: €5.6 bln (0.7% of loan book), Stage 3 ratio at 6.5%
 - Non-food Retail: €2.9 bln (0.4% of loan book), Stage 3 ratio at 4.9%
 - Hospitality + Leisure: €4.3 bln (0.5% of loan book), Stage 3 ratio at 4.0%

Wholesale Banking €300 bln

- Protective drawings have reduced, limited exposure to sectors most at risk**:
 - Leveraged Finance: €8.6 bln (capped at €10.1 bln), well-diversified over sectors
 - Oil & Gas: €4.5 bln with direct exposure to oil price risk (0.6% of loan book; Reserve Based Lending (€3.4 bln) and Offshore business (€1.1 bln))
 - Aviation: €4.1 bln (0.5% of loan book), low Stage 3% at 1.1%
 - Hospitality + Leisure: €1.9 bln (0.2% of loan book), low Stage 3% at 0.03%

Commercial Real Estate (RB + WB)

- Total €51.7 bln (6.6% of loan book), booked in RB and WB
- Well-diversified capped loan book
- LtV at 50% and low Stage 3% at 1.0%

* Other includes €41 bln Retail-related Treasury lending and €21 bln Other Retail Lending

** Some adjustment have been made to 1Q2020 disclosure on sectors most at risk: food-related Retail has been excluded from Retail, Leisure has been included

ING Group financial ambitions

		Actual 2019	Actual 2Q2020	Financial ambitions
Capital	▪ CET1 ratio (%)	14.6%	15.0%	~13.5%* (Basel IV)
	▪ Leverage ratio (%)	4.6%	4.3%	>4%
Profitability	▪ ROE (%)** (IFRS-EU Equity)	9.4%	6.1%	10-12%
	▪ C/I ratio (%)**	56.6%	58.9%	50-52%
Dividend	▪ Dividend (per share)	€0.24***		Dividend payments suspended until after 1 January 2021

* Implies management buffer (incl. Pillar 2 Guidance) of ~450 bps over prevailing fully-loaded CET1 requirements (10.51% fully loaded, after reduction of several buffers in a response to the Covid-19 pandemic and the pulling forward of the implementation of article 104a of CRDV)

** Based on 4-quarter rolling average. ING Group ROE is calculated using IFRS-EU shareholders' equity after excluding 'interim profit not included in CET1 capital'. As at 30 June 2020, interim profit not included in CET1 capital amounts to €1,754 mln, reflecting an initial reservation for the 2019 final dividend payment. Any dividend payments will be delayed until after 1 January 2021

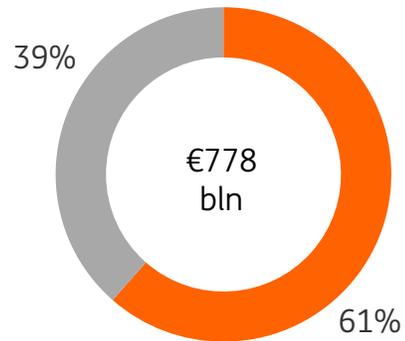
*** Interim dividend 2019

Asset quality

Well-diversified lending credit outstandings by activity

ING Group*

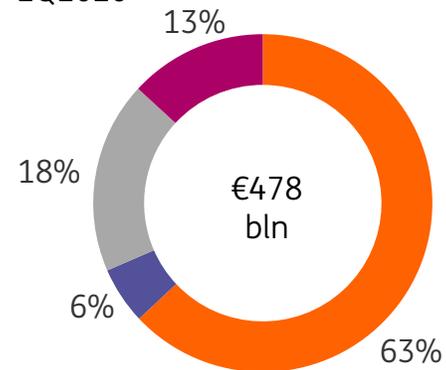
2Q2020



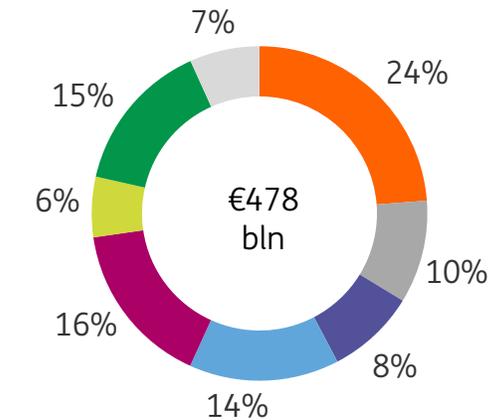
- Retail Banking
- Wholesale Banking

Retail Banking*

2Q2020



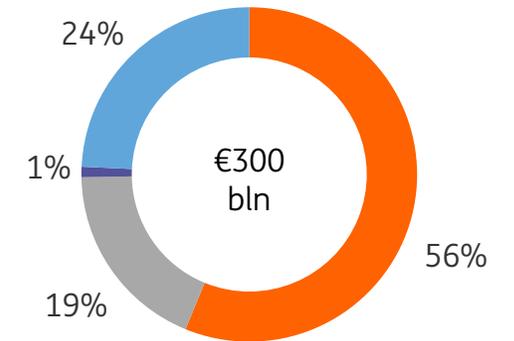
- Residential mortgages
- Consumer Lending
- Business Lending
- Other Lending**



- Mortgages Netherlands
- Other lending Netherlands
- Mortgages Belgium
- Other lending Belgium
- Mortgages Germany
- Other lending Germany
- Mortgages Other C&GM
- Other lending Other C&GM

Wholesale Banking*

2Q2020



- Lending
- Daily Banking & Trade Finance
- Financial Markets
- Treasury & Other

- ING has a well-diversified and well-collateralised loan book with a strong focus on own-originated mortgages and senior loans; 61% of the portfolio is retail-based

Note: percentages for Retail (Netherlands) and Wholesale Banking have changed versus 4Q2018 as the Real Estate Finance portfolio related to Dutch domestic mid-corporates was transferred to Retail Netherlands from Wholesale Banking as per 1Q2019

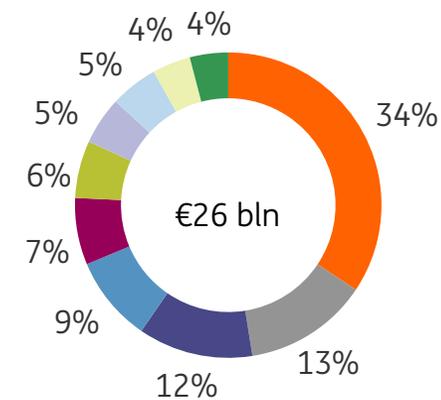
* 30 June 2020 lending and money market credit outstandings, including guarantees and letters of credit, but excluding undrawn committed exposures (off-balance sheet positions)

** Other includes €41 bln Retail-related Treasury lending and €21 bln Other Retail Lending

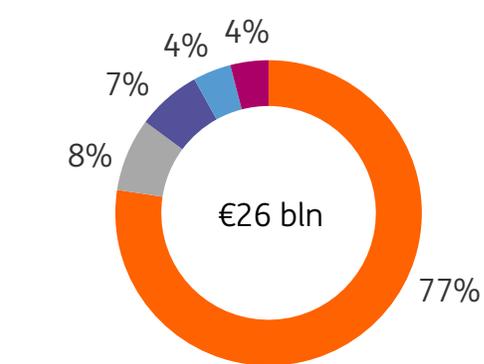
Granular Retail Consumer Lending and Business Lending

Consumer Lending – 2Q2020 Lending Credit Outstandings

By geography



By product

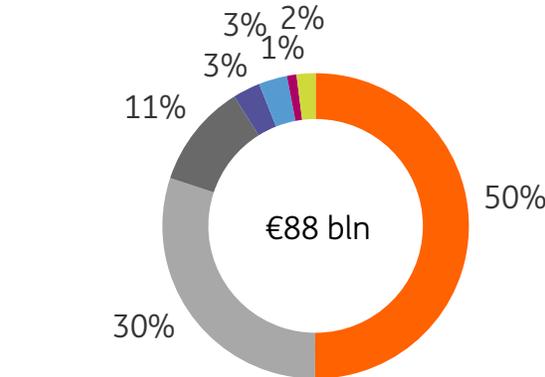


- Germany
- Belux
- Spain
- France
- Poland
- Netherlands
- Romania
- Italy
- Turkey
- Other

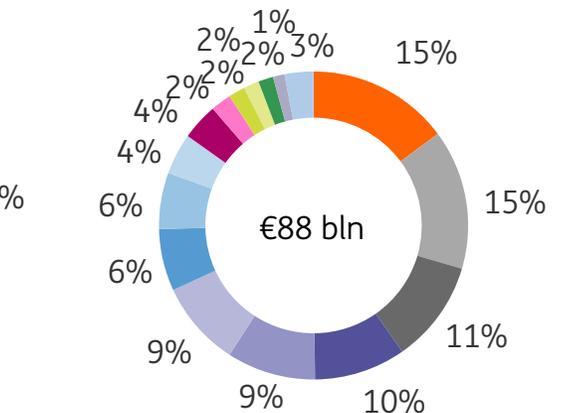
- Term Loan
- Revolver
- Personal Loan
- Overdraft
- Other

Business Lending – 2Q2020 Lending Credit Outstandings

By geography



By sector



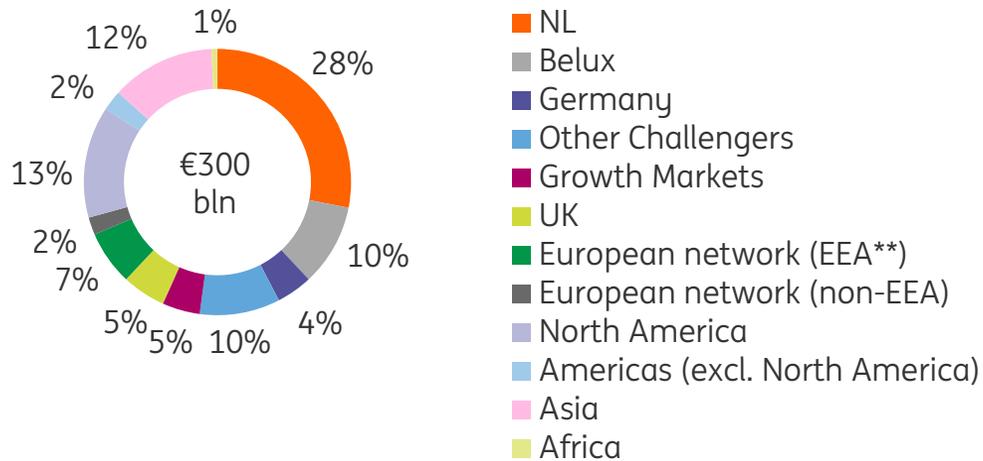
- Belgium
- Netherlands
- Poland
- Turkey
- Australia
- Romania
- Other

- Real Estate
- Services
- Food, Beverages & Personal Care
- Builders & Contractors
- General Industries
- Chemicals, Health & Pharmaceuticals
- Transportation & Logistics
- Lower Public Administration
- Retail
- Automotive
- Natural Resources
- Central Governments
- Media
- Utilities
- Non-Bank Financial Institutions
- Other

Granular Wholesale Banking lending

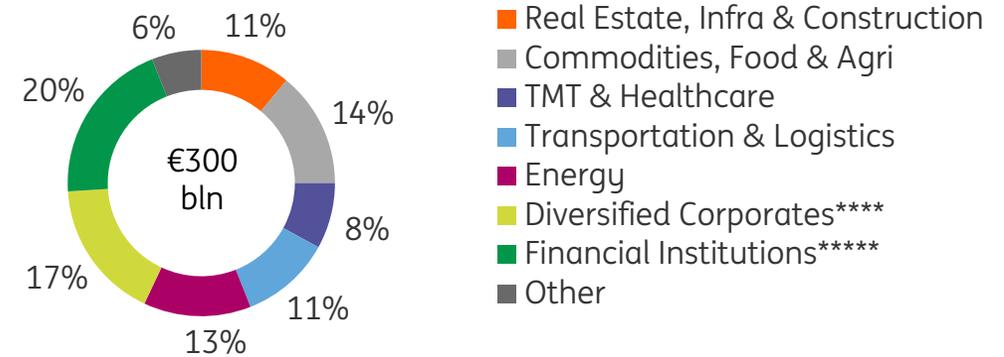
Loan portfolio is well diversified across geographies...

Lending Credit O/S Wholesale Banking (2Q2020)*

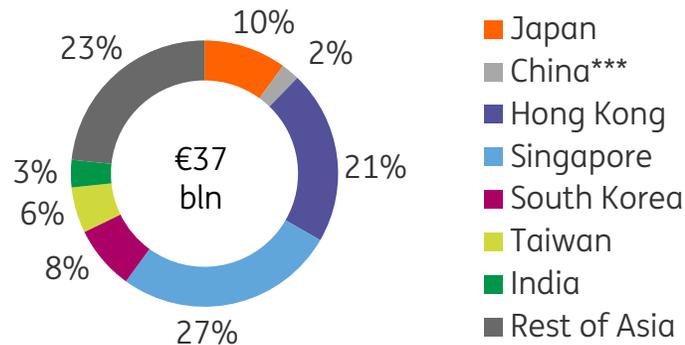


...and sectors

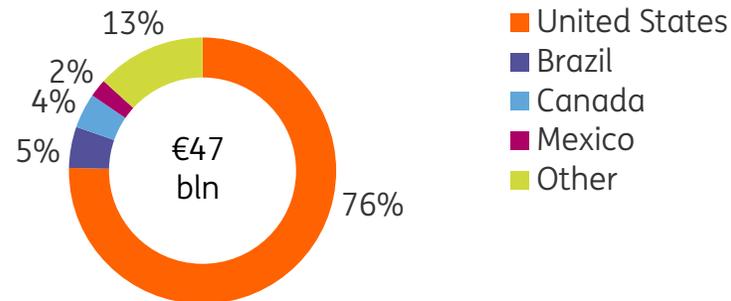
Lending Credit O/S Wholesale Banking (2Q2020)*



Lending Credit O/S Wholesale Banking Asia (2Q2020)*



Lending Credit O/S Wholesale Banking Americas (2Q2020)*



* Data is based on country/region of residence; Lending and money market credit O/S, including guarantees and letters of credit but excluding undrawn committed exposures (off-balance sheet positions); ** Member countries of the European Economic Area (EEA); *** Excluding our stake in Bank of Beijing (€1.7 bln at 30 June 2020); **** Large corporate clients active across multiple sectors; ***** Including Financial sponsors

Leveraged finance book managed within a restrictive framework

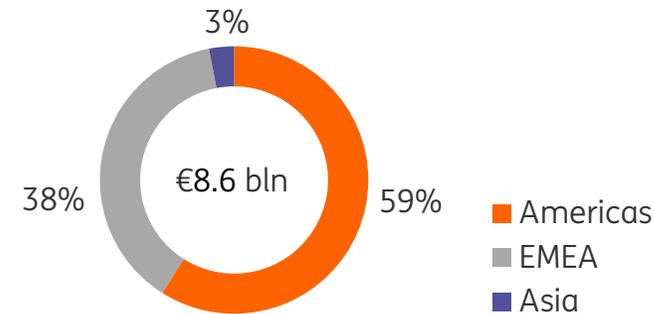
Business overview

- Focus on larger sponsors with an established track record and a history of resolving issues in the event of underperformance by the acquired business
- Granular book of €8.6 bln as per 2Q2020
- There were supportive market conditions in the beginning of the year, evidenced by a substantial increase in the number of transactions. After markets dried up following the Covid-19 pandemic, primary focus is on managing the existing portfolio. In 2Q2020, we were able to syndicate the two transactions which remained on our balance sheet at the end of 1Q2020

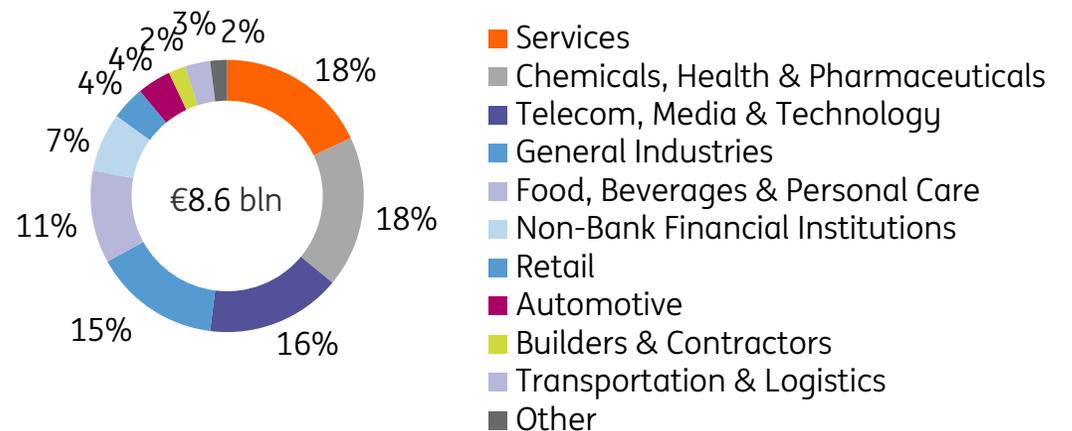
Main actions taken

- Global cap of €10.1 bln
- Maximum final take for a single transaction €25 mln
- Maximum total leverage 6.5x
- No single underwrites

Leveraged finance book* focused on developed markets (as per 2Q2020)



Leveraged finance book* highly diversified by industry (as per 2Q2020)



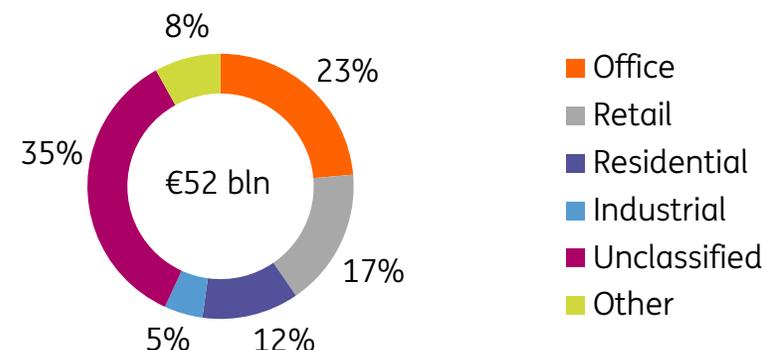
* Leveraged finance is defined as Private Equity driven leveraged finance with higher than 4x leverage. Leveraged finance book is total commitments (i.e. including undrawn)

Well-diversified Commercial Real Estate (CRE) portfolio

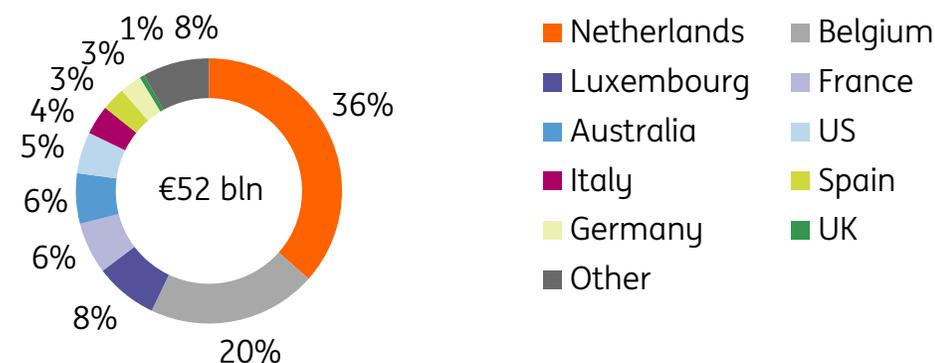
Business overview

- CRE portfolio of €51.7 bln, cap at €56 bln, split between:
 - Real Estate Finance (REF) €36.7 bln
 - Retail Banking €15 bln
- REF portfolio is managed by Wholesale Banking, booked in WB (€25.4 bln) and RB (€11.3 bln) based on client type
- Retail Banking portfolio mainly in RB Benelux to companies in the mid-corporates segment, generally professional investors with real estate portfolios rented to third parties (mainly residential) and part construction finance to professional parties within a strict risk appetite (>90% residential development, minimum % of pre-sold units, recourse on shareholders with stable cash flows)
- Overall well diversified portfolio both in terms of geography and asset type, with LtV of 50% and low Stage 3 ratio of 1.0%
- Portfolio is managed within risk appetite of global CRE policy which includes focus on diversified portfolios (in principle no single tenants or objects), no hotels (only exception if small part of quality real estate portfolio)
- In the current market most scrutiny on asset type Retail, which is 17% of the total CRE book. We have a restrictive policy in place, with focus on supermarkets or smaller malls which include at least one supermarket

CRE breakdown by asset type (as per 2Q2020)

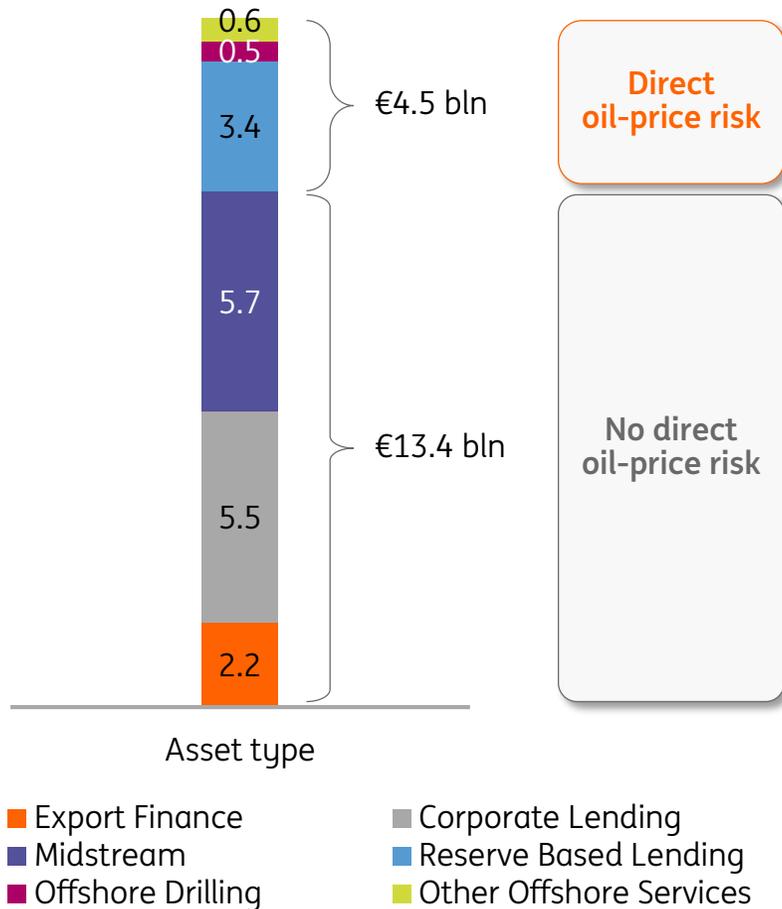


CRE breakdown by geography* (as per 2Q2020)



* Geographical split based on country of residence

Oil & Gas book: only €4.5 bln directly exposed to oil-price risk



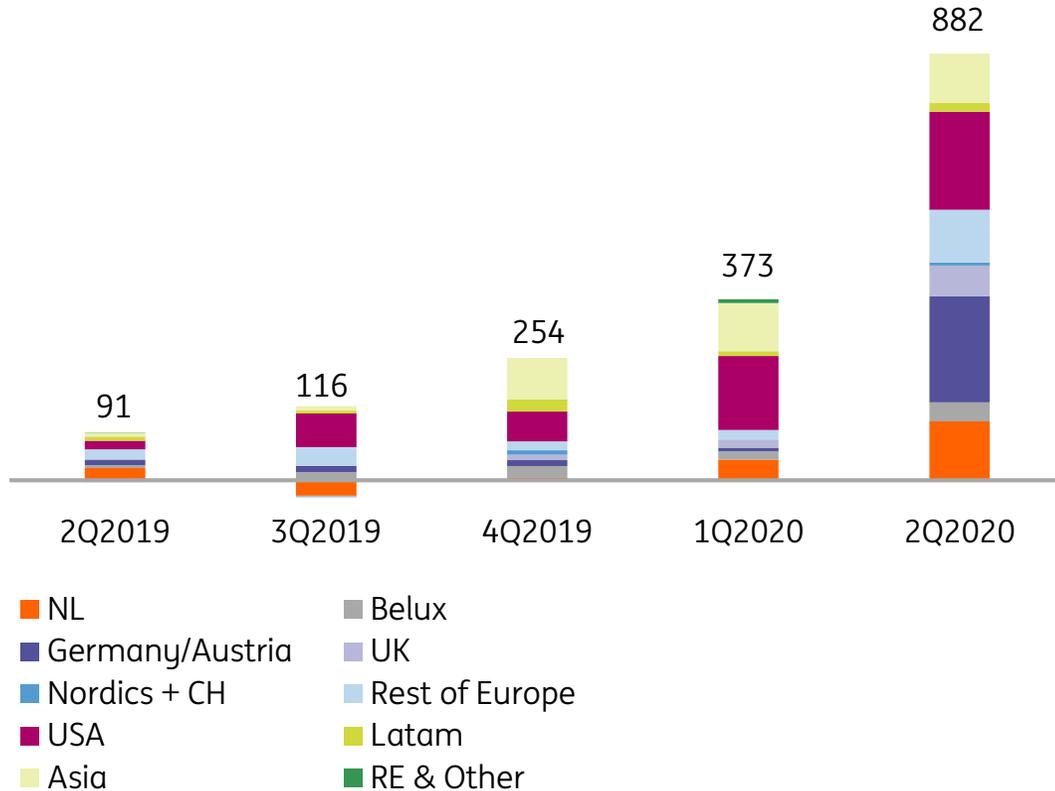
- Reserve Based Lending: smaller independent oil & gas producers, focus on 1st cost quartile producers
- Midstream: typically assets generating revenues from long-term tariff based contracts, not affected by oil & gas price movements
- Corporate Lending: predominantly loans to investment grade large integrated oil & gas companies
- Export Finance: ECA-covered loans in oil & gas sector: typically 95%-100% credit insured

Overall Stage 3 ratio at 7.8%

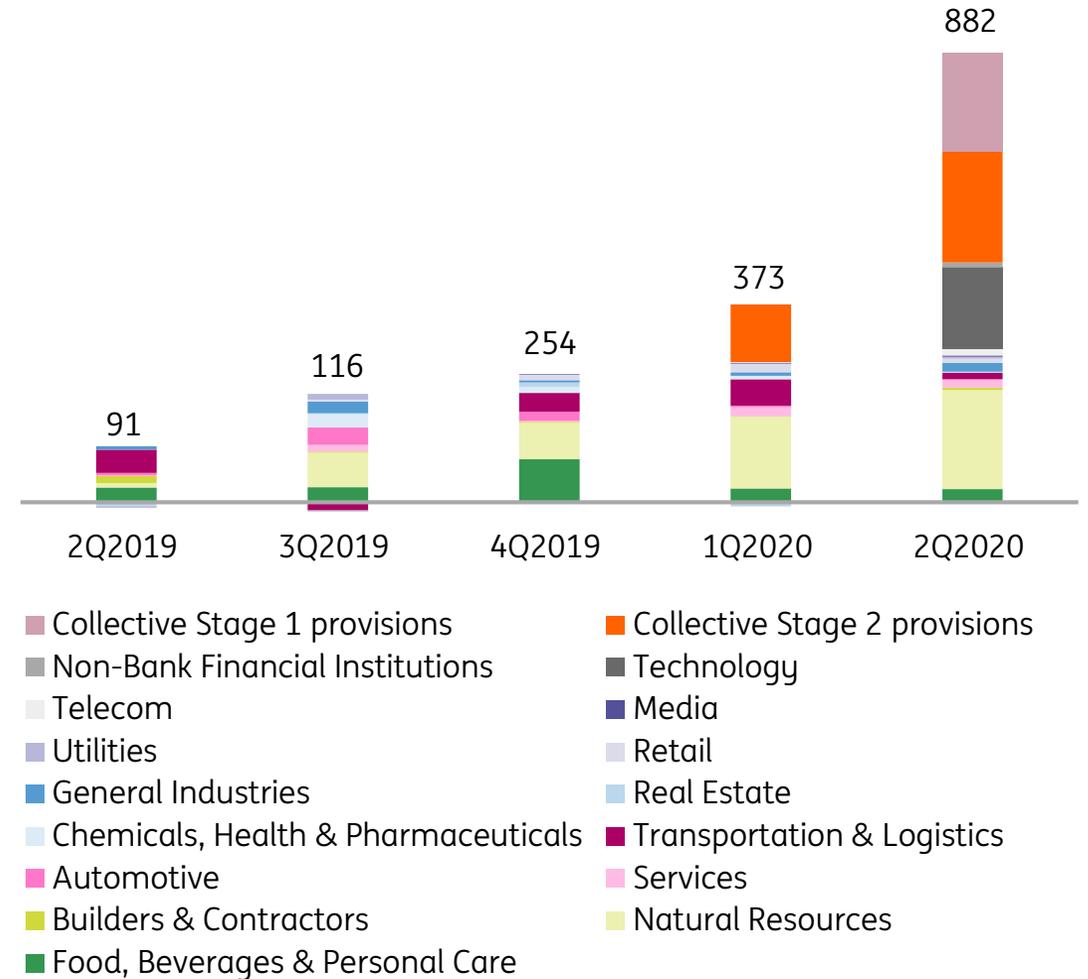
Note: exposure and Stage 3 ratio reflects companies active in the Oil & Gas industry and excludes €12.2 bln exposure in Trade & Commodity Finance with no direct oil-price risk, reflecting short term self-liquidating financing of trade flows, generally for major trading companies, typically pre-sold or price-hedged

Breakdown of quarterly risk costs Wholesale Banking per geography and sector

Breakdown of geography which generated risk costs WB (in € mln)



Breakdown of sector which generated risk costs WB (in € mln)



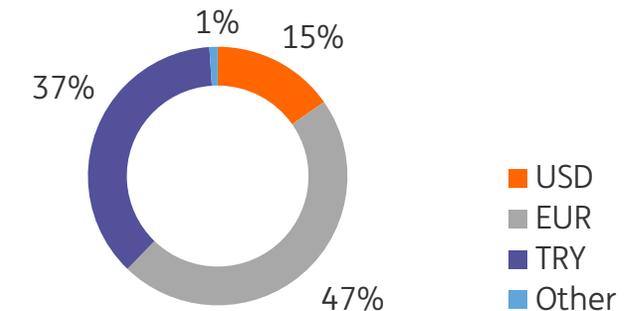
Overview Turkey exposure

Total exposure ING to Turkey* (in € mln)

	2Q2020	1Q2020	Change
Lending Credit O/S Retail Banking	4,123	4,242	-2.8%
Residential mortgages	484	531	-8.9%
Consumer lending	1,148	1,157	-0.8%
SME/Midcorp	2,491	2,554	-2.5%
Lending Credit O/S Wholesale Banking	5,425	6,019	-9.9%
Total Lending Credit O/S*	9,548	10,261	-6.9%

- Intra-group funding reduced from €1.8 bln at end-1Q2020 to €1.5 bln at end-2Q2020
- Reduction of outstandings in 2Q2020 is mainly driven by WB
- ING only provides FX lending to corporate customers with proven FX revenues; only limited rolling-over of FX lending facilities
- ECA-insured lending (Export Credit Agencies) is approx. €1.6 bln; approx. €0.3 bln of SME/Midcorp lending benefits from KGF cover (Turkish Credit Guarantee Fund)
- Quality of the portfolio remains relatively strong with a Stage 3 ratio of 4.2%

Lending Credit O/S by currency



Lending Credit O/S by remaining maturity

TRY**	~1 year
FX	~2 years

Stage 3 ratio and coverage ratio

	2Q2020	1Q2020
Stage 3 ratio	4.2%	4.1%
Coverage ratio	53%	53%

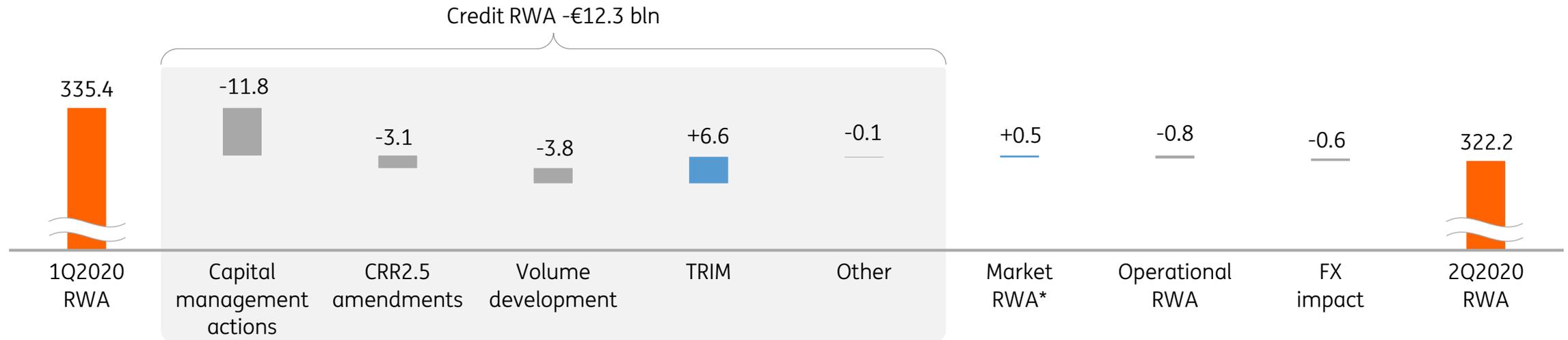
* Data based on country of residence. Lending credit outstandings, including guarantees and letters of credit, but excluding undrawn committed exposures (off-balance sheet positions)

** Excludes residential mortgages, which have an average remaining maturity of ~6 years

Group capital, funding & liquidity

Risk-weighted assets decreased significantly in 2Q2020 due to management actions and certain capital relief measures

ING Group risk-weighted assets development

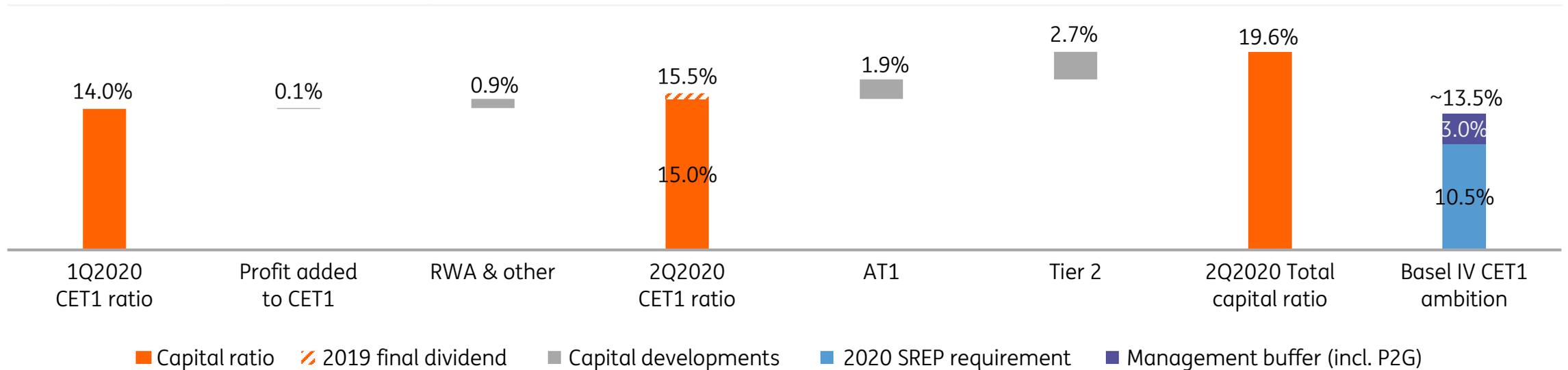


- In 2Q2020, RWA decreased €13.1 bln to €322.2 bln, mainly due to a decrease in credit RWA which were down by €12.3 bln as a result of capital management actions, passing of CRR2.5 in EU law and lower volumes, partly offset by the inclusion of expected supervisory impact on RWA
- Capital management actions consisted mainly of the adoption of the standardised approach for sovereign exposure (“PPU”) and an adjustment to align the calculation of the regulatory maturity with contractual cash flows for certain lending products
- CRR2.5 amendments included the adoption of SME and Infra support factors and preferential RWA treatment of income-backed loans
- €6.6 bln of RWA inflation reflecting an update at the end of July that ECB does not see further postponements of the deadlines for actions imposed in ECB decisions, including TRIM investigations
- With the impact of DoD fully absorbed and TRIM impact already largely included, we are confident that at the current strong level of capital, we can comfortably absorb the remaining expected RWA impact of regulatory changes

* Including €2.4 bln of relief from calculation adjustments (removal of outliers) applied as part of the CRR2.5 amendments

Strong ING Group capital ratio at 15.0%, excluding the €1,754 mln 2019 dividend reserve

ING Group Total capital ratio development



- The 2Q2020 CET1 ratio came in at 15.0%, reflecting both higher CET1 capital and a significant reduction in RWA
- CET1 capital was €1.4 bln higher reflecting the inclusion of net profit (€0.3 bln), the adoption of the extended IFRS9 transitional agreement (€0.2 bln), a reduced effect from the shortfall loan loss provision (€0.4 bln) and a lower deduction of goodwill (€0.3 bln). In addition, we saw a €0.1 bln reversal of last quarter's decrease in revaluation reserves
- In line with the recommendations made by the ECB to European banks on 28 July 2020, any dividend payments will be delayed until after 1 January 2021. 2Q2020 Group net profit was fully added to regulatory capital
- The €1.8 bln reserved for the 2019 final dividend was not added back to CET1 capital and remains reserved for dividend
- With an AT1 ratio of 1.9% and a Tier 2 ratio of 2.7%, we benefit fully from the CET1 relief provided by article 104(a) CRDV

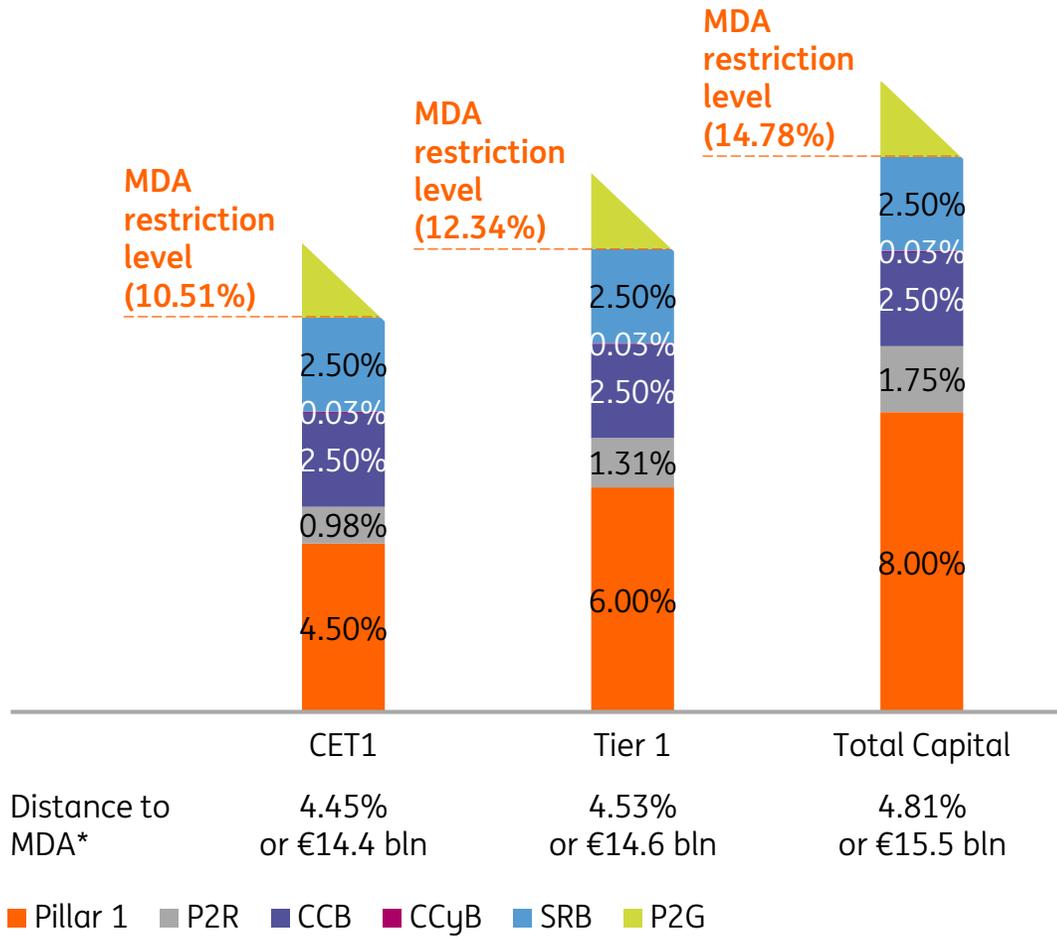
Overview of capital relief measures by regulatory and supervisory authorities

<p>Systemic Risk Buffer</p>	<ul style="list-style-type: none"> ▪ The DNB decreased ING Group's Systemic Risk Buffer (SRB) requirement from 3.00% to 2.50%
<p>Countercyclical Buffer</p>	<ul style="list-style-type: none"> ▪ Various competent authorities* changed or removed Countercyclical Buffer (CCyB) requirements reducing the fully-loaded CCyB for ING from 24 bps to 3 bps
<p>Pillar 2 Requirement</p>	<ul style="list-style-type: none"> ▪ The ECB effectuated article 104(a) CRDV, which allows for a partial fulfilment of the Pillar 2 Requirement (P2R) through AT1 and Tier 2 instruments, thereby implicitly releasing 0.77% of CET1 capital structurally
<p>Dividend</p>	<ul style="list-style-type: none"> ▪ In line with the recommendations made by the ECB to European banks on 28 July 2020, any dividend payments will be delayed until after 1 January 2021. 2Q2020 Group net profit was fully added to regulatory capital ▪ The profit that was reserved for the final 2019 dividend has not been added to the CET1 capital base, while 1Q2020 and 2Q2020 net profits have been added to the CET1 capital base
<p>Other</p>	<ul style="list-style-type: none"> ▪ The implementation of Basel IV has been delayed to an effective date of 1 January 2023 ▪ Remaining TRIM was postponed to end 2020 – ECB communicated at the end of July that they do not see further postponements of the deadlines for actions imposed in ECB decisions, including TRIM investigations ▪ DNB delayed the introduction of a floor for Dutch mortgage loan risk weighting ▪ Passing of CRR2.5 in EU law, allowing for earlier adoption of the SME and infrastructure support factors, favourable treatment of loans secured by salaries, a revision of the IFRS9 transitional arrangement for capital purposes, an extension of the sovereign exposures allowed to be included in the PPU and the allowance to exclude certain outliers from the calculations of the addend for Market RWA

* Competent authorities in Belgium, Bulgaria, Czech Republic, Denmark, France, Germany, Hong Kong, Iceland, Ireland, Lithuania, Norway, Slovakia, Sweden, UK

Distance to Maximum Distributable Amount increased significantly in 2Q2020

ING Group fully-loaded SREP

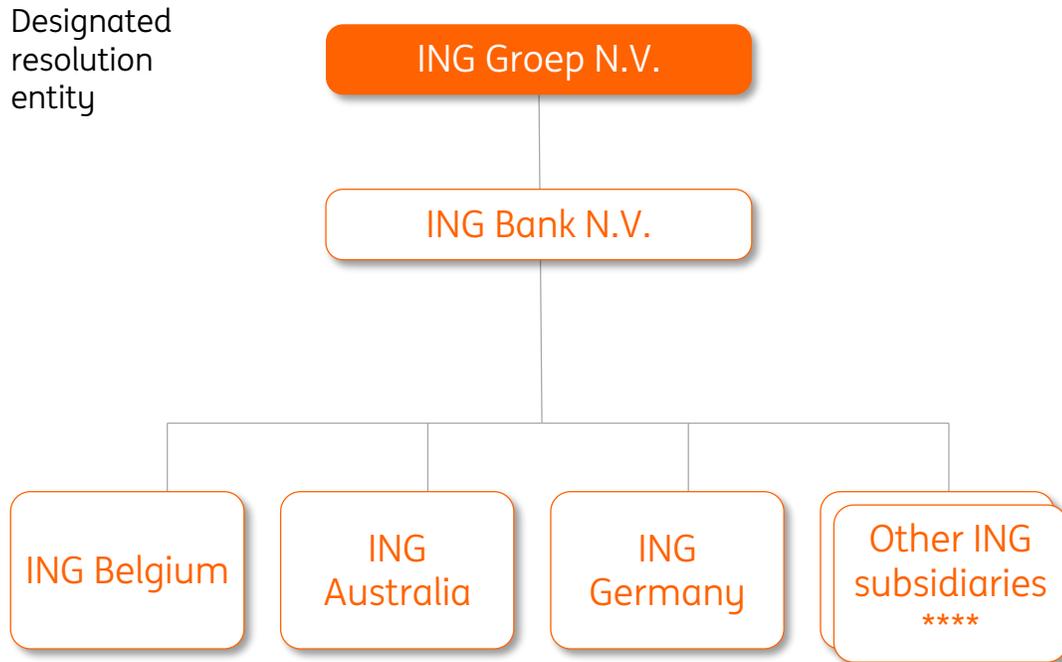


- As a result of the measures taken in reaction to the Covid-19 pandemic, ING Group's fully-loaded CET1 requirement decreased by 1.48%-point to 10.51%
 - 4.50% Pillar 1 minimum (P1R)
 - 0.98% P2R
 - 2.50% Capital Conservation Buffer (CCB)
 - 2.50% SRB
 - 0.03% CCyB*
 - This excludes Pillar 2 Guidance (P2G)
- Fully-loaded Tier 1 requirement decreased by 1.1%-point to 12.34%
 - 0.33% of P2R can be filled with AT1
- Fully-loaded Total Capital requirement decreased by 0.71%-point to 14.78%, only reflecting the reduction in SRB and CCyB
 - 0.44% of P2R can be filled with Tier 2

* Fully-loaded CCyB is expected to be 0.03%, 2Q2020 CCyB is 0.02%

Issuance entities under our approach to resolution

Issuance entities



Eligible instruments for TLAC/MREL

	TLAC	Current MREL req.*
▪ Own funds (CET1 / AT1 / Tier 2)	✓	✓
▪ Senior unsecured debt (> 1 yr)**	✓	✓
▪ Own funds***	✓	✓
▪ Senior unsecured debt (> 1 yr)	✗	✗
▪ Secured funding	✗	✗
▪ Operational funding needs (un)-secured debt	✗	✗

* ING received a letter from the DNB in March 2020 which specified an MREL requirement which will be binding as of 31 December 2023, resulting in an approximately 3.5 year transition period for ING Group

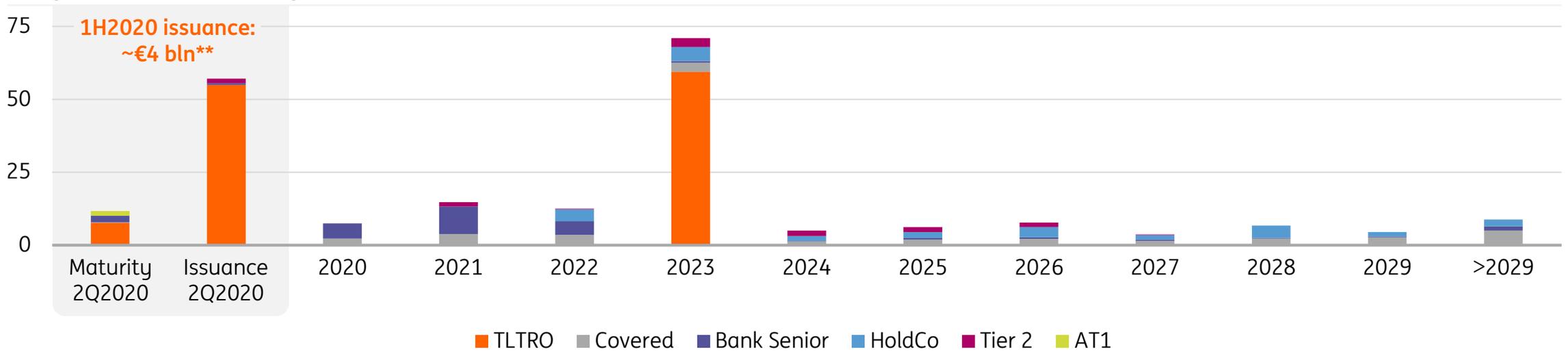
** As per the TLAC/MREL requirements, only debt with remaining maturity of >1yr is eligible

*** For ING Bank, own funds considered eligible if externally issued

**** Including ING Bank Hipoteczny (subsidiary of ING Bank Slaski) which issued a green covered bond in 4Q2019

Long-term debt maturity ladder and issuance activity in 2Q2020

Long-term debt maturity ladder (in € bln)*



Issuance activity in 2Q2020*

- Total issuance in 2Q2020 was ~€2 bln with ~€3.5 bln maturities in the same period
- In April, ING redeemed the grandfathered \$700 mln Tier 1 instrument and the CRD IV compliant \$1 bln AT1 instrument
- €1.5 bln of Tier 2 was issued in 11NC6 format
- ~€0.6 bln of Bank Senior funding was raised***
- ING repaid the final ~€7.7 bln of TLTRO II and drew down €55 bln under TLTRO III
 - Total amount outstanding under TLTRO III is €59.5 bln
- ING Bank has ~€19 bln of Bank Senior debt maturing over the next 3 years

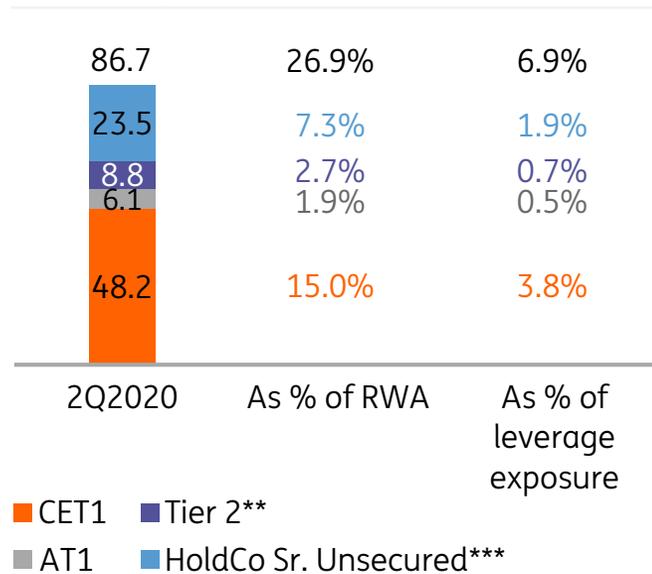
* As per 30 June 2020; Tier 2 maturities based on 1st call date for callable bonds and contractual maturity for bullets. Excluding RMBS and excluding perpetual instruments

** Excluding TLTRO

*** Including structured notes

ING's debt issuance programme in 2020

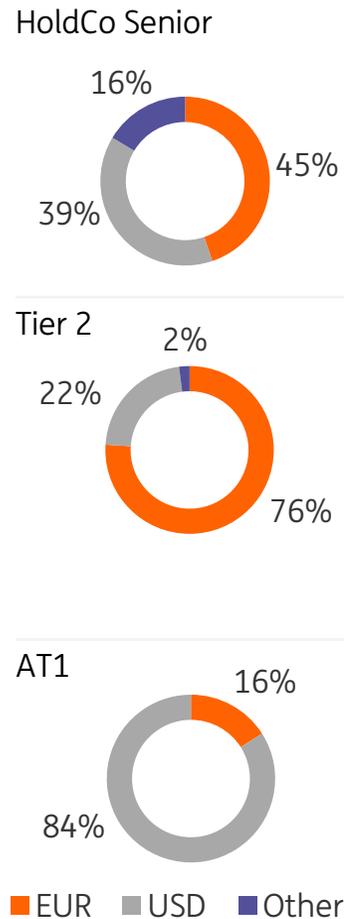
ING Group instruments (in € bln)*



Key points

ING is currently meeting the TLAC requirements. ING has received new MREL requirements with a phase-in period of 3.5 years

Currency split



Group / Bank issuance plan

Senior debt issuance

- In light of the impact from the Covid-19 pandemic on the development of the balance sheet, we now expect to issue up to €3 bln Senior HoldCo debt for the full-year 2020
- OpCo Senior could be issued for internal ratio management and general corporate funding purposes

Tier 2

- Outstanding Tier 2 of ~€8.8 bln translates into a Tier 2 ratio of 2.7%**
- We intend to refinance ~€2.5 bln of Bank Tier 2 with Group instruments over time
- The callable Bank instrument has a first call date in February 2021 and the bullet instrument has a maturity date in September 2023, with the latter being subject to a Liability Management Exercise ("LME") in 1Q2020

AT1

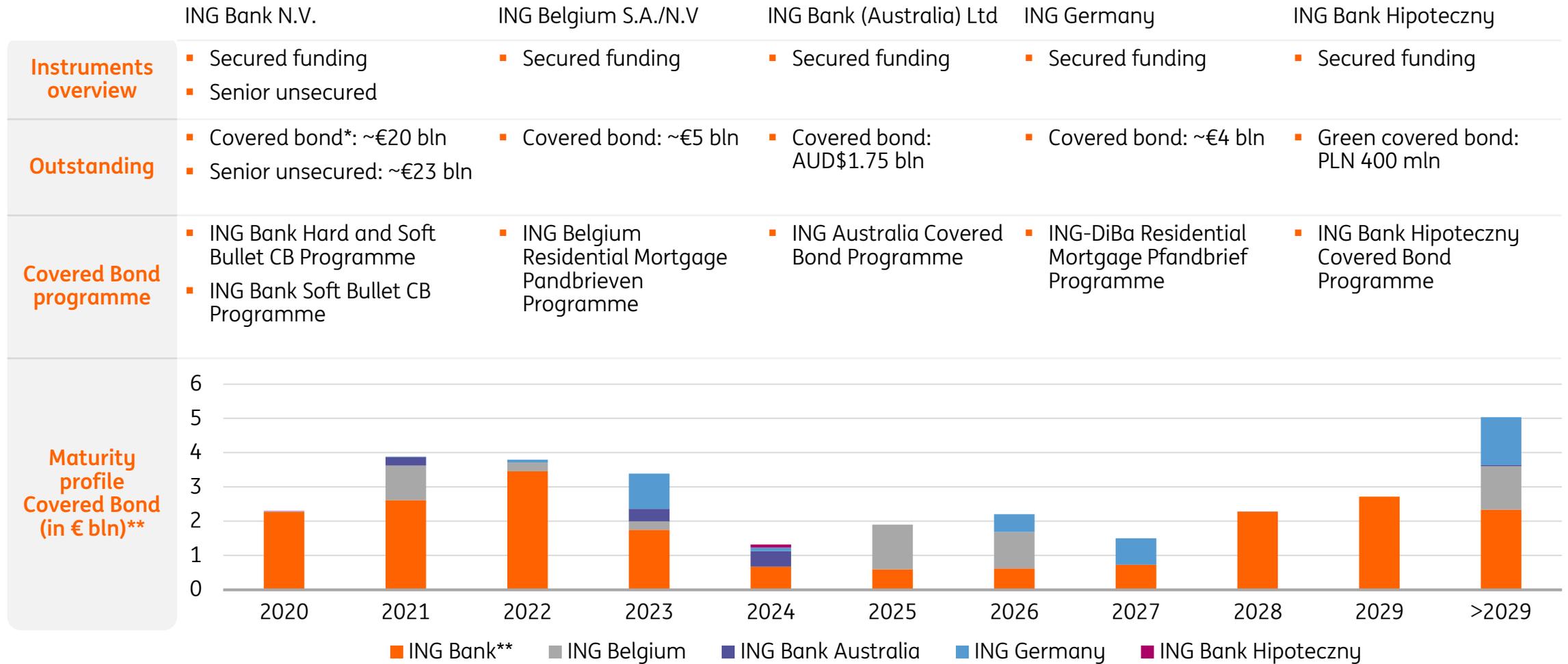
- Outstanding AT1 of ~€6.1 bln translates into an AT1 ratio of 1.9%
- ~€1 bln of grandfathered securities until 31 December 2021 following the grandfathering rules
- ~€5 bln CRD IV compliant securities

* TLAC requirements apply to ING Group at the consolidated level of the resolution group and are currently set at 16% of RWA and 6% of TLAC Leverage

** Including regulatory adjustments for Tier 2

*** HoldCo Senior figure does not include the \$1 bln 6NC5 Green HoldCo Senior issued on 1 July 2020

Other subsidiaries remain active mainly through their covered bond programmes



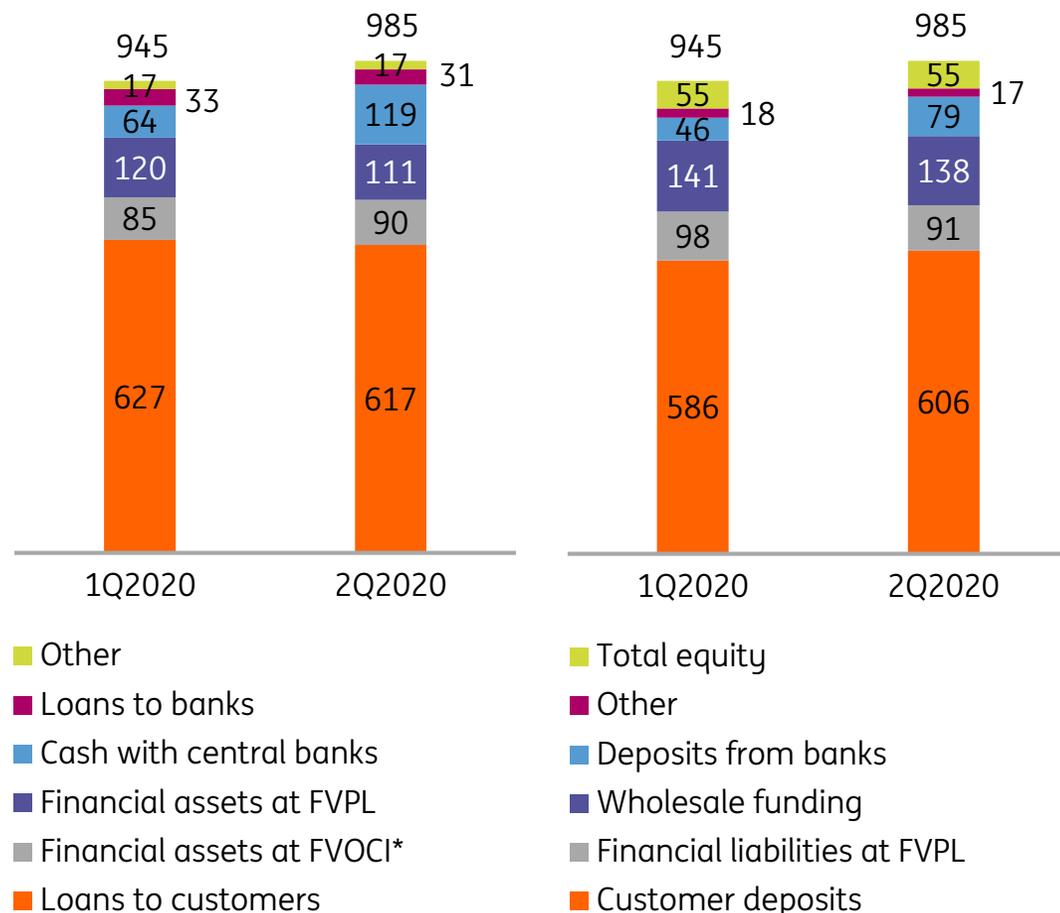
* Outstanding for the ING Bank Hard and Soft Bullet CB programme only

** As per 30 June 2020; maturity ladder as per contractual maturity

Strong and conservative balance sheet with customer deposits as the primary source of funding

Balance sheet ING Group (in € bln)

Balance sheet ING Group grew to €985 bln in 2Q2020



* Including securities at amortised cost

** Loan-to-deposit ratio is customer lending including provision for loan losses divided by customer deposits

Well-diversified customer loan book

- See “Asset Quality” section of the presentation

Stable funding profile

- Increase in balance sheet mainly due to €55 bln of drawings under TLTRO III
- Nearly 62% of the balance sheet is funded by customer deposits
- 88% of total customer deposits is Retail Banking based
- Attractive loan-to-deposit ratio of 102% as per 30 June 2020**

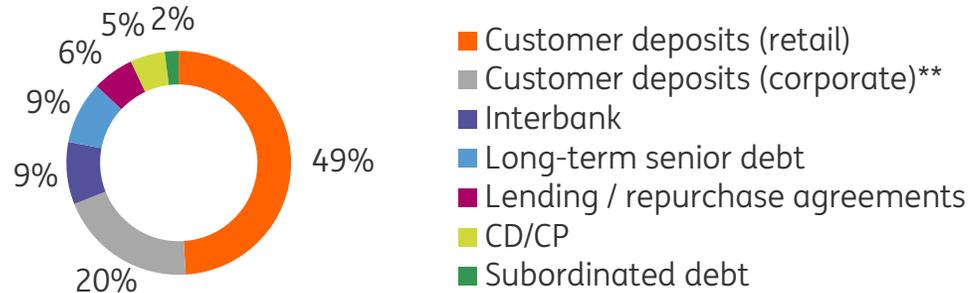
Conservative trading profile

- Majority of our Financial Markets business is customer flow based where we largely hedge out positions, reflected in large but often offsetting assets and liabilities at FV positions
- Average VaR for ING’s trading portfolio during 2Q2020 increased to €39 mln from €22 mln in the previous quarter, mainly due to CVA hedges and the full incorporation of March’s market volatility in the daily VaR calculation

Robust liquidity position

Funding mix*

30 June 2020



Liquidity buffer

- Level 1: mainly core European sovereign bonds, SSA and US Treasuries
- Level 1B: core European and Nordic covered bonds
- Level 2A: mainly Canadian covered bonds
- Level 2B: mainly short-dated German Auto ABS

ING maintains a sizeable liquidity buffer

- ING's funding consists mainly of retail deposits, corporate deposits and public debt
- ING's 12-month moving average LCR increased to 130% in the second quarter of 2020
- Besides the HQLA buffer, ING maintains large pools of ECB-eligible assets, in the form of internal securitisations and credit claims

LCR 12-month moving average (in € bln)

	30 June 2020	31 March 2020
Level 1	128.1	125.6
Level 2A	5.1	5.4
Level 2B	4.2	4.6
Total HQLA	137.5	135.6
Stressed outflow	198.5	200.5
Stressed inflow	92.4	93.5
LCR	130%	127%

* Liabilities excluding trading securities and IFRS equity

** Includes SME / Midcorp from Retail Banking

Strong rating profile at both Group and Bank levels

Main credit ratings of ING entities as of 5 August 2020

	S&P	Moody's	Fitch
Stand-alone rating	a	baa1	a+
Government support	-	1 notch	-
Junior debt support	1 notch	N/A	-
Moody's LGF support	N/A	3 notches	N/A

ING Bank NV (OpCo)

Bank senior LT rating	A+	Aa3	AA-
Outlook	Stable	Stable	RWN
Bank senior ST rating	A-1	P-1	F1+
Tier 2	BBB+	Baa2	A-

ING Groep NV (HoldCo)

Group senior LT rating	A-	Baa1	A+
Outlook	Negative	Stable	RWN
AT1	BB	Ba1	BBB
Tier 2	BBB	Baa2	A-

Latest rating actions on ING entities

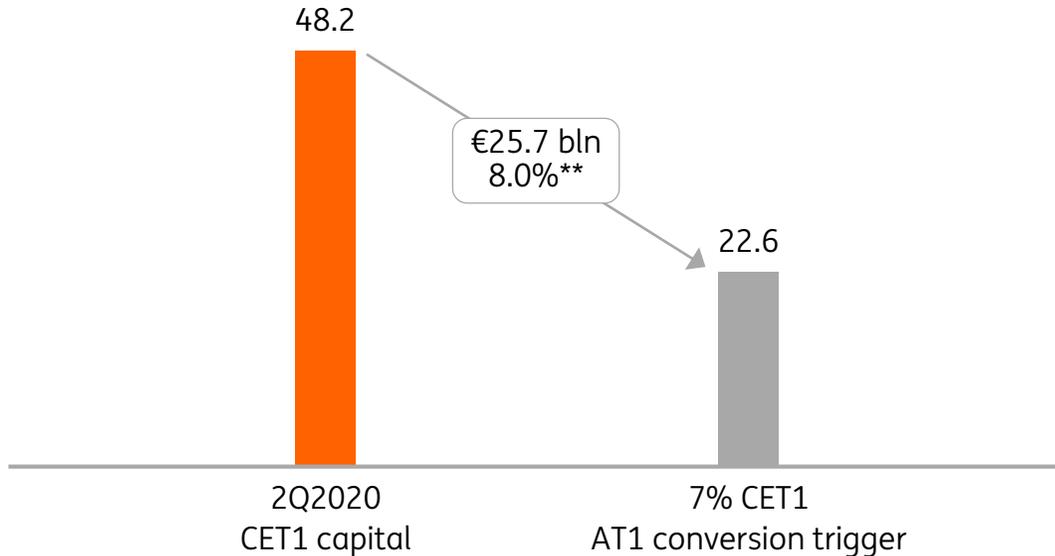
- Fitch: Feb-2019 ING Bank was upgraded to AA-. In April 2020, Fitch placed ING Group's and ING Bank's ratings on Rating Watch Negative (RWN) as a result of the economic fallout from the Covid-19 pandemic. It also upgraded AT1 instruments by 1 notch and downgraded outstanding Tier 2 instruments by 1 notch to reflect a change in baseline notching
- Moody's: Sep-2017 ING Bank was upgraded to Aa3 from A1 with a stable outlook. The improvement was driven by resilient profitability, low asset risk, a strengthening capital position, as well as the expected build-up of loss-absorbing capital at ING Group
- S&P: Jul-2017 ING Bank was upgraded to A+ reflecting the expectation that in the coming years ING will build a sizable buffer of bail-in-able debt, while maintaining strong capital adequacy metrics thanks to resilient financial performance, supportive internal capital generation, and a broadly similar risk profile. In April 2020, S&P changed ING Group's outlook to negative, as a result of the impact of the Covid-19 pandemic on the Dutch economy and banking sector in general

Appendix

Comfortable buffer to Additional Tier 1 trigger

Buffer to AT1 trigger

30 June 2020



ING Group available distributable items (in € mln)*

	2019
Share premium	17,078
Other reserves	28,052
Legal and statutory reserves	3,999
Non-distributable	-8,398
Total	40,732
Accrued interest expenses on own fund instruments at year-end	147
Distributable items excluding result for the year	40,879
Unappropriated result for the year	4,601
Total available distributable items	45,479

- ING Group capital buffer to conversion trigger (7% CET1) is high at €25.7 bln, or 8.0% of RWA
- This excludes €1,754 mln of net profits that we previously set aside for the final 2019 dividend payment
- AT1 discretionary distributions may only be paid out of distributable items
- As per year-end 2019, ING Group had ~€45.5 bln of available distributable items following the CRDIV definition

* According to the CRR/CRDIV

** Difference between 15.0% ING Group CET1 ratio in 2Q2020 and 7% CET1 equity conversion trigger

Outstanding benchmark capital securities

(Additional) Tier 1 securities issued by Group

Currency	Issue date	First call date	Coupon	Outstanding**	Issued	Reset spread
USD*	Feb-20	May-29	4.875%	750	750	UST + 351bps
USD*	Sep-19	Nov-26	5.750%	1,500	1,500	UST + 434bps
USD	Feb-19	Apr-24	6.750%	1,250	1,250	USSW + 420bps
USD	Nov-16	Apr-22	6.875%	1,000	1,000	USSW + 512bps
USD*	Apr-15	Apr-25	6.500%	1,250	1,250	USSW + 445bps
EUR***	Jun-04	Jun-14	10yr DSL +10	563	1,000	10yr DSL +10
EUR***	Jun-03	Jun-13	10yr DSL +50	432	750	10yr DSL +50

Tier 2 securities issued by Group

Currency	Issue date	First call date	Coupon	Outstanding**	Maturity
EUR	May-20	Feb-26	2.125%	1,500	May-31
EUR	Nov-19	Nov-25	1.00%	1,000	Nov-30
USD	Mar-18	Mar-23	4.70%	1,250	Mar-28
EUR	Mar-18	Mar-25	2.00%	750	Mar-30
EUR	Sep-17	Sep-24	1,625%	1,000	Sep-29
EUR	Feb-17	Feb-24	2.50%	750	Feb-29
EUR	Apr-16	Apr-23	3.00%	1,000	Apr-28

Tier 2 securities issued by Bank

Currency	Issue date	First call date	Coupon	Outstanding**	Maturity
EUR	Feb-14	Feb-21	3.625%	1,500	Feb-26
USD	Sep-13	n/a	5.80%	1,000****	Sep-23

* SEC registered

** Amount outstanding in original currency

*** Grandfathered instruments

**** Outstanding amount was reduced with \$1.0 bln following a Liability Management Exercise

Most recent HoldCo Senior transactions

HoldCo Senior Unsecured, EUR issuances

ISIN	Issue date	Maturity	Tenor	Coupon	Currency	Issued	Spread
XS2049154078*	Sep-19	Sep-25	6yr	0.100%	EUR	1,000	m/s + 60
XS1933820372	Jan-19	Jan-26	7yr	2.125%	EUR	1,000	m/s + 170
XS1909186451 	Nov-18	Nov-30	12yr	2.500%	EUR	1,500	m/s + 135
XS1882544973	Sep-18	Sep-28	10yr	2.000%	EUR	1,500	m/s + 110
XS1882544205	Sep-18	Sep-23	5yr	3mE + 85	EUR	1,000	3mE + 85
XS1882544627	Sep-18	Sep-23	5yr	1.000%	EUR	1,000	m/s + 80
XS1771838494	Feb-18	Feb-25	7yr	1.125%	EUR	1,000	m/s + 42

HoldCo Senior Unsecured, USD issuances**

ISIN	Issue date	Maturity	Tenor	Coupon	Currency	Issued	Spread
US456837AU72 (RegS/144a)* 	Jul-20	Jul-26	6yr	1.40%	USD	1,000	T + 110
US456837AP87	Apr-19	Apr-24	5yr	3.55%	USD	1,000	T + 130
US456837AQ60	Apr-19	Apr-29	10yr	4.05%	USD	1,000	T + 158
US45685NAA46 (RegS/144a) 	Nov-18	Jan-26	7yr	4.625%	USD	1,250	T + 150
US456837AM56	Oct-18	Oct-28	10yr	4.550%	USD	1,250	T + 150
US456837AK90	Oct-18	Oct-23	5yr	4.100%	USD	1,500	T + 112.5
US456837AL73	Oct-18	Oct-23	5yr	3mL + 100	USD	500	3mL + 100

HoldCo Senior Unsecured, \$AUD, JPY, GBP issuances

ISIN	Issue date	Maturity	Tenor	Coupon	Currency	Issued	Spread
JP552843BKE8	Feb-19	Feb-2029	10yr	1.074%	JPY	21,100	YSO + 88
JP552843AKE0	Feb-19	Feb-2024	5yr	0.810%	JPY	88,900	YSO + 77
XS1953146245	Feb-19	Feb-2026	7yr	3.000%	GBP	1,000	G + 210
JP552843AJQ6	Dec-18	Dec-23	5yr	0.848%	JPY	107,500	YSO + 75
JP552843BJQ4	Dec-18	Dec-28	10yr	1.169%	JPY	19,200	YSO + 90
XS1917902196	Dec-18	Jun-29	10.5yr	5.00%	AUD	175	ASW + 226
XS1917901974	Dec-18	Dec-22	4yr	3mBBSW+155	AUD	400	3mBBSW + 155

* Callable HoldCo Senior instruments with the first call dates in September 2024 (XS2049154078) and July 2025 (US456837AU72)

** HoldCo USD issues are SEC registered unless mentioned otherwise

 Green bond

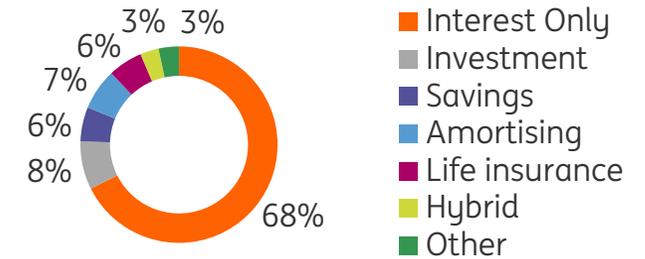
ING Bank's covered bond programme...

- ING Bank NV €30 bln Hard and Soft Bullet Covered Bonds programme
 - UCITS, CRR and ECBC Label compliant. Rated Aaa/AAA/AAA (Moody's/S&P/Fitch)
 - This programme is used for external issuance purposes. There is a separate €15 bln Soft Bullet Covered Bonds programme for internal transactions only and it is not detailed on this slide
 - Cover pool consists of 100% prime Dutch residential mortgage loans, all owner-occupied and in euro only. As per 30 June 2020, no arrears > 90 days in the cover pool
 - Strong Dutch legislation with minimum legally required over collateralisation (OC) of 5% and LTV cut-off rate of 80%
- Latest investor reports are available on www.ing.com/ir

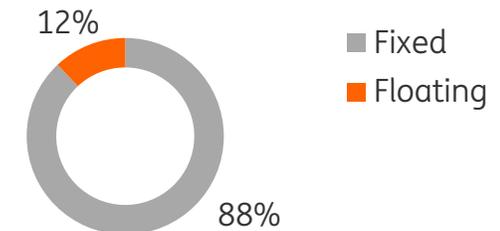
Portfolio characteristics (as per 30 June 2020)

Net principal balance	€22,848 mln
Outstanding bonds	€19,634 mln
# of loans	138,641
Avg. principal balance (per borrower)	€167,214
WA current interest rate	2.64%
WA remaining maturity	16.21 years
WA remaining time to interest reset	5.67 years
WA seasoning	13.55 years
WA current indexed LTV	58.74%
Min. documented OC	2.63%
Nominal OC	16.37%

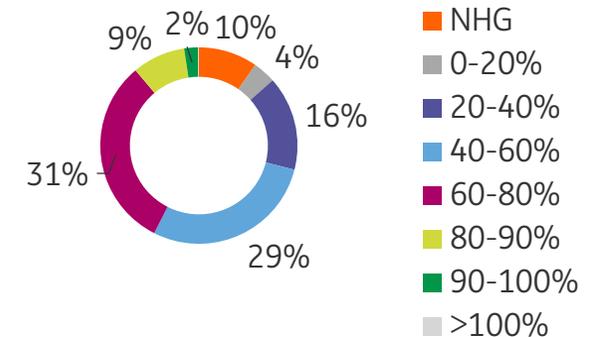
Repayment type



Interest rate type

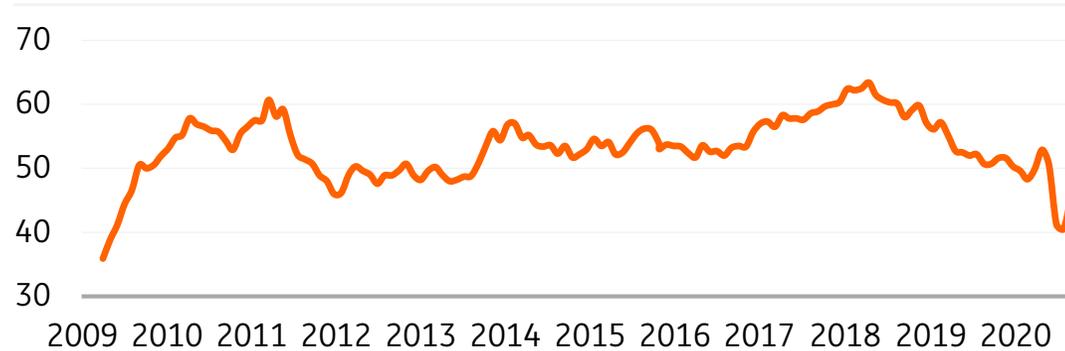


Current Indexed LTVs

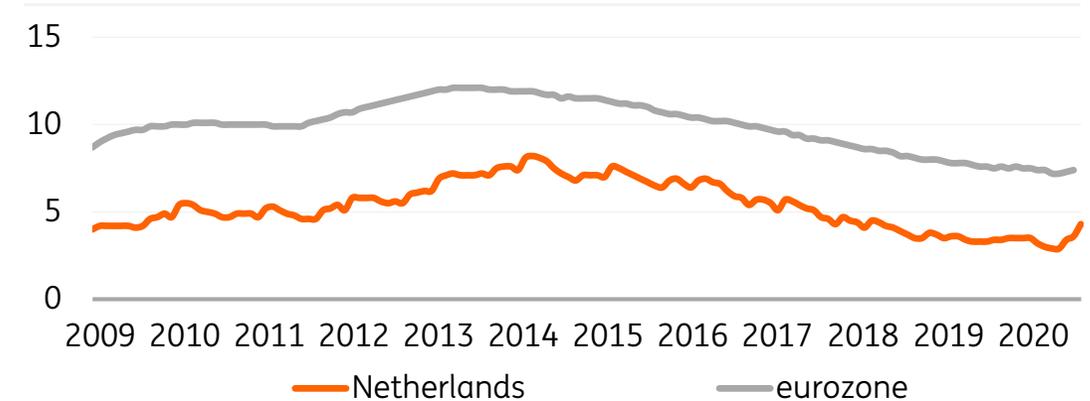


...benefits from a continued strong Dutch housing market, despite the hit to the economy in 2Q2020

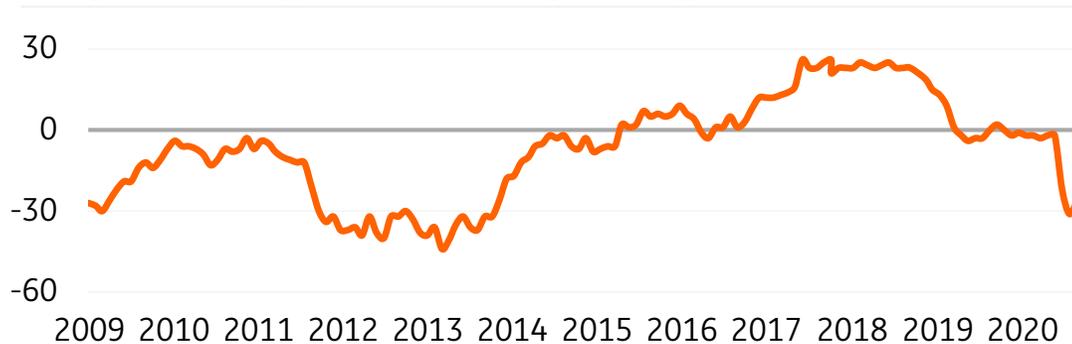
Dutch Purchasing Managers Index (PMI) saw the largest decrease ever in April, but has since been rising



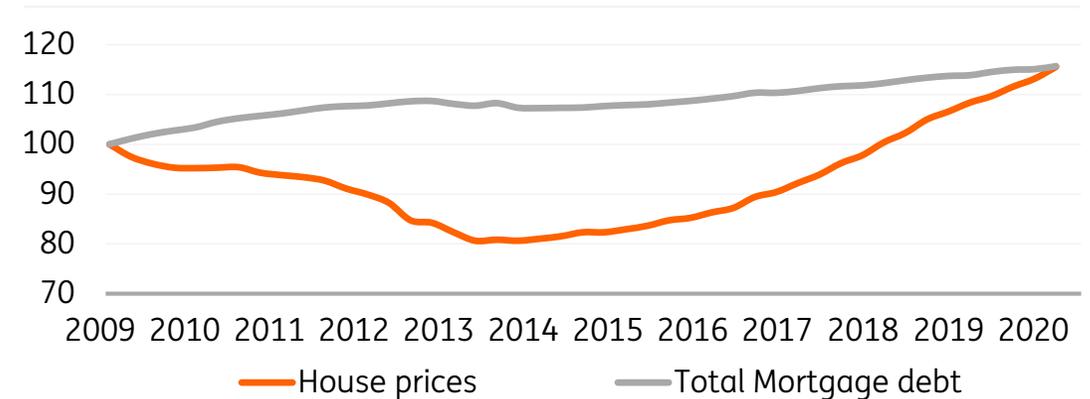
Dutch and eurozone unemployment rates (%) increasing since start of the Covid-19 pandemic



Dutch consumer confidence recovered somewhat from its low point in May, but remains quite negative



Dutch house price increases in the last six years are not credit-driven*



Source: Central Bureau for Statistics for all data besides Dutch PMI (IHS Markit) and eurozone unemployment (Eurostat)

* Reflects latest available data as of 1Q2020

Important legal information

ING Group's annual accounts are prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS-EU'). In preparing the financial information in this document, except as described otherwise, the same accounting principles are applied as in the 2019 ING Group consolidated annual accounts. All figures in this document are unaudited. Small differences are possible in the tables due to rounding.

Certain of the statements contained herein are not historical facts, including, without limitation, certain statements made of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results, performance or events may differ materially from those in such statements due to a number of factors, including, without limitation: (1) changes in general economic conditions, in particular economic conditions in ING's core markets, including changes affecting currency exchange rates, (2) the effects of the Covid-19 pandemic and related response measures, including lockdowns and travel restrictions, on economic conditions in countries in which ING operates, on ING's business and operations and on ING's employees, customers and counterparties, (3) changes affecting interest rate levels, (4) any default of a major market participant and related market disruption, (5) changes in performance of financial markets, including in Europe and developing markets, (6) changes in the fiscal position and the future economic performance of the United States, including potential consequences of a downgrade of the sovereign credit rating of the US government, (7) consequences of the United Kingdom's withdrawal from the European Union, (8) changes in or discontinuation of 'benchmark' indices, (9) inflation and deflation in our principal markets, (10) changes in conditions in the credit and capital markets generally, including changes in borrower and counterparty creditworthiness, (11) failures of banks falling under the scope of state compensation schemes, (12) non-compliance with or changes in laws and regulations, including those financial services and tax laws, and the interpretation and application thereof, (13) geopolitical risks, political instabilities and policies and actions of governmental and regulatory authorities, (14) ING's ability to meet minimum capital and other prudential regulatory requirements, (15) outcome of current and future litigation, enforcement proceedings, investigations or other regulatory actions, including claims by customers, (16) operational risks, such as system disruptions or failures, breaches of security, cyber-attacks, human error, changes in operational practices or inadequate controls including in respect of third parties with which we do business, (17) risks and challenges related to cybercrime including the effects of cyber-attacks and changes in legislation and regulation related to cybersecurity and data privacy, (18) changes in general competitive factors, (19) the inability to protect our intellectual property and infringement claims by third parties, (20) changes in credit ratings, (21) business, operational, regulatory, reputation and other risks and challenges in connection with climate change, (22) inability to attract and retain key personnel, (23) future liabilities under defined benefit retirement plans, (24) failure to manage business risks, including in connection with use of models, use of derivatives, or maintaining appropriate policies and guidelines, (25) changes in capital and credit markets, including interbank funding, as well as customer deposits, which provide the liquidity and capital required to fund our operations, (26) the other risks and uncertainties detailed in the most recent annual report of ING Groep N.V. (including the Risk Factors contained therein) and ING's more recent disclosures, including press releases, which are available on www.ING.com.

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