ING Green Bond Impact Report 2020

Financial Year 2020
ING Green Bond Impact Report

31 December 2020

<table>
<thead>
<tr>
<th>Eligible Project Category</th>
<th>Number of Loans/Addresses</th>
<th>Signed Amount (EUR)</th>
<th>Share of Total Portfolio Financing</th>
<th>Eligibility for Green Bonds</th>
<th>Total Installed Capacity of Renewable Energy in MW</th>
<th>Pro-rata Installed Capacity of Renewable Energy in MW</th>
<th>GHG Emissions Avoided in tCO2e</th>
</tr>
</thead>
<tbody>
<tr>
<td>a/ Renewable Energy</td>
<td>176</td>
<td>€ 4,151,142,077</td>
<td>48,8%</td>
<td>100%</td>
<td>30,987</td>
<td>4,303</td>
<td>5,591,942</td>
</tr>
<tr>
<td>b/ Green Buildings</td>
<td>16,009*</td>
<td>€ 4,360,883,490</td>
<td>51,2%</td>
<td>100%</td>
<td></td>
<td></td>
<td>50,877</td>
</tr>
<tr>
<td>c/ Total</td>
<td></td>
<td>€ 8,512,025,567</td>
<td>100%</td>
<td>100%</td>
<td></td>
<td></td>
<td>5,642,819</td>
</tr>
</tbody>
</table>

| Estimated impact per €1 million invested | 662,9 |

EU Taxonomy Alignment summary:

Summary of Eligible Green Assets selected: Wind power, Solar power, Green Buildings in the Netherlands

Alignment with Draft EU Taxonomy Technical Screening Criteria (Draft Delegated Acts): 100%

Do No Significant Harm & Social Safeguards:

ING ensures that all eligible loans comply with official national and international environmental and social standards and local laws and regulations on a best effort basis. It is part of ING’s ESR transaction approval process to ensure, that all its loans comply with internal environmental and social directives, including those financed with the proceeds of the Green Bonds. These eligibility criteria and minimum requirements and ESG related matters are continuously developed and renewed in its external and internal policy frameworks. ING’s environmental and social policies can be found on: https://www.ingwb.com/rules-regulations/environmental-and-social-risk-policies.

Portfolio-based Green Bond Report according to the Harmonized Framework for Impact Reporting:

a/ Eligible category

b/ Signed amount represents the amount legally committed by the issuer for the portfolio or portfolio components eligible for Green Bond financing

c/ This is the share of the total portfolio per Eligible Category

d/ This is the share of the total portfolio costs that is Green Bond eligible

e/ Impact indicators

- Installed capacity of renewable energy in MW (total and pro-rata)
- GHG emissions avoided in tCO2e (pro-rata)
- For refurbished buildings: GHG emissions reduced in tCO2e when compared to the reference building code of the construction year

*In comparison with 2020, ING has added 37% extra square meters to the eligible green building assets. The number of assets has increased from 4,144 assets to 16,009 addresses. The main cause of this increase, is an improvement of registration at ING Real Estate Finance (ING REF). Nowadays, ING REF registers building information at single address level, instead of registration per loan asset.

External consultant reports detailing the environmental impact of the Eligible Green Loan Portfolio as per December 31st 2020, are presented in the next pages.
ING RENEWABLE ENERGY PORTFOLIO

CLIMATE IMPACT ASSESSMENT

PORTFOLIO AS OF
31 DECEMBER 2020

FEBRUARY 26, 2021
By the Numbers

Total ING Portfolio (M€) 4,151
Number of Projects 176
Annual, avoided Emissions (megatons CO₂eq) 5.6
Average Emissions per Euro Invested (kgCO₂eq/€) 1.3

Avoided emissions are equal to…

Passenger flights London to New York 4.1 million
Reduction in global beef consumption 93 kton

Key Findings

» The annual avoided emissions for this total portfolio was 5.6 megatons CO₂eq, or an average 1.3 kgCO₂eq per euro invested

Avoided Emissions by Technology

<table>
<thead>
<tr>
<th>Technology</th>
<th>Total Avoided Emissions (kton CO₂eq)</th>
<th>Number of Projects</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wind</td>
<td>3,864 (122)</td>
<td></td>
</tr>
<tr>
<td>Solar</td>
<td>1,728 (54)</td>
<td></td>
</tr>
</tbody>
</table>

Total Installed Capacity (MW) 30,987
Capacity Currently Financed by ING (MW) 4,303

Avoided Emissions in megatons CO₂eq (Bars) and Average Avoided Emissions per Euro Invested (Dots) by Project Country

Source: ING Data and Navigant Analysis c
ING RENEWABLE ENERGY PORTFOLIO
CLIMATE IMPACTS - METHODOLOGY

Introduction
ING Bank contributes to sustainability by financing projects that accelerate its clients’ transition to a low-carbon economy. By financing projects that reduce the need for carbon intensive technologies on the electricity grid, ING can contribute to a low-carbon economy and help its clients’ contribution as well. Such renewable energy projects diversify the grid and reduce the need for electricity generated by fossil fuel technologies (such as natural gas, coal or oil).

Guidehouse was appointed to calculate the positive climate impacts of ING’s renewable energy portfolio. The positive climate impacts are expressed by the avoided greenhouse gas (GHG) emissions from solar and wind projects financed through ING.

Methodology
The method used to calculate the avoided GHG emissions for ING’s portfolio is based on PCAF’s Global GHG Accounting and Reporting Standard for the Financial Industry¹ and the IFI Approach to GHG Accounting for Renewable Energy Projects.²

Guidehouse measured the climate impacts from ING’s renewable energy portfolio by calculating the avoided GHG emissions from loans and investments in projects financed through ING. The avoided GHG emissions were calculated by:

• Taking the estimated or actual electricity production of the project, measured in MWh, multiplied by a country specific emission factor.
• The country specific emission factor is the operating margin (OM). The OM represents the marginal generating capacity in the existing dispatch hierarchy that will most likely be displaced by the project. The OM is used in the methodology because the assessment is backward looking in the sense that it measures the avoided emissions over the previous financial year.
• In cases where the estimated electricity production was not provided by ING, production is calculated by multiplying (1) the annual load hours of wind, solar or hydro by (2) the project capacity (MW).
• In most cases, ING does not finance the entire project, therefore the avoided emissions are adjusted by the share (%) that is financed by ING. This attribution share is calculated by taking (1) the amount currently outstanding on the deal and dividing by (2) the original deal size amount.
• The calculations are valid based on the portfolio as of December 31st, 2020


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As requested by ING, CFP Green Buildings compared the CO₂-emission of a specific, energy-efficient group of real estate (in this document indicated as ING green commercial building portfolio) with a comparable group of real estate with an average energy-efficiency (indicated as Reference¹). The objective of this analysis is also to demonstrate that the selected buildings belong to the top most sustainable buildings in The Netherlands. In this document the results are shown.

Energy label comparison

Figure 1 shows the distribution of the energy labels of ING green commercial building portfolio and the registered energy labels in the Netherlands. In the ING green commercial building portfolio, all of the objects have a registered energy label A.

There are 1.281.851 registered energy labels with an A rating in the Netherlands. This is 14,1% of all buildings in the Netherlands (9.067.059 buildings). Therefore buildings in the ING green commercial building portfolio belong to the top 15% most energy-efficient buildings of the Dutch real estate market.

Methodology

Within this study the CO₂-emissions of 16.009 objects, as selected by ING, were determined using the calculated real energy consumption of these objects. This selection is based on the selection criteria from the Green Bond Framework².

The energy usage is based on the algorithms and benchmarks from the expert system of CFP Green Buildings. This is the largest building database in The Netherlands with actual data on energy consumption and building characteristics. These algorithms and benchmarks are the same as those

¹ The reference group is an anonymised portfolio from several clients form CFP Green Buildings, which contains about 140.000 comparable buildings
² In comparison with 2020, ING has added 37% extra square meters to the selection. The number of assets has increased from 4.144 assets to 16.009 addresses. The main cause of this increase, is an improvement of registration at ING Real Estate Finance (ING REF). Nowadays, ING REF registers building information at single address level, instead of registration per loan asset.
used in the online tool www.ingrefduurzaam.nl. In this study, the calculated real energy consumption of Dutch real estate (the Reference) was determined using this methodology. The CO₂-emissions were calculated with the Dutch market standard conversion factors, derived from the Green Deal CO₂-Emissionfactors.

CO₂-emission - natural gas
The CO₂-emission of Dutch natural gas is 1,884 kg/m³.³

CO₂-emission - electricity
Values for carbon intensity, in kg per produced kWh of electricity, vary depending on assumptions made in the calculation method. In this assessment, an emission of 0.475 kg/kWh was used.⁴

Group composition
The group composition of the 16,009 objects is shown in table 1. Residential buildings account for 64% of the portfolio (10,213). Retail buildings have the largest footprint with 30% of total square meters. More than half of the portfolio (56%) are new buildings⁵, 44% is refurbished to obtain an energy label A.

<table>
<thead>
<tr>
<th></th>
<th>#</th>
<th>m²</th>
<th>Refurbished</th>
<th>New</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry</td>
<td>207</td>
<td>602.180</td>
<td>155</td>
<td>52</td>
</tr>
<tr>
<td>Office</td>
<td>803</td>
<td>865.548</td>
<td>594</td>
<td>209</td>
</tr>
<tr>
<td>Retail</td>
<td>2.693</td>
<td>1.274.267</td>
<td>2.193</td>
<td>500</td>
</tr>
<tr>
<td>Residential</td>
<td>10.213</td>
<td>832.040</td>
<td>4.646</td>
<td>5.567</td>
</tr>
<tr>
<td>Other</td>
<td>2.300</td>
<td>1.325.848</td>
<td>1.553</td>
<td>747</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16.009</td>
<td>4.297.703</td>
<td>8.986</td>
<td>7.023</td>
</tr>
</tbody>
</table>

Table 1: Group composition ING Green Buildings Loan Portfolio

Energy consumption
Table 2 shows the calculated real energy consumption of the ING green commercial building portfolio. Calculated real energy consumption for electricity is 158 million kWh each year and 93 million m³ natural gas each year.

<table>
<thead>
<tr>
<th>Electricity consumption (kWh)</th>
<th>Natural gas consumption (m³)</th>
</tr>
</thead>
<tbody>
<tr>
<td>157.974.747</td>
<td>92.934.543</td>
</tr>
</tbody>
</table>

Table 2: Calculated energy consumption ING green commercial building portfolio

CO₂-emission
Table 3 shows the CO₂-emissions of both groups, based on calculated real energy consumption. The total CO₂-emission of the ING green commercial building portfolio is 250.127 ton CO₂ per year. The Reference CO₂-emission is 328.032 ton CO₂ per year.

<table>
<thead>
<tr>
<th>CO₂-emission</th>
<th>Reference</th>
<th>Reduction</th>
</tr>
</thead>
<tbody>
<tr>
<td>ING green commercial building portfolio</td>
<td>250.127</td>
<td>77.905</td>
</tr>
<tr>
<td>(ton CO₂)</td>
<td>(ton CO₂)</td>
<td>(ton CO₂)</td>
</tr>
</tbody>
</table>

Table 3: CO₂-emission ING green commercial building portfolio compared to Reference

Approximately 44% of the portfolio consists of refurbished buildings. Another way of calculating reduced CO₂-emissions can be done by comparing the current emissions with the original built quality emissions.

³ Source: https://www.co2emissiefactoren.nl with WTW emission for natural gas in kg/CO₂ per m³
⁴ Source: https://www.co2emissiefactoren.nl with WTW emission for electricity (unknown) in kg/CO₂ per kWh
⁵ New buildings are defined as constructed in 2006 or later.
Table 3 shows an overview of the calculated CO₂-emissions reduction for the refurbished buildings, compared to the theoretical original built quality based on the expected Energy Index. The total CO₂-emissions of the ING green commercial building portfolio for refurbished buildings is 176.817 ton CO₂ per year. The original built quality CO₂-emission is 213.171 ton CO₂ per year.

<table>
<thead>
<tr>
<th>CO₂-emission</th>
<th>ING green commercial building portfolio Refurbished (ton CO₂)</th>
<th>CO₂-emission according to building code (ton CO₂)</th>
<th>CO₂-emission Reduction (ton CO₂)</th>
</tr>
</thead>
<tbody>
<tr>
<td>176.817</td>
<td>213.171</td>
<td>36.354</td>
<td></td>
</tr>
</tbody>
</table>

Table 4: CO₂-emission ING green commercial building portfolio Refurbished compared to the original built quality

Approximately 56% of the portfolio consists of non-refurbished buildings or new buildings. Table 5 shows an overview of the calculated CO₂-emission reduction for the new buildings, compared to the theoretical original built quality based on the expected Energy Index. The total CO₂-emission of the ING green commercial building portfolio for new buildings is 73.310 ton CO₂ per year. The original built quality CO₂-emission is 87.833 ton CO₂ per year.

<table>
<thead>
<tr>
<th>CO₂-emission</th>
<th>ING green commercial building portfolio New (ton CO₂)</th>
<th>CO₂-emission according to building code (ton CO₂)</th>
<th>CO₂-emission Reduction (ton CO₂)</th>
</tr>
</thead>
<tbody>
<tr>
<td>73.310</td>
<td>87.833</td>
<td>14.523</td>
<td></td>
</tr>
</tbody>
</table>

Table 5: CO₂-emission reduction (avoided) ING green commercial building portfolio New (new buildings that were more energy-efficient than the building code required at the time of construction help to avoid CO₂-emission).

Table 6 gives an overview of the reduced CO₂-emissions according to building code for both refurbished and new buildings with a definitive energy label.

<table>
<thead>
<tr>
<th>CO₂-emission</th>
<th>ING green commercial building portfolio (ton CO₂)</th>
<th>CO₂-emission Original building code (ton CO₂)</th>
<th>CO₂-emission Reduction (ton CO₂)</th>
</tr>
</thead>
<tbody>
<tr>
<td>16.009</td>
<td>4.297.703</td>
<td>250.127</td>
<td>50.877</td>
</tr>
</tbody>
</table>

Table 6: CO₂-emission ING green commercial building portfolio compared to original building code

**Conclusion**

From this study the following conclusions are determined:

- Based on the calculated real energy consumption, the ING green commercial building portfolio has a CO₂-emission that is 77.905 tons per year lower than the reference, which is a difference of 23.7%.
- Compared to the original building code, the ING green commercial building portfolio has a CO₂-emission reduction of 50.877 tons per year, which is a reduction of 16.9%.
- Based on the official and calculated energy labels, buildings in the ING green commercial building portfolio belong to the top 15% most energy-efficient buildings of the Dutch real estate market.

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A building is categorised as new when the construction year of the building is 2006 or later.