UN Principles for Responsible Banking Assessment

This UN Principles for Responsible Banking (PRB) self-assessment template is used to evaluate and report on our alignment with the Principles.

Principle 1: Alignment



We will align our business strategy to be consistent with and contribute to individuals' needs and society's goals, as expressed in the Sustainable Development Goals, the Paris Climate Agreement and relevant national and regional frameworks.

Business model

Describe (high-level) your bank's business model, including the main customer segments served, types of products and services provided, the main sectors and types of activities across the main geographies in which your bank operates or provides products and services. Please also quantify the information by disclosing e.g. the distribution of your bank's portfolio (%) in terms of geographies, segments (i.e. by balance sheet and/or off-balance sheet) or by disclosing the number of customers and clients served.

<u>Response</u>	Links and references
ING is a leading European universal bank with global activities. Our more than 60,000 colleagues offer retail and wholesale banking services to customers in over 40 countries. Please see the ING Group Annual Report 2023 ('Annual Report 2023') for a breakdown of countries we operate in for Wholesale and Retail Banking.	ING.com > About Us > ING at a glance: <u>https://www.ing.com/</u> <u>About-us/ING-at-a-</u> <u>glance.htm</u>
For further information on portfolio distribution in segments and geographies, please see the introduction chapter in the Annual Report 2023.	Annual Report 2023
Our purpose is to empower people to stay a step ahead in life and in business. Our products include savings, payments, investments, loans and mortgages in most of our retail markets. For our Wholesale Banking clients, we provide specialised lending, tailored corporate finance, debt and equity market solutions, sustainable finance solutions, payments & cash management and trade and treasury services.	ING.com > About Us > Strategy: <u>https://www.ing.com/</u> <u>About-</u> <u>us/Strategy.htm</u>

Strategy alignment

Does your corporate strategy identify and reflect sustainability as strategic priority/ies for your bank?

 \boxtimes Yes

🗆 No

Please describe how your bank has aligned and/or is planning to align its strategy to be consistent with the Sustainable Development Goals (SDGs), the Paris Climate Agreement, and relevant national and regional frameworks.

Does your bank also reference any of the following frameworks or sustainability regulatory reporting requirements in its strategic priorities or policies to implement these?

☑ UN Guiding Principles on Business and Human Rights

International Labour Organization fundamental conventions

⊠ UN Global Compact

UN Declaration on the Rights of Indigenous Peoples (*ref. ING's ESR Framework*)

 \boxtimes Any applicable regulatory reporting requirements on environmental risk assessments, e.g. on climate risk - please specify which ones:

- ING reports information required by the Pillar III ESG Disclosure Requirements of the EBA (Commission Delegated Regulation EU 2021/637).
- The ING ESG Risk team also addresses ESG supervisory expectations such as the European Central Bank's (ECB) Guide on climate-related and environmental (C&E) risks.
- The Corporate Sustainability Reporting Directive (CSRD) is a legal framework that requires the issuance of a sustainability report. In July 2023, the European Commission adopted the delegated act of the European Sustainability Reporting Standards (ESRS), which details the reporting rules to be followed ING is undertaking preparation work in 2024 to fully align with CSRD disclosure requirements, due in 2025.

 \boxtimes Any applicable regulatory reporting requirements on social risk assessments, e.g. on modern slavery - please specify which ones:

- UK and Australian Modern Slavery Acts: ING's modern slavery statements can be found here: <u>https://www.ing.com/Sustainability/Our-Stance/Human-rights.htm</u>
- ING reports as required under the Dutch Gender Diversity Act in our Annual Reports. These can be found here: <u>https://www.ing.com/Investors/Financial-performance/Annual-reports.htm</u>
- ING is also undertaking preparation work in 2024 to fully align with CSRD disclosure requirements, due in 2025.

□ None of the above

Other: Dutch Corporate Governance Code 2022.

Response	Links and references
ING's strategy is built around our purpose of empowering people	ING.com > About us
to stay a step ahead in life and in business and making the	> Strategy:
difference for people and the planet. We do this by providing a	<u>https://www.ing.com/</u>

superior customer experience and putting sustainability at the heart of what we do.

We have a role in society to define new ways of doing business that align with economic changes, growth and social impact. Climate change is one of the world's biggest challenges, threatening societies as we know them today. We're determined to be a banking leader in building a sustainable future for customers, society and the environment. We want to lead by example by striving for net zero in our own operations. We also want to play our part in the low-carbon transformation that's necessary to achieve a sustainable future, aiming to steer our financing towards meeting global climate goals and working with clients to achieve their own sustainability goals.

As a large bank serving customers in 38 countries, we contribute directly and indirectly to virtually all SDGs through the clients and projects we finance. We choose to focus on the SDGs that we can impact the most, using our business strategy and purpose to guide us.

Through our approach to sustainability in the areas of climate action, financial health and human rights, and through the customers and projects we finance, we mainly contribute to the following SDGs: decent work and economic growth (goal 8), reduced inequalities (goal 10), responsible consumption and production (goal 12) and climate action (goal 13). In doing so, we work with other financial institutions, multinational enterprises and industry organisations to advance our understanding of the SDGs and capture impact opportunities.

More details on our value creation model and how this links to the four SDGs (goals 8, 10, 12 and 13) can be found below and in our Annual Report 2023.

ING's climate alignment strategy is guided by our Terra approach. Using Terra, we analyse the most carbon-intensive parts of our portfolio and aim to steer our loan book towards net zero by 2050 or sooner so as to play our part in keeping global warming within 1.5°C compared to pre-industrial levels. We developed the Terra approach in 2019 in partnership with the 2° Investing Initiative (2DII), using their Paris Agreement Capital Transition Assessment (PACTA) for Banks tool (itself co-developed by ING). Since then, we've continued to improve and expand Terra in collaboration with 2DII, also involving new partners like RMI's Center for Climate Aligned Finance (CCAF), which ING became an official strategic partner of in 2022.

<u>About-</u> <u>us/Strategy.htm</u>

Annual Report 2023 > Putting sustainability at the heart of what we do – and for more details see: ING.com > Sustainability > Sustainability approach:

https://www.ing.com/ Sustainability/Sustain ability-approach.htm

ING.com > Sustainability > Partnerships and collective action > Sustainable development goals:

<u>https://www.ing.com/</u> <u>Sustainability/Partner</u> <u>ships-and-collective-</u> <u>action/Sustainable-</u> <u>development-</u> <u>goals.htm</u>

Annual Report 2023 > About this report > Creating value

ING Climate Report 2023 ('Climate Report 2023') > Terra: net-zero in our portfolio We are also guided by our ESR policy framework, which we update regularly. We want the framework to reflect changing social norms and regulation relating to sustainability, and to challenge our own increasingly strong commitments on the topics of human rights and climate change. The ESR policy framework is reviewed regularly to ensure we adequately identify and manage not only existing but also new environmental and social risks. We conducted a full review of the ESR policy framework in 2021, following reviews in 2018, 2015 and 2012. This was done with the active participation of internal

We actively manage potential climate and human rights risks through our framework and regularly engage with stakeholders to inspire clients, peers and others to do the same. We updated our human rights policy to reflect our commitment to the United Nations Guiding Principles and improved transparency through our regular human rights reporting.

ING's endorsements and memberships can be found here: <u>https://www.ing.com/Sustainability/Partnerships-and-collective-action/How-we-engage.htm</u> ING.com > Sustainability > Sustainable business > Environmental and social risk (ESR)

<u>https://www.ing.com/ Sustainability/Sustain ablebusiness/Environmen tal-and-social-risk-</u> ESR.htm

Principle 2: Impact and Target Setting



and external stakeholders.

We will continuously increase our positive impacts while reducing the negative impacts on, and managing the risks to, people and environment resulting from our activities, products and services. To this end, we will set and publish targets where we can have the most significant impacts.

2.1 Impact Analysis (Key Step 1)

Show that your bank has performed an impact analysis of its portfolio/s to identify its most significant impact areas and determine priority areas for target-setting. The impact analysis shall be updated regularly¹ and fulfil the following requirements/elements (a-d)²:

<u>a)</u> <u>Scope:</u> What is the scope of your bank's impact analysis? Please describe which parts of the bank's core business areas, products/services across the main geographies that the bank operates in (as described under 1.1) have been considered in the impact analysis. Please also describe which areas have not yet been included, and why.

¹ That means that where the initial impact analysis has been carried out in a previous period, the information should be

updated accordingly, the scope expanded as well as the quality of the impact analysis improved over time.

² Further guidance can be found in the Interactive Guidance on impact analysis and target setting.

ľ	 b) Portfolio composition: Has your bank considered the composition of your geographical scope i) by sectors & industries³ for business, corporate and investme sector exposure or industry breakdown in %), and/or ii) by products & services and by types of customers for consu portfolios. 	portfolio globally and per ent banking portfolios (i.e. mer and retail banking scale of exposure, please
	elaborate, to show how you have considered where the bank's control in terms of industries or sectors.	e business/major activities
<u>(</u>	Context: What are the main challenges and priorities related to the main countries/regions in which your bank and/or your clien describe how these have been considered, including what stake to help inform this element of the impact analysis.	ts operate? ⁴ Please
	This step aims to put your bank's portfolio impacts into the context	of society's needs.
a	Based on these first 3 elements of an impact analysis, what positivareas has your bank identified? Which (at least two) significant im o pursue your target setting strategy (see 2.2)5? Please disclose.	pact areas did you prioritize
<u> </u>	D For these (min. two prioritized impact areas): <u>Performance measurement</u> . Has your bank identified which se as types of customers financed or invested in are causing the se negative impacts? Please describe how you assessed the performance appropriate indicators related to significant impact areas that appropriate indicators and/or proxies of the social, ecc impacts resulting from the bank's activities and provision of p you have identified climate and/or financial health&inclusion impact areas, please also refer to the applicable indicators in If your bank has taken another approach to assess the intensity bank's activities and provision of products and services, please The outcome of this step will then also provide the baseline (incl. in setting targets in two areas of most significant impact.	trongest actual positive or ormance of these, using oply to your bank's context. as of most significant levels, i.e. qualitative onomic and environmental oroducts and services. If as your most significant a the <u>Annex</u> . of impact resulting from the describe this.
	<u>Response</u> NG's impact analysis covers ING Group. Our main	<u>Links and references</u> Annual Report 2023 >
<u>(</u>	geographies are shown in the Annual Report 2023:	ING at a glance

³ 'Key sectors' relative to different impact areas, i.e. those sectors whose positive and negative impacts are particularly

 ⁴ Global priorities might alternatively be considered for banks with highly diversified and international portfolios.
 ⁵ To prioritize the areas of most significant impact, a qualitative overlay to the quantitative analysis as described in a), b) and c) will be important, e.g. through stakeholder engagement and further geographic contextualisation.



ING's portfolio composition is included in the 2023 Annual Report:

Outstandings per line of busine											
in € million		Whole	esale Banking		Retail Benelux	Retail Challengers & G	rowth Markets	Co	orporate line		Toto
Rating class		2023	2022	2023	2022	2023	2022	2023	2022	2023	202
	1 (AAA)	52,665	89,686	310	324	34,373	32,492	2,284	2,529	89,631	125,032
la contra anti-	2-4 (AA)	67,034	49,320	7,089	7,871	52,566	40,498	6	12	126,694	97,70
Investment grode	5-7 (A)	95,320	79,292	44,026	45,471	88,051	61,422	147	320	227,543	186,504
	8-10 (888)	123,081	129,709	118,340	117,172	27,955	56,046	2,357	2,833	271,733	305,760
	11-13 (88)	57,348	56,409	57,652	55,945	36,755	46,657		4	151,756	159,010
Non-investment grade	14-16(8)	12,234	13,693	16,872	14,224	12,459	11,662			41,565	39,575
	17 (CCC)	3,122	1,858	2,129	2,021	985	1,014	392	299	4,628	5,192
	18 (CC)	2.523	3.564	1,363	1.304	594	519			4,481	5,386
Performing Restructuring loons	19 (C)	535	731	876	962	437	490			1,848	2,183
Non-performing loans	20-22 (D)	4,051	9,359	9,586	4,762	3,036	2,592			11,673	11,708
Total		415,914	428,616	253,241	250,056	257,211	253,391	5,186	5,997	931,552	938,061
Industry											
Private Individuals		2,330	32	165,447	163,243	193,610	191,556			361,387	354,831
Central Banks		70,139	80,006			21,740	23,541	2,269	1,495	94,147	105,043
Natural Resources		40,511	44,695	1,259	1,160	624	694			42,394	46,549
Real Estate		24,904	26,426	23,675	22,648	2,936	3,439			51,515	52,513
Commercial Banks		37,342	42,036	177	194	6,005	5,721	2,515	2,911	46,040	50,862
Non-Bank Financial Institutions		55,313	54,274	1,400	1,379	890	504	286	438	57,889	56,594
Central Governments		45,316	41,622	2,124	2,880	5,180	3,838	1	1,016	52,621	49,350
Transportation & Logistics		27,106	25,474	4,105	4,038	1,679	1,471			32,890	30,982
Utilities		23,324	22,683	2,024	1,865	160	150			25,509	24,698
Food, Beverages & Personal Care		13,503	13,681	7,307	7,356	2,576	2,585			23,386	23,623
Services		9,128	9,926	11,596	11,606	1,276	981	24	33	22,023	22,546
General Industries		12,039	11,731	5,680	5,753	3,405	3,381			21,126	20,865
Lower Public Administration		6.211	6,020	6,885	5,921	10,608	9,725			23,704	21,666
Other		48,748	50,009	21,563	22,014	6,519	5,805	92	104	76,922	77,932
Total		415,914	428.616	253.241	250.056	257,211	253.391	5.186	5.997	931.552	938.061

Our GRI materiality assessment, our value creation model assessment, and our ongoing stakeholder engagement (as described further in our response to Principle 4 below) cover all of ING Group's portfolio.

The value creation model shows how our strategy enables value to flow through our business and how we use different types of input to create long-term value for stakeholders. This also includes the impact that we generate for society and our planet, which we link to four UN Sustainable Development Goals (SDGs) - 8): decent work and economic growth, 10) reduced inequalities, 12) responsible consumption and production, and 13) climate action:

Annual Report 2023 > Credit Risk

Annual Report 2023 > How we create value

nputs	Our strate	egy: Mal	ing the difference	Our business model	
	Our purpose is to	empower pe	ople to stay a step ahead in life and in business.	Providing fully fieldged banking services tailored by client type.	
tuman copital 6.2,345 employees • Development and education • Focus on vitality and working conditions	Our priorities Superior cust experience		We put the customer at the centre, A superior customer experience is how we will stand out.	Our promise to customers is to make banking fictionies, remaining bankers to progress and giving people confidence in their ability to make decisions and to move forward.	
Diversity, inclusion and belonging ntellectual capital Skills, knowledge and experience Our business values	Sustainability at the heart	•	We aim to be a leader in environmental sustainability by protecting the planet and by supporting our customers to make the necessary transition.	Phiote individuals Mala Find and smaller SMIs SMIs Phiote Individuals Mala Find Supported by writemas salar and service teams	
inancial capital • 652 bln equity • 6574 bin deposits • 6140 bin issued debt	Our enablers Providing seamless digital services	ą	Completely digital customer journeys Robust 'always-on' channels Data-enabled personalised experiences	signer falls, and indicorporates	
Annufactured capital Property and equipment Branches and offices Adoption of ING (Private) Cloud. (63%)	Using our scoloble tech & ops	22	Modular & scalable foundation Globally usable building blocks and scalable hubs Faster & easier adaption of new technologies More cross-border collaboration	Corporate clients & Francoid Institutions Institutions Method With Coll Institution (Section 2016) Method	
and Touchpoint (64%) Purchased services Notural capital Total operational footprint (scope 1, 2 and scope 3 business travel) of 29kt CO2e	Staying safe & secure	ß	Fraud, cyber and data protection Robust know-your-customer processes Operational resilience and system reliability High quality of assets	 Supported by digital services 	
iocial copital Primary customer growth of 750,000 Partnerships and coalition-building	Unlocking our people's full potential	T	Talent & leadership Culture & organisation Employee experience		
Our output Financial products and services provided Med Premater Score, maked No. 10.5		Superior custor		Our impact Our stakeholders SDG impact ²	
 Financial products and services provided 		Superior custor	ner		
Financial products and stervices provided Net Phonetock Score, strated Net 1 is 5 of 12 motils markets Gir works mobile-only customers Financial Event Little bits mobilised to finance transition	Seam	Superior custor	Here a superior outpaner experience Frotbe e assimilar digital experience April on theoretime operande Account on theoretime operande Account on theoretimes theight Account on the operanders on the operanders	Ency jointer, generation of closed encyclosed and the local encyclosed	
Financial products and services provided of all origin monitors of all origin monitors of the set of monitors of the set of the set of the set of the of the set of the set of the set of the set of the of the set of the set of the set of the set of the of the set of the set of the set of the set of the of the set of the set of the set of the set of the of the set of the set of the set of the set of the of the set of the of the set of the set o		Superior custor experience Mess digital	Peter a superior automer experience Frable a superior dutomer experience Gyta superior dutomers Surg Nocur on treating dutomers Surg	Encys Industry, sponsofa da fi choset specificas Califaratus hum hum bose santaminiki protesma Califarance If maximum califaratus hum boset califormic subministry stateministry in protesma Ordering wateministry in protesma Image: Specification of the protesma subministry stateministry in protesma If maximum fi subministry	
Financial analysis and services perioded Ret Promotor Some, ranked No 1 in 5 of 10 motils models of 30 motils models of 30 motils models insuble bond insuble bond insuble bond insuble bond insuble bond or cimate reduced initiatives that and bond insuble bond	Seam Sustainabi	Superior custor experience less digital ility ort	Here Status - tracerior autorior application Status - tracerior application Status - tracerior application Status - tracerior autoriore status Status - tracerior autoriore Status - tracerior autoriore Status - traceriore autoriore Status - traceriore autoriore Status - traceriore	Ensy, instant, generation of all ensors watchested any generation of	
Provide analysis of anxiety position Provide score universes Provide scor	Seaminabile Sustainabile of the here Sociabile tech and op Sociabile Sociabile Sociabile	Superior cutor experience less digital litry ps	*********************************	Encys Industry, sponsofa da fi choset specificas Califaratus hum hum bose santaminiki protesma Califarance If maximum califaratus hum boset califormic subministry stateministry in protesma Ordering wateministry in protesma Image: Specification of the protesma subministry stateministry in protesma If maximum fi subministry	
Provincipation of services provided and to not markets	Section Sustained on the her Scalable tech and op Sofe and se	Superior custor experience dess digital dess digital dess digital dess digital dess digital dess digital	Provide a supprior activities experience activities dipolar discovere dipolar discovere dipolar dip	Finguiness Constraints Constraints Constraints	
Provide analysis of anyway position Provide State of Anyway and Provide State Pro	Section Sustained on the her Scalable tech and op Sofe and se	Superior Custor experience Mess digital Hitty PS Scure	• Other a superior ductame experience • Other a superior ductame • Other a superior ductame • Other a superior ductame experience • Other a superior ductame • Other a superior • Other a superior ductame • Other a superior • Other • Other	Farry Instant, sparsmed and only only more structures of any only only only only only only only on	
<list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item>	Section Section Sections Secti	Superior (utility reperiesce less digital lity ers or res cure c friencies the full conces friencies	<section-header><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></section-header>	Important grand of other of specific difference Important grand of the specific difference Important grand of a specific difference Important grand of the specific difference Important grand of a specific difference Important grand of the specific difference Important grand of a specific difference Important grand of the specific difference Important grand of a specific difference Important grand of the specific difference Important specific difference Important grand of the specific difference Important specific difference Important for Important important for Annual Report 200	023
<list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item>	Second Se	Superior cutar reperience des digital iting os rure territol Financials	<section-header><section-header><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></section-header></section-header>	first instant, sprawad wid widwalt Construction Defining workers Construction	

cycle that consists of an extensive materiality assessment followed by two light, annual updates. An extensive analysis took place in 2023. The process examined relevant internal ING documentation and sought in-depth analysis on peers, industry trends and regulation. We've incorporated the views of stakeholder groups in the impact assessment. The outcome of this process has resulted in the determination of material topics that ING reports on. These topics were approved by ING's Executive Board:

Phase I, compilation of a long list Phase II, compilation of a short list Phase III, prioritisation







This phase involves the compilation of a comprehensive and wide spectrum of topics that are relevant to ING. These include ESG factors, and company specific (non-ESG) factors for further assessment.

Once the long list is established, it is narrowed down to a short list which includes the topics that ING exerts the most significant impact on. These are determined by surveying relevant stakeholders.

This phase involves prioritising the impact and ranking the topics in order of their importance. This is based on the significance of the impact, its contribution to IMG's strategic objectives (including sustainability goals), and stakeholder interests.

Higher					
			2 Climate change		
	<u>a</u>		3 Customer welfare 4 Anticorruption & financia	l crime	
Likelihood	1	1	1 Financial stability 5 Data privacy & security		
			6 Society welfare 7 Working conditions		
			7 Working conditions		
	9		8 Biodiversity		
			Higher	Non-material Moterial	
Lower		Impact	Higher		
Double Mate Reporting S Trst actions Requirement Report 2024	eriality, in lir tandards (E in 2024 as s and which f. See the E oard ('ESG	from GRI Mat ne with the Eu ESRS) requirer we determine h ESRS to rep ESG appendix appendix') for	ropean Susta ments, will be which topic ort on in the A to the Report	inability one of the Annual of the	ESG appendix
-		of the Corpora	te Sustainabi	litv	
		SRD), which w		-	
	•	ng a dedicated		-	
Annual Rep	ort 2023, fo	r the first time.	. This provide	s more	
		topics, in the	•		
Statement v	hich will be	e published in a	the Annual Re	eport 2024.	
•	••	iches to impac or impact analy		the UNEP	
	is of these	analyses of i	mnaat INC k		
nealth & ind under the F We continue 2022 PRB a	1) climate o clusion as PRB. e our work o ssessment. s and result	change mitiga priority areas on human right . We report IN ts in our 2023	ation and (2) s for target se ts, as reported G's latest hun	financial etting d on in our nan rights	
dentified (* nealth & indentified (* nder the F We continue 2022 PRB a ssessment available on	1) climate o clusion as PRB. e our work o ssessment. s and result	change mitiga priority areas on human righ . We report IN ts in our 2023	ation and (2) s for target se ts, as reported G's latest hun	financial etting d on in our nan rights	Climate change mitigation:
dentified (<u>nealth & inc</u> <u>inder the F</u> Ve continue 022 PRB a ssessment vailable on Climate cha	() climate o clusion as PRB. e our work o ssessment. s and result ING.com. nge mitigati change miti	change mitiga priority areas on human righ . We report IN ts in our 2023	ation and (2) for target set ts, as reported G's latest hun Human Right ve noted cont	financial etting d on in our nan rights s Report,	Ŭ

For financial health & inclusion, we have noted context and challenges in the 2023 UNEP FI PRB Summary Report: Commitment to Financial Health and Inclusion, p. 30. ING is	Financial health & inclusion:
initially focusing on the Netherlands (its home market, with almost eight million private individual customers) and on increasing the financial health of its customers.	https://www.unepfi.org/ind ustries/banking/commitm ent-to-financial-health- and-inclusion-summary-
ING's financial health and inclusion target (detailed below on page 13) addresses two main priorities, as found in the 2023 UNEP FI PRB Summary Report: Commitment to Financial Health and Inclusion, that in the Netherlands [as a demographic in general]: (a) 24% of working people do not save for their pension next to the first pillar (i.e. state pension), and (b) 25% of people do not make any financial plans at all.	<u>report/</u> - page 30
Our performance measurement identified an initial value of 1.07 million in 2022 in the number of Dutch customers with products connected to long-term saving and investment plans. The target includes all digital primary customers that have been with ING Netherlands for at least a year. Of these customers, those who (i) use automatic savings option for their savings account and/or (ii) have set periodic investments for their investment products will contribute to the target. Updates on implementation will be reported in summer 2024 in the next UNEP FI summary report.	

Self-assessment summary:

Which of the following components of impact analysis has your bank completed, in order to identify the areas in which your bank has its most significant (potential) positive and negative impacts?⁶

Scope:	⊠ Yes	In progress	□ No
Portfolio composition:	⊠ Yes	In progress	□ No
Context:	⊠ Yes	In progress	□ No
Performance measurement:	⊠ Yes	In progress	□ No

Which most significant impact areas have you identified for your bank, as a result of the impact analysis?

- (1) Climate change mitigation
- (2) Financial health & inclusion

How recent is the data used for and disclosed in the impact analysis?

⁶ You can respond "Yes" to a question if you have completed one of the described steps, e.g. the initial impact analysis has been carried out, a pilot has been conducted.

Up to 6 months prior to publication

- Up to 12 months prior to publication
- Up to 18 months prior to publication
- Longer than 18 months prior to publication

Open text field to describe potential challenges, aspects not covered by the above etc.: *(optional)*

2.2 Target Setting (Key Step 2)

Show that your bank has set and published a minimum of two targets which address at least two different areas of most significant impact that you identified in your impact analysis.

The targets have to be Specific, Measurable (qualitative or quantitative), Achievable, Relevant and Time-bound (SMART). Please disclose the following elements of target setting (a-d), for each target separately:

<u>Alignment:</u> which international, regional or national policy frameworks to align your bank's portfolio with⁷ have you identified as relevant? Show that the selected indicators and targets are linked to and drive alignment with and greater contribution to appropriate Sustainable Development Goals, the goals of the Paris Agreement, and other relevant international, national or regional frameworks.

l inks and references

You can build upon the context items under 2.1.

Response

<u></u>	
<i>Climate change mitigation:</i> To align a portfolio with net zero, we need climate scenarios to benchmark against. We believe that the scenarios used should always reflect the most recent scientific information from recognized institutions, like the IEA, if available. (The IEA's Net Zero Emissions by 2050 Scenario (NZE) also incorporates key energy-related UN SDGs, such as SDG 7.)	Climate change mitigation: Climate Report 2023, p. 47 ff., available at: <u>https://www.ing.com/MediaEditPage/2023</u> <u>-Climate-Report-1.htm</u>
The scenarios for power generation, oil & gas, steel, automotive and aviation are all based on the International Energy Association's (IEA) Net Zero Emissions by 2050 Scenario (NZE). For commercial real estate and residential real estate, we have used the CRREM 1.5°C pathways, which are	

⁷ Your bank should consider the main challenges and priorities in terms of sustainable development in your main country/ies of operation for the purpose of setting targets. These can be found in National Development Plans and strategies, international goals such as the SDGs or the Paris Climate Agreement, and regional frameworks. Aligning means there should be a clear link between the bank's targets and these frameworks and priorities, therefore showing how the target supports and drives contributions to the national and global goals.

also based on the					
cement and shipp scenarios.					
Please refer to th further details.	e Climate Repo	rt 2023 for			
Financial health &	& inclusion:		Financial health & inclusion: https://www.ing.com/Sustainability/Sustai		
We are working v Environment Prog [UNEP FI] under Responsible Ban a measurement s impact for our ind We have chosen CS010: customen to long-term savin	gramme Finance the Principles fo king to contribut tandard for fina lustry. the UNEP FI co rs with products	e Initiative or te to setting ncial health ore indicator connected	nable-business/Financial-health.htm		
current level o baseline.	f alignment? Plea	ase disclose th	or selected indicators and assessed the ne indicators used as well as the year of the		
You can build upon the performance measurement undertaken in 2.1 to determine the baseline for your target.					
for your target.					
for your target. A package of ir & inclusion to g	uide and support	banks in their t	r climate change mitigation and financial health arget setting and implementation journey. The \underline{x} of this template.		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u	uide and support icators can be fou as prioritized clim ificant impact are	banks in their t und in the <u>Anne</u> ate mitigation eas, it is strong v table like bel	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u	uide and support icators can be fou as prioritized clim ificant impact are using an overview	banks in their t und in the <u>Anne</u> ate mitigation eas, it is strong v table like bel	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and	uide and support icators can be fou as prioritized clim ificant impact an using an overview the correspondir Indicator	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and Impact area Climate	uide and support icators can be fou as prioritized clim ificant impact an using an overview the correspondir Indicator	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of in & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and Impact area	uide and support icators can be fou as prioritized clim ificant impact an using an overview the correspondir Indicator	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and Impact area Climate change	uide and support icators can be fou as prioritized clim ificant impact an using an overview the correspondir Indicator	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and Impact area Climate change mitigation	uide and support icators can be fou as prioritized clim ificant impact an using an overview the correspondir <i>Indicator</i> <i>code</i> 	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co <u>Response</u>	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		
for your target. A package of ir & inclusion to g overview of ind If your bank ha your most sign in the Annex, u indicators and Impact area Climate change mitigation	uide and support icators can be fou as prioritized clim ificant impact and using an overview the correspondir <i>Indicator</i> <i>code</i> <i>Indicator</i>	banks in their t und in the <u>Anne</u> nate mitigation eas, it is strong w table like bel ng indicator co <u>Response</u>	arget setting and implementation journey. The \underline{x} of this template. and/or financial health & inclusion as (one of) gly recommended to report on the indicators ow including the impact area, all relevant		

In case you have identified other and/or additional indicators as relevant to determine the baseline and assess the level of alignment towards impact driven targets, please disclose these.

<u>Response</u>	Links and references
Climate change mitigation:	Climate change mitigation:
The Terra Toolbox in the Climate Report 2023, p. 54, sets out the baseline, methodologies, targets and pathways for each Terra sector target.	Climate Report 2023, p. 47 ff, available at: <u>https://www.ing.com/MediaEditPage/2023</u> <u>-Climate-Report-1.htm</u>
Financial health & inclusion: Baseline year: 2022	Financial health & inclusion:
Indicator: CS010 of the Financial Health Core Indicators of UNEP FI: customers with products connected to long-term savings and	https://www.ing.com/Sustainability/Sustai nable-business/Financial-health.htm
investments plans. Target: A 25% increase by 2030 (from an initial value of 1.07 million in 2022) in the number of Dutch customers with products connected to long-term saving and investment plans, with a 5% increase by year-end 2023.	<u>https://www.unepfi.org/industries/banking/</u> <u>commitment-to-financial-health-and-</u> <u>inclusion-summary-report/</u> - page 30

c) <u>SMART targets</u> (incl. key performance indicators (KPIs)⁸): Please disclose the targets for your first and your second area of most significant impact, if already in place (as well as further impact areas, if in place). Which KPIs are you using to monitor progress towards reaching the target? Please disclose.

Response	Links and references
Climate change mitigation:	Climate change mitigation:
The Terra Toolbox in the Climate Report 2023, p. 54, sets out the baseline, methodologies, targets and pathways for each Terra sector target.	Climate Report 2023, p. 47 ff., available at: <u>https://www.ing.com/MediaEdit</u> <u>Page/2023-Climate-Report-</u>
In December 2023, following the COP 28 climate conference, ING announced two further strategic actions to support an accelerated energy transition: to phase out the financing of upstream oil and gas activities by 2040 and the aim to realise €7.5 billion of annual commitments in renewable energy finance, by 2025. In 2023, ING committed €4.2 billion to the financing of renewables.	<u>1.htm</u> Annual Report 2023

⁸ Key Performance Indicators are chosen indicators by the bank for the purpose of monitoring progress towards targets.

Financial health & inclusion:	Financial health & inclusion:
Target (including the 2023 KPI): A 25% increase by 2030 (from an initial value of 1.07 million in 2022) in the number of Dutch customers with products connected to long-term saving and investment plans, with a 5% increase by year-end 2023.	<u>https://www.ing.com/Sustainabil</u> <u>ity/Sustainable-</u> <u>business/Financial-health.htm</u>
	<u>https://www.unepfi.org/industrie</u> <u>s/banking/commitment-to-</u> <u>financial-health-and-inclusion-</u> <u>summary-report/</u> - page 30
<u>d</u>) <u>Action plan:</u> which actions including milestones have y Please describe.	ou defined to meet the set targets?
Please also show that your bank has analysed and ackr indirect impacts of the set targets within the impact area it has set out relevant actions to avoid, mitigate, or comp	or on other impact areas and that
<u>Response</u>	Links and references
Climate change mitigation:	Climate change mitigation:
As mentioned in our 2022 UNEP FI PRB assessment, detailed action plans for each Terra sector can now be found in the ING 2023 Climate Report.	Climate Report 2023, p. 47 ff., available at: <u>https://www.ing.com/MediaEdit</u> <u>Page/2023-Climate-Report-</u>
These include our actions in support of customers/clients & portfolio; in collaboration with industry & market; and to engage with government & policy.	<u>1.htm</u>
Please see the Risk Management section for details of how ING analyses and manages climate risk. The table at p. 41 shows the impact climate risk can have on various risk areas, what has been done to address it and what steps have been defined for the coming period	Climate Report 2023, pp. 33- 41, available at: <u>https://www.ing.com/MediaEdit</u> <u>Page/2023-Climate-Report-</u> <u>1.htm</u>
Financial health & inclusion:	Financial health & inclusion:
See above for our target and 2023 milestone.	<u>https://www.unepfi.org/industrie</u> <u>s/banking/commitment-to-</u> <u>financial-health-and-inclusion-</u>
The target includes all digital primary customers that have been with ING Netherlands for at least a year. Of these customers, those who (i) use automatic savings option for their savings account and/or (ii) have set periodic investments for their investment products will contribute to the target.	<u>summary-report/</u> - page 30

We are taking actions to achieve the target, for example, using in-app communications offering	
customers products connected to long-term savings	
and investment plans. The action plan is in progress.	

Self-assessment summary

Which of the following components of target setting in line with the PRB requirements has your bank completed or is currently in a process of assessing for your...

	first area of most significant impact: climate change mitigation	second area of most significant impact: financial health & inclusion	(If you are setting targets in more impact areas)your third (and subsequent) area(s) of impact: (please name it)
Alignment	⊠ Yes	⊠ Yes	□ Yes
	In progress	In progress	<mark>⊟ In progress</mark>
	🗆 No	🗆 No	<mark>⊟ No</mark>
Baseline	⊠ Yes	⊠ Yes	- Yes
	□ In progress	□ In progress	<mark>⊟ In progress</mark>
	🗆 No	🗆 No	<mark>⊟ No</mark>
SMART targets	⊠ Yes	🛛 Yes	- Yes
	□ In progress	□ In progress	□ In progress
	🗆 No	🗆 No	<mark>⊟ No</mark>
Action plan	🛛 Yes	□ Yes	<mark>⊣ Yes</mark>
	□ In progress	⊠ In progress	☐ In progress
	🗆 No	🗆 No	<mark>⊟ No</mark>

2.3 Target implementation and monitoring (Key Step 2) For each target separately:

Show that your bank has implemented the actions it had previously defined to meet the set target.

Report on your bank's progress since the last report towards achieving each of the set targets and the impact your progress resulted in, using the indicators and KPIs to monitor progress you have defined under 2.2.

Or, in case of changes to implementation plans (relevant for 2nd and subsequent reports only): describe the potential changes (changes to priority impact areas, changes to indicators, acceleration/review of targets, introduction of new milestones or revisions of action plans) and explain why those changes have become necessary.

Response	Links and references
Climate change mitigation:	Climate change mitigation:
We continue to monitor, measure and report our progress on our Terra targets. The latest updates were provided in the Climate Report 2023. The Climate Action Dashboard at p. 55 shows a one-page graphical overview of the climate alignment of all sectors in scope. For each of the ten (sub-)sectors, the graph shows the emission intensity of our portfolio, the scenario, our pathway towards 2030 and the alignment indicator.	Climate Report 2023, p. 47 ff., available at: <u>https://www.ing.com/MediaE</u> <u>ditPage/2023-Climate-</u> <u>Report-1.htm</u>
Details on the review and addition of targets and actions plans are set out in the Climate Report 2023.	
Financial health & inclusion:	Financial health & inclusion:
ING disclosed in the July 2023 UNEP FI Commitment to Financial Health and Inclusion – Summary Report that to monitor progress towards achieving its targets, we will periodically track the base growth in the number of primary digital customers who have an investment account and a savings account with at least one active savings plan every month.	https://www.unepfi.org/indust ries/banking/commitment-to- financial-health-and- inclusion-summary-report/ - page 30
We are taking actions to achieve the targets, for example, using in-app communications offering customers products connected to long-term savings and investment plans.	
We achieved an increase of 9% from the baseline by the end of 2023.	

Principle 3: Clients and Customers



We will work responsibly with our clients and our customers to encourage sustainable practices and enable economic activities that create shared prosperity for current and future generations.

3.1 Client engagement

Does your bank have a policy or engagement process with clients and customers⁹ in place to encourage sustainable practices?

⁹ A client engagement process is a process of supporting clients towards transitioning their business models in line with sustainability goals by strategically accompanying them through a variety of customer relationship channels.

⊠ Yes □ In progress □ No

Does your bank have a policy for sectors in which you have identified the highest (potential) negative impacts?

 \boxtimes Yes \Box In progress \Box No

Describe how your bank has worked with and/or is planning to work with its clients and customers to encourage sustainable practices and enable sustainable economic activities¹⁰). It should include information on relevant policies, actions planned/implemented to support clients' transition, selected indicators on client engagement and, where possible, the impacts achieved.

This should be based on and in line with the impact analysis, target-setting and action plans put in place by the bank (see P2).

Response	Links and references
ING aims to play an important role in accelerating our clients' transition to net zero by 2050. To improve how we advise and finance clients in support of their transitions, we're increasingly incorporating sustainability- and climate- related considerations in our decision-making processes. For example, ING's Green-Light Committee (GLC), the body that validates the fit and alignment of potential transactions with the bank's strategy and priorities, now also reviews transaction proposals from a climate-alignment perspective. The GLC assesses information on the (prospective) client's current climate performance, their net-zero targets and transition plans, and these climate-related factors are considered alongside other due diligence and acceptance criteria such as the client's financial standing and our mandatory ESR screening.	Climate Report 2023, pp. 24 – 28; p. 30; and p. 57 ff. (in relation to client/customers of each Terra sector), available at: <u>https://www.ing.com/Media</u> <u>EditPage/2023-Climate-</u> <u>Report-1.htm</u>
We are guided by our ESR policy framework, which we update regularly. We want the framework to reflect changing social norms and regulation relating to sustainability, and to challenge our own increasingly strong commitments on the topics of human rights and climate change.	ING.com > Sustainability > Sustainable business > Environmental and social risk (ESR)
If clients in scope of our ESR framework don't meet those standards and aren't willing to change, we don't do the deal. As we assess potential clients and deals, our approach is to have a dialogue and support them in improving their environmental and social impact where possible. Our response to funding requests is often, "yes, but", outlining improvements that the company will have to make first. We feel that this is how we can make the most positive impact. One example is with our client Wilmar, which is detailed	

¹⁰ Sustainable economic activities promote the transition to a low-carbon, more resource-efficient and sustainable economy.

here:	https://www.ing.com/Sustainability/Sustainable-
busine	ess/Environmental-and-social-risk-ESR.htm

3.2 Business opportunities

Describe what strategic business opportunities in relation to the increase of positive and the reduction of negative impacts your bank has identified and/or how you have worked on these in the reporting period. Provide information on existing products and services, information on sustainable products developed in terms of value (USD or local currency) and/or as a % of your portfolio, and which SDGs or impact areas you are striving to make a positive impact on (e.g. green mortgages – climate, social bonds – financial inclusion, etc.).

<u>Response</u>

ING's Sustainable Finance team is at the forefront of our engagement approach to corporate clients. The team works in collaboration with ING's front-office relationship managers to advise clients on translating their climate and sustainability ambitions into their financing through innovative sustainability-linked structures and 'use of proceeds' solutions like green and social financing, also providing advice on ESG ratings and other ESG-related topics. Pages 26-28 detail sustainable finance products offered by ING and include a walk-through of a sustainability-linked loan.

In 2023 we mobilised \in 115 billion of financing for our clients that contributes to their transition. This is up from \in 101 billion in 2022. The total number of sustainability transactions we supported in 2023 was 792, up nearly 62% percent from 491 in 2022, where sustainability-linked loans and bonds and green loans and bonds are the four main categories that make up the vast majority of volume mobilised.

In the absence of clear definitions on the terminology and use of the term 'sustainable', ING defined 'volume mobilised' as the internal and external measurement of progress. We are committed to supporting our clients in their sustainable transition through our product offering and set ourselves the target to mobilise EUR 125 billion volume by 2025. We differentiate between green and social products and sustainability linked products. For green and social products, the proceeds are dedicated to finance assets that are in line with the Green or Social Loan/Bond Principles, hence, finance a specific sustainable economic activity.

Sustainability-linked products are a client engagement product and designed to change the behaviour of a client and steer their transition. The Sustainability-Linked Loan Principles by the LMA are the main market guidance. Our

Links and references

Climate Report 2023, pp. 24 – 28; p. 30; p. 57 ff. (in relation to client/customers of each Terra sector), available at: <u>https://www.ing.com/Media</u> <u>EditPage/2023-Climate-</u> <u>Report-1.htm</u>

Annual Report 2023 > ESG Overview: Environment

Additional information on the scope, definition and methodology of volume mobilised is included in the ESG Appendix and can be found on our website: <u>www.ing.com/Sustainability</u> /Performance-andreporting.htm product offering applies to our lending, as well as to our investment activities on capital markets.

Our <u>Environmental and Social Risk (ESR) Framework</u> aims to ensure that environmental and social risks are properly identified, assessed, and mitigated. The ESR Framework is regularly revised to reflect ING's risk appetite, organisational changes, market changes and/or regulatory demands. ING.com > Sustainability > Sustainable business

<u>https://www.ing.com/Sustai</u> <u>nability/Sustainable-</u> <u>business.htm</u>

Principle 4: Stakeholders



We will proactively and responsibly consult, engage and partner with relevant stakeholders to achieve society's goals.

4.1 Stakeholder identification and consultation

Does your bank have a process to identify and regularly consult, engage, collaborate and partner with stakeholders (or stakeholder groups¹¹) you have identified as relevant in relation to the impact analysis and target setting process?

 \boxtimes Yes \Box In progress \Box No

Please describe which stakeholders (or groups/types of stakeholders) you have identified, consulted, engaged, collaborated or partnered with for the purpose of implementing the Principles and improving your bank's impacts. This should include a high-level overview of how your bank has identified relevant stakeholders, what issues were addressed/results achieved and how they fed into the action planning process.

<u>Response</u>	Links and references
In addition to the stakeholder engagement for the value creation model and materiality assessment detailed at 2.1 above, ING believes that an inclusive approach is the only way we can make any meaningful positive impact. From climate to human rights and financial health, we seek to increase our impact through partnerships and coalition-building.	ING.com > Sustainability > Partnerships and collective action > How we engage https://www.ing.com/
For example, we joined the Net-Zero Banking Alliance in August 2021, and updated our portfolio-related targets to align with global climate goals aimed at achieving a net-zero world by 2050.	Sustainability/Partner ships-and-collective- action/How-we- engage.htm

¹¹ Such as regulators, investors, governments, suppliers, customers and clients, academia, civil society institutions, communities, representatives of indigenous population and non-profit organizations

We are also working with UNEP FI under the PRB to contribute to setting a measurement standard for financial health impact for our industry.

We also engage with our employees, shareholders and other investors, suppliers, customers, labour unions, civil society organisations, political groups, regulators and policy-makers. Our stakeholder view also includes sustainable research and ratings agencies plus the peer banks and standard-setters we strive to collaborate with, as well as the think tanks, academics and others with potentially relevant knowledge that we seek to learn from. For materiality and human rights saliency assessments we consult stakeholder groups in a qualitative and quantitative manner.

The ongoing dialogue with stakeholders can help to drive internal change at ING, including by enhancing our ESR management policy and improving awareness of the wider impact of our business conduct. Equally, ING can drive change and contribute to standard-setting by sharing subject-matter expertise with external expert platforms and think tanks such as the RMI Center for Climate-Aligned Finance, and working groups related to bodies like UNEP FI and the NZBA.

More information about and examples of our stakeholder engagement can be found at: <u>https://www.ing.com/Sustainability/Partnerships-and-collective-</u>

action/Stakeholder-engagement-and-dialogue.htm and in ING's 2023 Annual Report.

ING.com > Sustainability > Partnerships and collective action > Stakeholder engagement and dialogue

<u>https://www.ing.com/</u> <u>Sustainability/Partner</u> <u>ships-and-collective-</u> <u>action/Stakeholder-</u> <u>engagement-and-</u> <u>dialogue.htm</u>

Principle 5: Governance & Culture



We will implement our commitment to these Principles through effective governance and a culture of responsible banking

5.1 Governance Structure for Implementation of the Principles

Does your bank have a governance system in place that incorporates the PRB?

 \boxtimes Yes \Box In progress \Box No

Please describe the relevant governance structures, policies and procedures your bank has in place/is planning to put in place to manage significant positive and negative (potential) impacts and support the effective implementation of the Principles. This includes information about

- which committee has responsibility over the sustainability strategy as well as targets approval and monitoring (including information about the highest level of governance the PRB is subjected to),
- details about the chair of the committee and the process and frequency for the board having oversight of PRB implementation (including remedial action in the event of targets or milestones not being achieved or unexpected negative impacts being detected), as well as
- remuneration practices linked to sustainability targets.

<u>Response</u>

Sustainability is an overarching priority of ING's overall 'Making the difference' strategy, and sustainability and climate-relate topics are therefore a regular item on the the Management Board Banking's (MBB) agenda. In addition, as we take steps to further integrate and embed climate action into the business, many of the other topics on the MBB's regular meeting agenda have a sustainability angle. This means that the MBB is discussing and taking decisions on sustainability- and climaterelated topics on a frequent basis. The MBB also has a role in the global ambition-setting and oversight of our Terra climatealignment approach.

For all major ESG-related regulatory programmes and/or opportunities, dedicated Steering Committees have been set up with the aim of ensuring that relevant ESG-related regulations and programmes are monitored, assessed, and implemented. The ESG Sounding Board, comprised of around 15 senior leaders from across the organisation, helps guide the development and implementation of our strategy related to ESG topics, as well as monitoring and reporting on our progress.

The financial health and inclusion target is monitored monthly.

ING aims to align its remuneration policy with its risk profile and considers the broader interests of all stakeholders. To that end, targets in areas such as customer centricity, risk & regulations, sustainability and people are just as important as financial results. At least 50% of our Executive Board's variable remuneration targets are based on nonfinancial performance criteria, including ESG-related targets. See the 2023 Climate Report for more details on remuneration practices linked to sustainability targets.

Climate Report 2023, p. 17, available at: <u>https://www.ing.com/Me</u> <u>diaEditPage/2023-</u> <u>Climate-Report-1.htm</u>

Links and references

15, available at:

diaEditPage/2023-Climate-Report-1.htm

See also Our ESG

governance approach,

Annual Report 2023

Climate Report 2023, p.

https://www.ing.com/Me

5.2 **Promoting a culture of responsible banking:**

Describe the initiatives and measures of your bank to foster a culture of responsible banking among its employees (e.g., capacity building, e-learning, sustainability trainings for client-facing roles, inclusion in remuneration structures and performance management and leadership communication, amongst others).

<u>Response</u>	Links and references
To be successful in our aim to put sustainability at the heart of what we do requires that we empower our colleagues to contribute to our sustainability approach and climate action. As a key preparatory step, we try to make sure that our colleagues are highly engaged with our strategy and all sustainability- related topics, especially climate action. We seek to raise awareness and equip colleagues with the relevant knowledge and skills, along with a "we can, we will" mindset, to put sustainability and climate action into practice within and outside of the workplace.	Climate Report 2023, p. 32, available at: <u>https://www.ing.com/Me</u> <u>diaEditPage/2023-</u> <u>Climate-Report-1.htm</u>
In support of this goal, we're developing a global sustainability learning programme. The first delivery of this programme is a specially developed e-learning called 'Putting sustainability at the heart', made available to the global ING organisation in April 2023. This foundational e-learning covers the fundamentals of our sustainability approach (including on climate and financial health & inclusion) as well as the challenges, dilemmas and trade-offs we face as ING and our customers transition to a net-zero world. As of end-August 2023, nearly 38,000 employees had completed the course. This foundational course is supplemented by a full suite of complementary online training material, including deep-dives into topics like Terra and climate action. More details on our efforts to upskill and empower our organisation can be found at p. 32 of the Climate Report 2023.	

5.3 Policies and due diligence processes

Does your bank have policies in place that address environmental and social risks within your portfolio?¹² Please describe.

Please describe what due diligence processes your bank has installed to identify and manage environmental and social risks associated with your portfolio. This can include aspects such as identification of significant/salient risks, environmental and social risks mitigation and definition of action plans, monitoring and reporting on risks and any existing grievance mechanism, as well as the governance structures you have in place to oversee these risks.

Response	Links and references
The ESG Risk Framework outlines ING's approach to managing ESG risk as a driver of existing risk types. The ESG Risk Framework assists us in managing ESG risk effectively by applying the risk management process at varying levels and within specific ING business processes. The Framework aims to ensure that information about risks derived from the risk management process is adequately reported and used as a	Climate Report 2023, pp. 16-17, available at: <u>https://www.ing.com/Me</u> <u>diaEditPage/2023-</u> <u>Climate-Report-1.htm</u>

¹² Applicable examples of types of policies are: exclusion policies for certain sectors/activities; zero-deforestation policies; zero-tolerance policies; gender-related policies; social due diligence policies; stakeholder engagement policies; whistleblower policies etc., or any applicable national guidelines related to social risks.

		nisational levels. It's also ders how ING manages	
The governance of ESG risk is integrated and aligned with the existing Risk governance structure, in which the respective risk categories / risk types are functionally steered by the global risk domains. The ESG Risk department aims to ensure that the various risk domains adequately adapt and account for ESG risk.			
risk function th) is a Wholesale Banking d line of defence of ING lf).	
Our <u>Environmental and Social Risk (ESR) Framework</u> aims to ensure that environmental and social risks are properly identified, assessed, and mitigated. The ESR Framework is regularly revised to reflect ING's risk appetite, organisational changes, market changes and/or regulatory demands.		ING.com > Sustainability > Sustainable business <u>https://www.ing.com/Su</u> <u>stainability/Sustainable-</u> business.htm	
• 14			<u>business.nun</u>
Self-assess	ment summary		
	or other C-suite officer ugh the bank's governa	s have regular oversight over tince system?	the implementation of the
⊠ Yes		□ No	
Does the governance system entail structures to oversee PRB implementation (e.g. incl. impact analysis and target setting, actions to achieve these targets and processes of remedial action in the event targets/milestones are not achieved or unexpected neg. impacts are detected)?			
⊠ Yes		□ No	
Does your bank have measures in place to promote a culture of sustainability among employees (as described in 5.2)?			
⊠ Yes	□ In progress	□ No	

Principle 6: Transparency & Accountability



We will periodically review our individual and collective implementation of these Principles and be transparent about and accountable for our positive and negative impacts and our contribution to society's goals.

6.1 Assurance

Has this publicly disclosed information on your PRB commitments been assured by an independent assurer?

 \boxtimes Yes \Box Partially \Box No

If applicable, please include the link or description of the assurance statement.

<u>Response</u>

For the limited assurance report on the UN PRB self-assessment we refer to the Annual Report 2023.

6.2 Reporting on other frameworks

Does your bank disclose sustainability information in any of the listed below standards and frameworks?

- ⊠ GRI
- SASB
- ⊠ CDP
- IFRS Sustainability Disclosure Standards (to be published)
- ⊠ TCFD
- ⊠ Other:
 - In 2023 we published our climate alignment baselines and targets in the Climate Report 2023. The report is published in line with the requirements in the Net Zero Banking Alliance (NZBA) Guidelines for Climate Target Setting for Banks.
 - ING has published Human Rights Publications in line with the UN Guiding Principles on Business and Human Rights. These can be found here: https://www.ing.com/Sustainability/Performance-and-reporting/Reporting.htm
 - Value Creation Model of the International Integrated Reporting Framework.

Links and references

Please see 2023 Annual Report for information about use of each of these standards and frameworks; and the 2023 Climate Report for use of TCFD.

6.3 Outlook

What are the next steps your bank will undertake in next 12 month-reporting period (particularly on impact analysis¹³, target setting¹⁴ and governance structure for implementing the PRB)? Please describe briefly.

<u>Response</u>

We will continue to work with UNEP FI under the PRB, as well as with other collective groups, partnerships and stakeholders, to undertake our action plans and drive impact. We are also part of the core group of banks contributing to the PRB 2030 Vision.

6.4 Challenges

Here is a short section to find out about challenges your bank is possibly facing regarding the implementation of the Principles for Responsible Banking. Your feedback will be helpful to contextualise the collective progress of PRB signatory banks.

What challenges have you prioritized to address when implementing the Principles for Responsible Banking? Please choose what you consider the top three challenges your bank has prioritized to address in the last 12 months (optional question).

If desired, you can elaborate on challenges and how you are tackling these:

Embedding PRB oversight into governance	□ Customer engagement
□ Gaining or maintaining momentum in the bank	□ Stakeholder engagement
	\boxtimes Data availability
□ Getting started: where to start and what to focus on in the beginning	🛛 Data quality
□ Conducting an impact analysis	□ Access to resources
Assessing negative environmental and social impacts	□ Reporting
□ Choosing the right performance measurement methodology/ies	□ Assurance
	□ Prioritizing actions internally
□ Setting targets	

□ Other: ...

If desired, you can elaborate on challenges and how you are tackling these: Please refer to ING's Climate Report 2023, page 11, 'Scope and boundaries' for more information.

¹³ For example outlining plans for increasing the scope by including areas that have not yet been covered, or planned steps in terms of portfolio composition, context and performance measurement

¹⁴ For example outlining plans for baseline measurement, developing targets for (more) impact areas, setting interim targets, developing action plans etc.